

# SKILL-BIASED TECHNICAL CHANGE AND REGIONAL CONVERGENCE

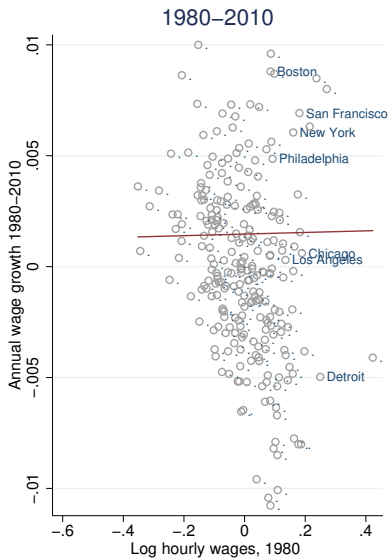
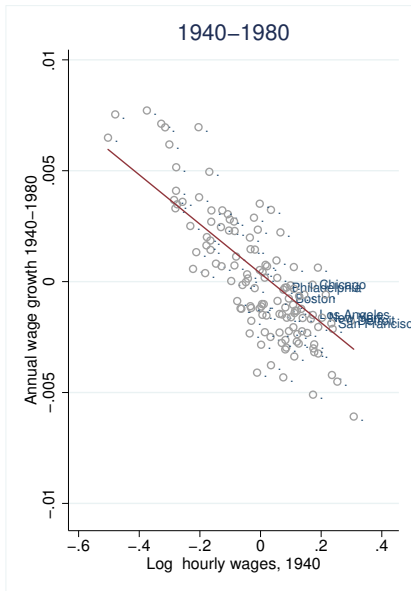
Elisa Giannone

Penn State University

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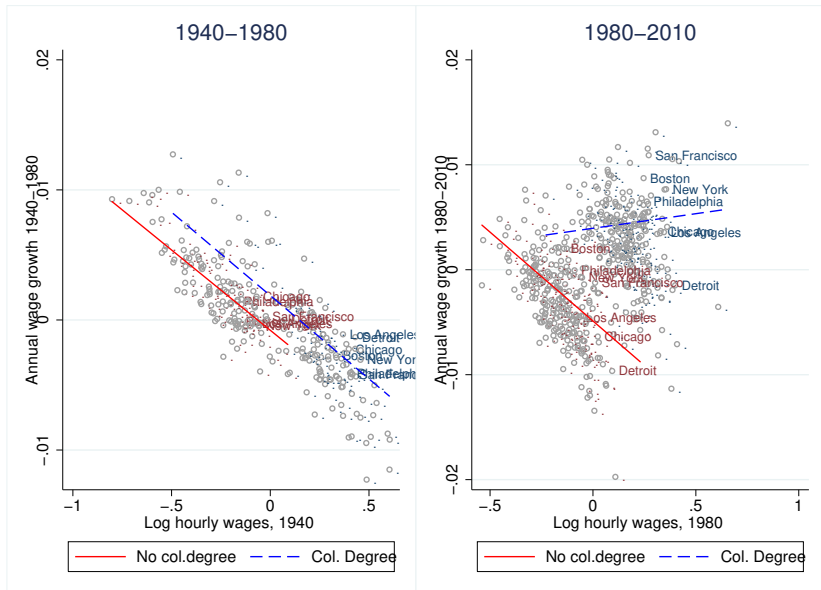
# WAGE CONVERGENCE AND THE DECLINE AFTER 1980

ROBUSTNESS



# THIS PAPER: WAGE CONVERGENCE BY SKILL GROUP

ROBUSTNESS



# THIS PAPER

*Research Question:* What is the Role of **Skill-Biased Technical Change (SBTC)** on the **End** of Cross-Cities **Wage Convergence**?

- ▶ **Novel Facts:** Skill premium and migration patterns support differential ends of convergence by skill group
- ▶ **Model:** Spatial equilibrium model with heterogeneous skill workers
  - ▶ Skill-Biased Technical Shock
  - ▶ Agglomeration
  - ▶ Migration
- ▶ **Structural Estimation:** SBTC explains the majority of the end of wage convergence
- ▶ **Other Results:** Implications on *quantities*  $\implies$   
“Great Divergence” of skills  
Secular Migration Decline

## Empirical

- ▶ Novel set of **facts** on the evolution of:
  - ▶ regional convergence
  - ▶ skill premium
  - ▶ migration patterns

## Theoretical

- ▶ Introduction of **heterogeneous skill** and endogenous agglomeration in a long-run spatial equilibrium model
  - ▶ **Structural estimation** and identification in a dynamic macro model
  - ▶ **Quantification** of the decline in wage convergence across US cities between 1980 and 2010 due to skill-biased technology and agglomeration forces

## RELATED WORK CONTRIBUTIONS

**CONVERGENCE - NORTH/SOUTH** Caselli and Coleman (2002), Barro and Sala-i-Martin (1992), Brown (1993), Berry and Glaeser (2005); Ganong and Shoag (2015);  $\Rightarrow$  **Quantitative spatial model**

**SKILL-BIASED TECHNICAL CHANGE (SBTC)** Katz and Murphy (1992), Autor and Dorn (2013), Autor and Dorn (2014), Baum-Snow *et al.* (2015), Burstein *et al.* (2016);  $\Rightarrow$  **Application to cities and agglomeration forces**

**ECONOMIC GEOGRAPHY AND LONG-RUN** Diamond (2015), Allen and Arkolakis (2014), Desmet and Rossi-Hansberg (2014), Nagy (2016), Desmet *et al.* (2016);  $\Rightarrow$  **Explain several stylized facts**

**SKILL SORTING, AGGLOMERATION AND SKILL PREMIUM** Duranton (2007), Moretti (2012), Baum and Pavan (2012), Davis and Dingel (2013), Behrens *et al.* (2012), Moretti and Hsieh (2015), Diamond (2015), Baum *et al.*, (2016)  $\Rightarrow$  **Long-Run implications**

# OUTLINE

EMPIRICAL REGULARITIES

MODEL

ESTIMATION

COUNTERFACTUALS

OTHER RESULTS

# NOVEL EMPIRICAL REGULARITIES DATA

**Fact 1:** Cross-Cities Wage Convergence decreased only among high-skill workers after 1980

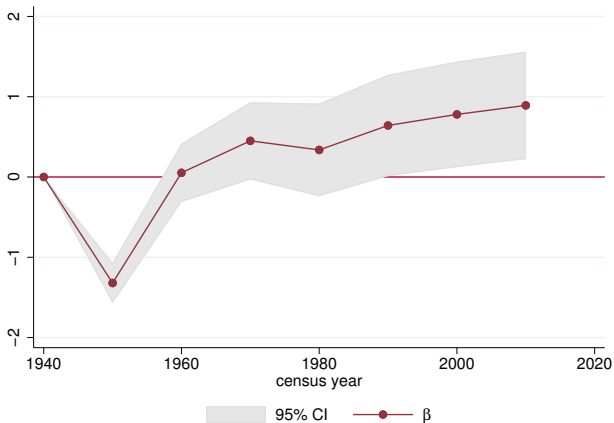
- ▶ **Fact 2:** ↑ share of high skilled workers ↑ **skill premium** post 1980, ↓ **skill premium** pre 1990 Fact 2
- ▶ **Fact 3:** ↑ initial share of high skill workers ↑ probability of getting high skill **migrants** over time Fact 3

TAKE-AWAY: *Supply* forced dominated by *demand* forces over time



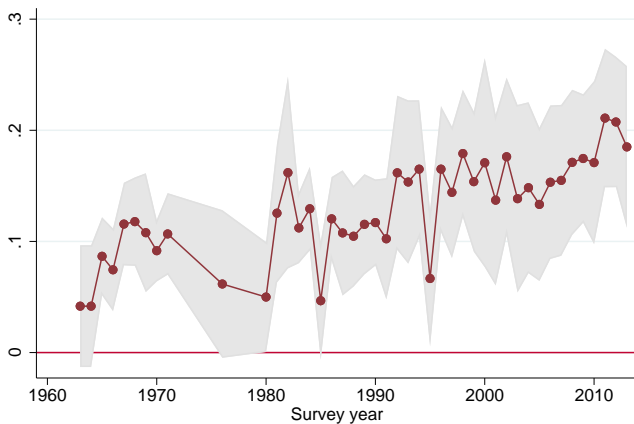
## FACT 2: SKILL PREMIUM OVER TIME AND ACROSS SPACE

$$\ln \left( \frac{\hat{w}_{jt}^H}{\hat{w}_{jt}^L} \right) = \alpha_t + \sum_{t=1970}^{2010} \beta_t \ln \left( \frac{H_{jt}}{L_{jt}} \right) + fe_{MSA} + fe_{year} + \epsilon_{jt}$$



## FACT 3: HIGH-SKILL MIGRANTS TO HIGH-SKILL LOCATIONS

$$1 \left( \text{Migrant} \right)_{ijt} = \alpha_t + \beta_1 (H_{ijt}) + \gamma \frac{H_{jt}}{L_{jt}} + \sum_{t=1963}^{2013} \delta_t 1(H_{ijt}) * \left( \frac{H_{jt}}{L_{jt}} \right) + \Gamma X_{ijt} + \mu_{ijt}$$



# MAIN IDEA

- ▶ Before 1980, technology diffusion was skill neutral  $\implies$  push for convergence
- ▶ **Skill-biased technology** shifted the demand for skills nationally
- ▶ Endogenous **agglomeration** economies of skill pushed sorting where the concentration of initial skills was higher
- ▶ High-skill migrate more to high skill places
- ▶ Higher match of high skilled workers to high-skilled locations
- ▶ Wages diverge

Example

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# KEY INGREDIENTS

- ▶ Heterogeneous Demand for skills
- ▶ Migration
- ▶ Agglomeration

## Other Mechanisms

- ▶ Housing [Here](#)

## Space

- ▶  $J$  locations

## Workers

- ▶ 2 types: high-skilled and low-skilled
- ▶ Workers decide in which location to live
- ▶ Preferences over:
  - ▶ tradable and non-tradable housing
  - ▶ exogenous amenities and endogenous amenities
  - ▶ utility loss from moving
  - ▶ i.i.d. preference shock
- ▶ Supply labor inelastically

## Firms

- ▶ Tradable : CES production with intermediates inputs
- ▶ A set of non-tradable intermediates
  - ▶ CES production function with high and low-skilled workers
- ▶ Housing sector
- ▶ Productivities depend on:
  - ▶ skill and population agglomeration
  - ▶ skill-biased technology
  - ▶ technology diffusion process

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# INTUITION FOR ESTIMATION

- ▶ **Objective:** Identifying agglomeration and amenities
- ▶ **Challenges:**
  - ▶ Separate endogenous agglomeration and amenities from local productivity and local amenities
  - ▶ Keep into account the path dependence in technology diffusion
- ▶ **Solution:** Instrumental approach isolating local changes in supply from changes in demand
  - ▶ Changes in supply through housing regulation and land unavailability
  - ▶ Changes in demand through routinization shock by skills



# PARAMETERS ESTIMATED AND USED FOR CALIBRATION

Supply		
Moments	Parameter	Estimates
$E[\Delta\zeta_{kdjt}\Delta Z_{jt}] = 0$	spillover on skill for $H$ : $\gamma^H$	0.616[0.231]
	spillover on skill for $L$ : $\gamma^L$	-0.185[0.117]
	spillover on population for $H$ : $\phi^H$	-0.137[0.088]
	spillover on population for $L$ : $\phi^L$	-0.111[0.047]
	$\frac{1}{1-\rho}$ elasticity of substitution between $H$ and $L$ : $\rho$	0.531[0.310]
	elasticity on SB: $\lambda$	-0.014[0.062]
Demand		
$E[\Delta A_{kdjt}\Delta Z_{jt}] = 0$	Elasticity to local prices: $\theta$	0.503[0.107]
	Elasticity to population: $\gamma^P$	0.679[0.130]

# EXTERNALLY CALIBRATED PARAMETERS

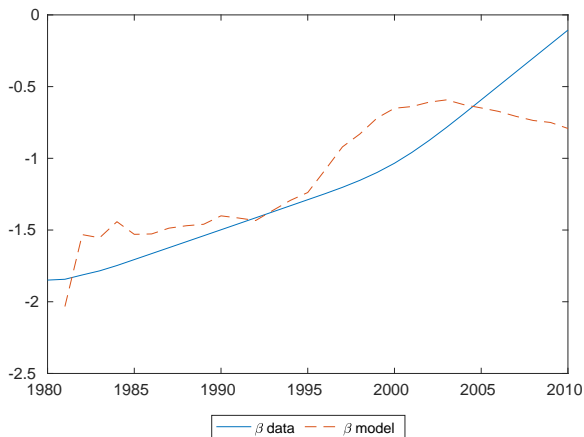
Parameter	Value	Literature
Share of Services : $\nu$	0.2	Serrato and Zidar (2016)
Subsistence level of Housing: $\bar{O}$	0.25	Ganong and Shoag (2015)
Elasticity of Supply Housing: $\mu$	0.4	Ganong and Shoag (2015)
Share of technology: $\gamma_2$	0.99	Desmet et al. (2016)
Migration costs: $\sigma^L$ and $\beta^L$	-.065 and -.861	Notowidigdo (2013)
Migration costs: $\sigma^H$ and $\beta^H$	-.066 and -1.044	Notowidigdo (2013)

Migration Costs

# MODEL VS DATA: WAGE CONVERGENCE $\beta$ $\beta_H$ $\beta_L$

Estimate rolling 30-year window  $\beta_t$  for the following equation:

$$\Delta w_{jt} = \alpha + \hat{\beta}_t w_{jt-30} + \epsilon_{jt}$$

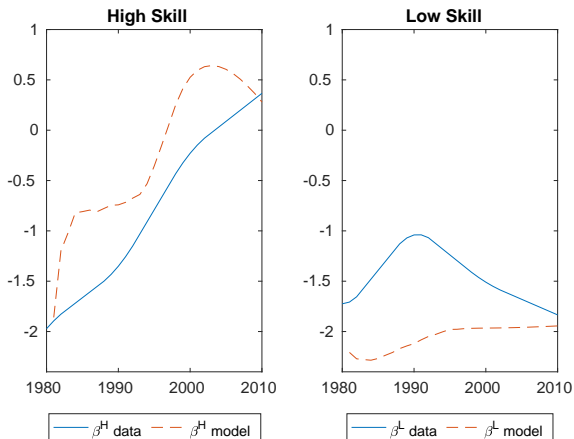


# MODEL VS DATA: WAGE CONVERGENCE $\beta_H$ AND $\beta_L$ ●

$\beta_L$

Estimate rolling 30-year window  $\beta_{Ht}$  for the following equation for  $H$ :

$$\Delta w_{kjt} = \alpha + \hat{\beta}_{kt} w_{kjt-30} + \epsilon_{kjt}, \quad \forall k \in \{H, L\}$$



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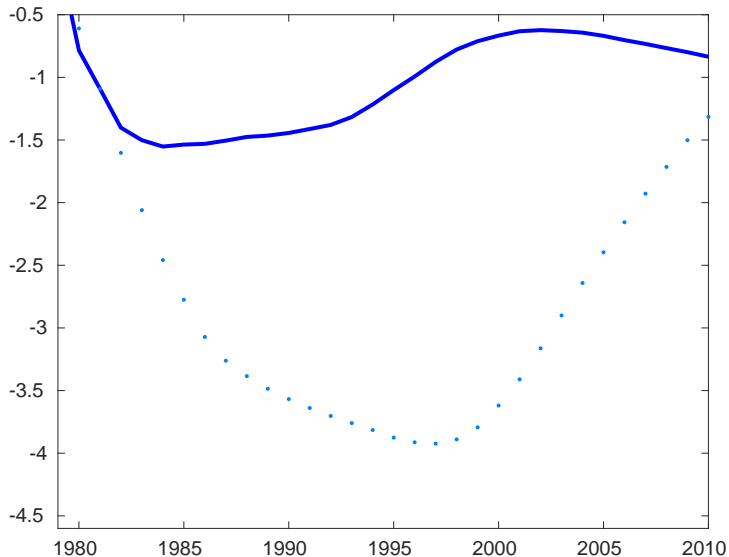
# DECOMPOSING THE DECLINE IN WAGE CONVERGENCE $\beta$

Proceed stepwise:

1. Simulate counterfactual convergence rate with no agglomeration;
2. Remove SBTC;
3. Remove Housing;
4. Remove Migration Costs;

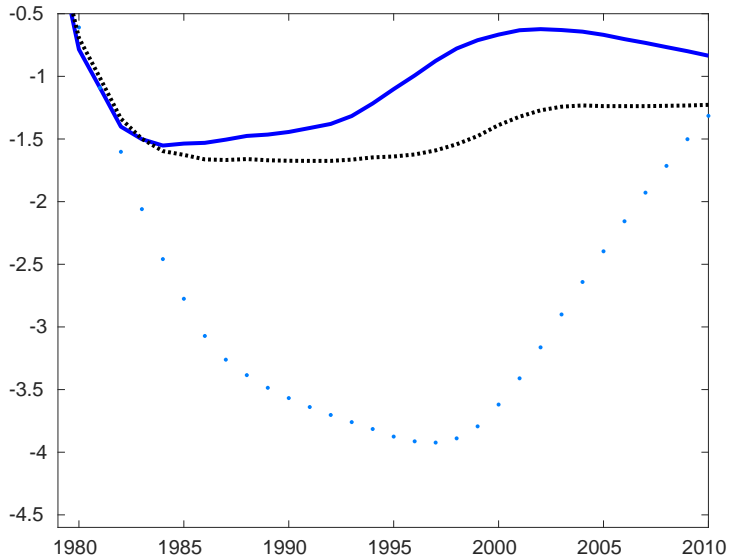
# DECOMPOSING THE DECLINE IN WAGE CONVERGENCE $\beta$

NO AGGLOMERATION



# DECOMPOSING THE DECLINE IN WAGE CONVERGENCE $\beta$

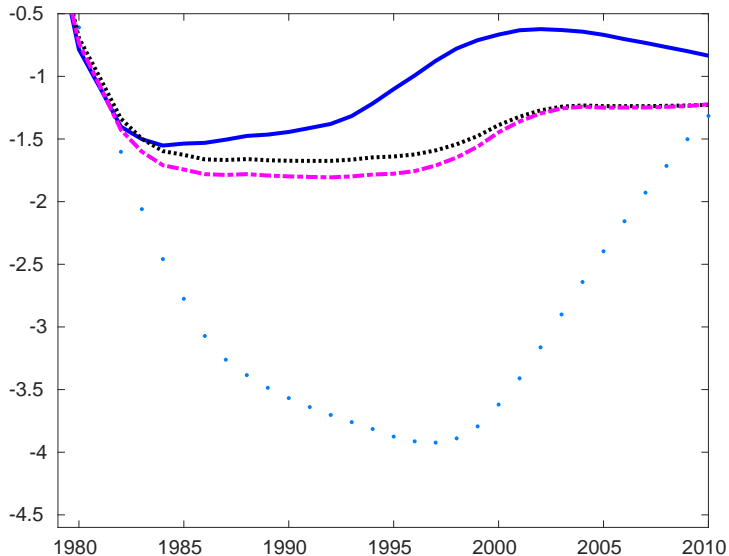
No SBTC





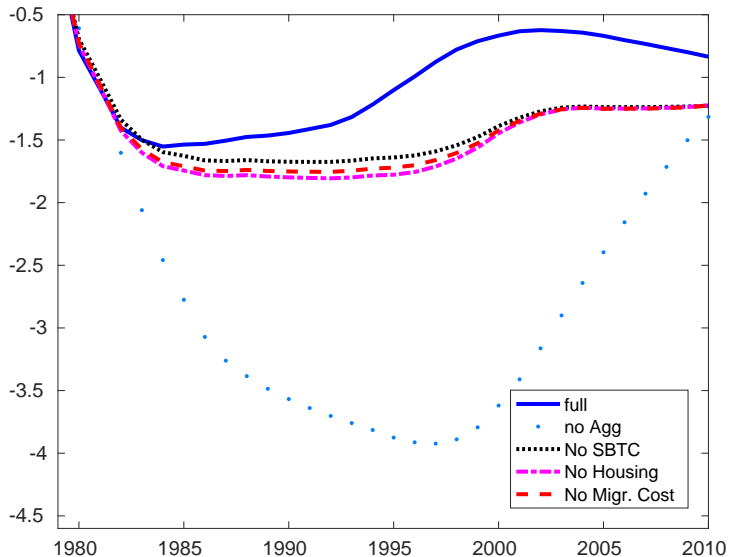
# DECOMPOSING THE DECLINE IN WAGE CONVERGENCE $\beta$

NO HOUSING



# DECOMPOSING THE DECLINE IN WAGE CONVERGENCE $\beta$

NO MIGRATION



# OUTLINE

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**OTHER RESULTS**

# OTHER RESULTS

## Wages

- ▶ Wage Dispersion
  
- ▶ Real Wage Convergence

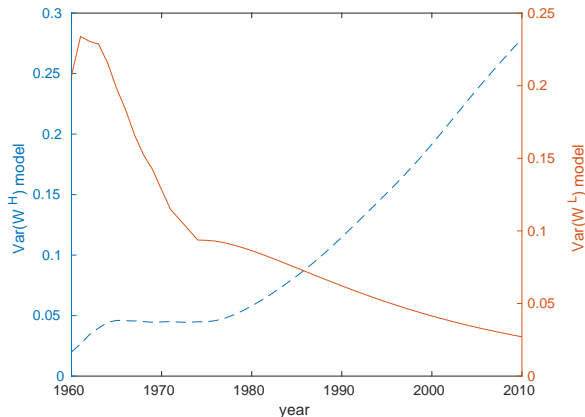
## Migration

- ▶ "Great Divergence" in Skill Ratio
  
- ▶ Sorting of Migrants
  
- ▶ Migration Decline

# CITIES' WAGE DISPERSION IN THE LAST 30 YEARS

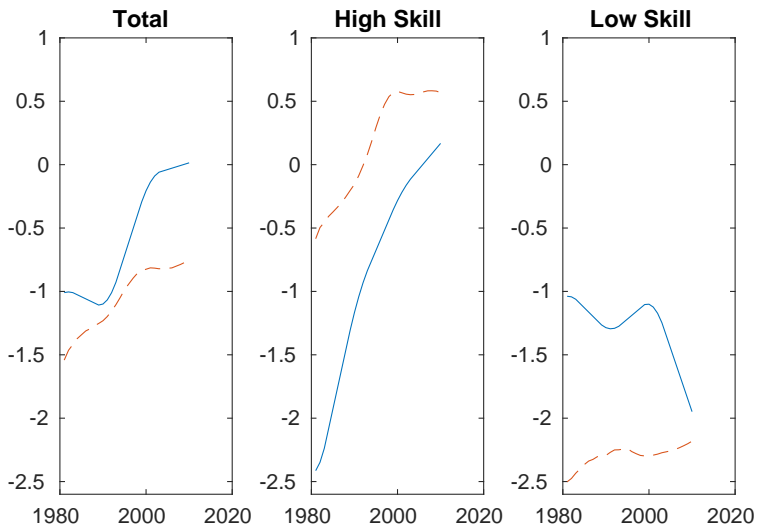
**Data:** Cities' Wage dispersion increased **100%** from 1969 to 2009 (Hsieh and Moretti (2015))

**Model:** Cities' Wage dispersion increased by:

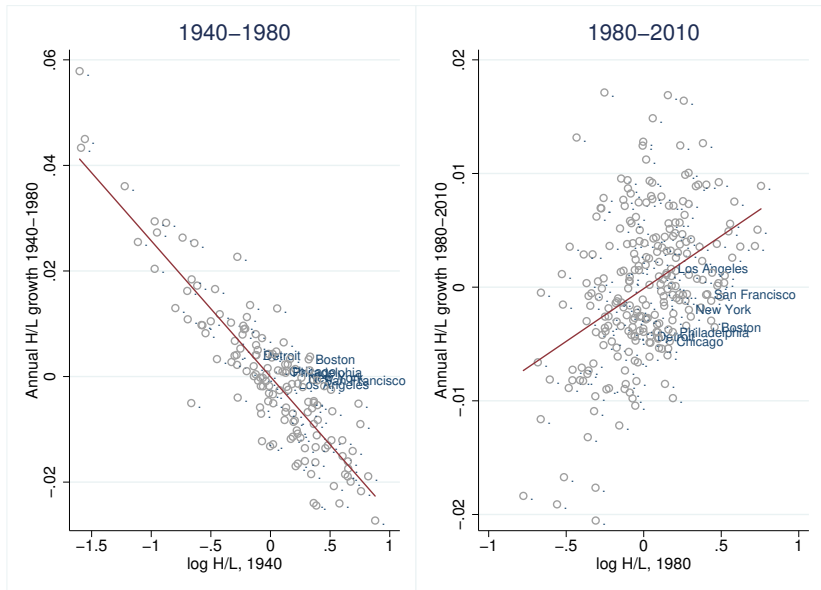


Take-away: Cities' Wage dispersion increased only among high-skilled workers and mostly because of SBTC.

# REAL WAGES CONVERGENCE



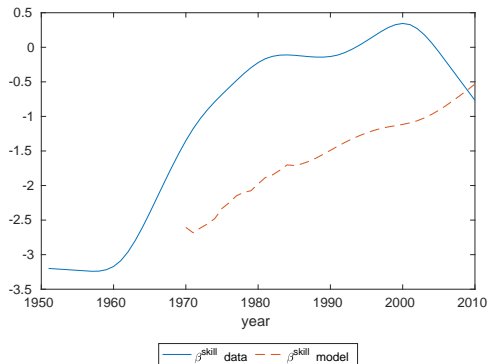
# "THE GREAT DIVERGENCE" IN THE SKILL RATIO $\frac{H}{L}$ : DATA



# "THE GREAT DIVERGENCE" IN THE SKILL RATIO $\frac{H}{L}$ : MODEL VS DATA

MIGRATION

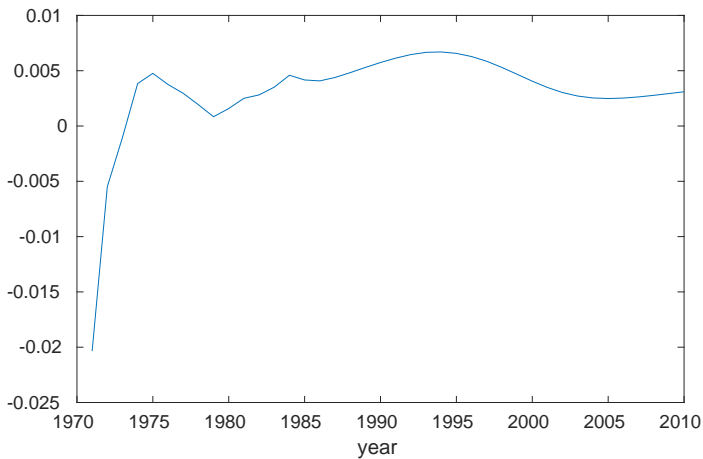
$$\log \left[ \frac{H_{jt}}{L_{jt}} / \frac{H_{j\tau}}{L_{j\tau}} \right] \frac{1}{(t - \tau)} = \alpha + \hat{\beta}_t^{skill} \log \frac{H_{j\tau}}{L_{j\tau}} + \epsilon_{jt}$$





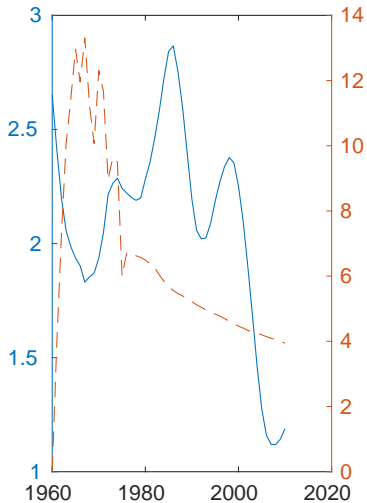
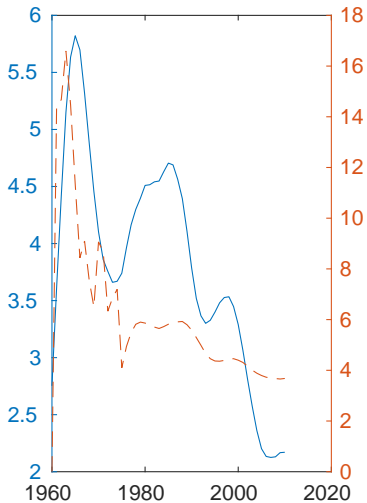
# MODEL: EXTRA SORTING OVER TIME

$$\Delta H_{jt} = \alpha + \sum_{t=1941}^{1970} \delta_t^H \ln W_{Hjt} + \epsilon_{jt}$$



—  $\beta^{HW}$  model

# MIGRATION RATES



— %Migr<sup>H</sup>-Data    - - - %Migr<sup>H</sup>-Model

— %Migr<sup>L</sup>-Data    - - - %Migr<sup>L</sup>-Model

**What is happening to regional convergence in other countries and across countries over time?**

# AVERAGE REGIONAL CONVERGENCE WITHIN OTHER COUNTRIES

- ▶ Estimate rolling 20 and 30-year window  $\beta_t$  for the following equation in GDP per capita in each country:

$$\Delta GDP_{jt} = \alpha + \hat{\beta}_t GDP_{jt-30} + \epsilon_{jt}$$

- ▶ Plot average  $\hat{\beta}_t$

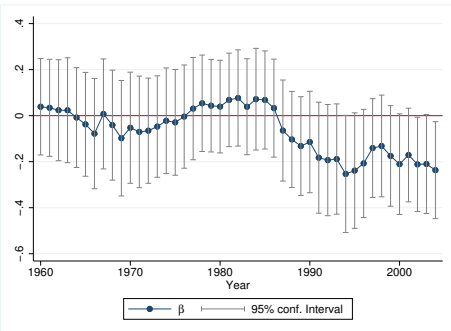
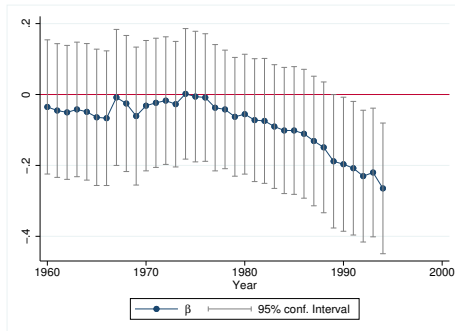


Note: This figure shows the average of the  $\beta$  estimates for the countries in the

# REGIONAL CONVERGENCE ACROSS COUNTRIES

- ▶ Estimate rolling 20 and 10-year window  $\beta_t$  for the following equation in GDP per capita:

$$\Delta GDP_{jt} = \alpha + \hat{\beta}_t GDP_{jt-30} + \epsilon_{jt}$$



# CONCLUSIONS AND FUTURE DIRECTIONS

- ▶ Spatial Equilibrium Model that several key moments and changes in the last 30 years:
  - ▶ Regional Convergence in wages
  - ▶ Increase in wage dispersion
  - ▶ *Great Divergence* of skills
  - ▶ Secular decline of migration
  
- ▶ *Key elements*: Interaction Skill-biased technical change and agglomeration
  - ▶ explain jointly 80% of the decline in regional convergence
  
- ▶ What happens across countries? Preliminary results suggest:
  - ▶ regional wage convergence decreasing within countries;
  - ▶ *but* increasing across countries

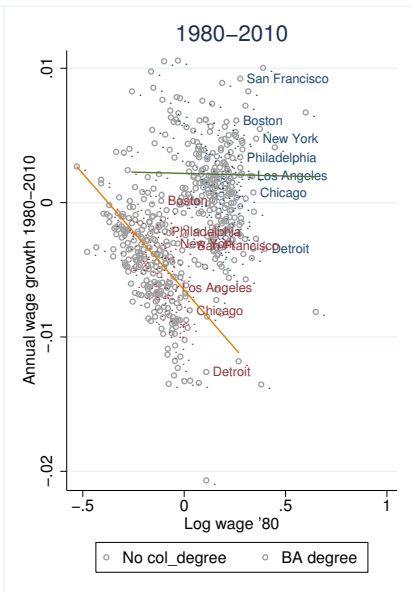
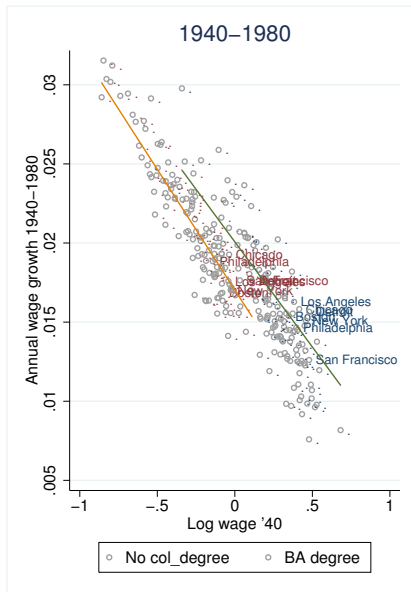
Extension to *Cross-country* convergence and decline Cross-country

- ▶ Adjusted Wages Adjusted
- ▶ Rent Adjusted Rent
- ▶ Table Convergence Table
- ▶ Rolling Convergence Rolling
- ▶ Rent adjusted Convergence Rent
- ▶ Adjusted Convergence by Skill Composition
- ▶ Table Convergence by Skill Table
- ▶ Rolling skill convergence RollingH RollingL
- ▶ Industry control Industry

# COMPOSITIONALLY ADJUSTED WAGES

## CONVERGENCE

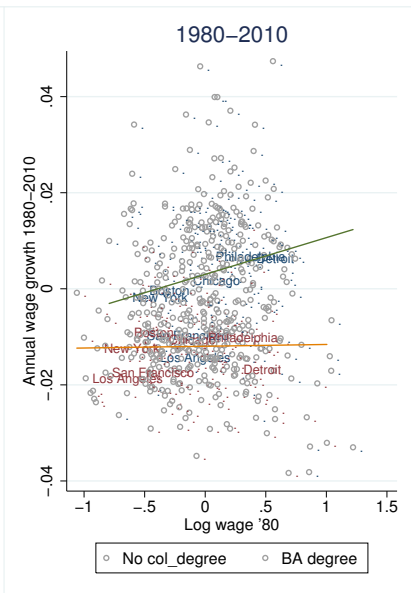
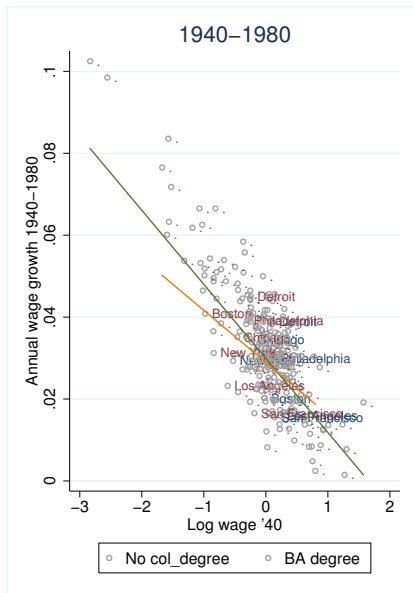
CONVERGENCE





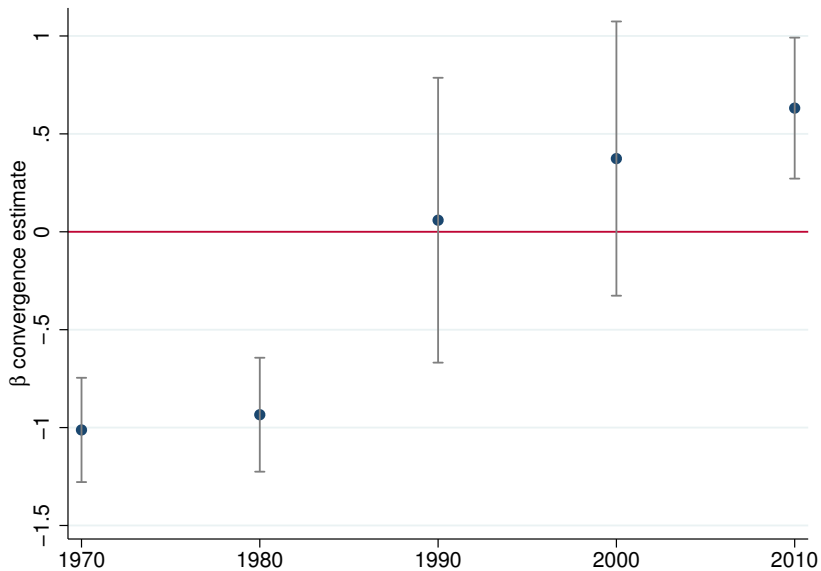
# RENT ADJUSTED WAGES CONVERGENCE

CONVERGENCE



# ROLLING WAGES CONVERGENCE

CONVERGENCE



# ROLLING WAGES CONVERGENCE BY SKILL GROUP

CONVERGENCE

FIGURE: High Skill

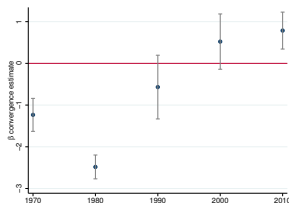


FIGURE: Low Skill

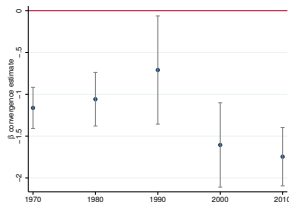


TABLE: Wage Convergence Rates

	(1) $\Delta w_{pw}^{40-80}$	(2) $\Delta w_{pw}^{80-10}$	(3) $\Delta w^{40-80}$	(4) $\Delta w^{80-10}$
Log wages, 1940	-0.0112*** (-10.90)		-0.0144*** (-16.81)	
Log wages, 1980		-0.0000389 (-0.02)		-0.00852* (-2.57)
Constant	0.000360* (2.29)	0.00145*** (4.90)	-1.37e-09 (-0.00)	-0.0000229 (-0.09)

*t* statistics in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

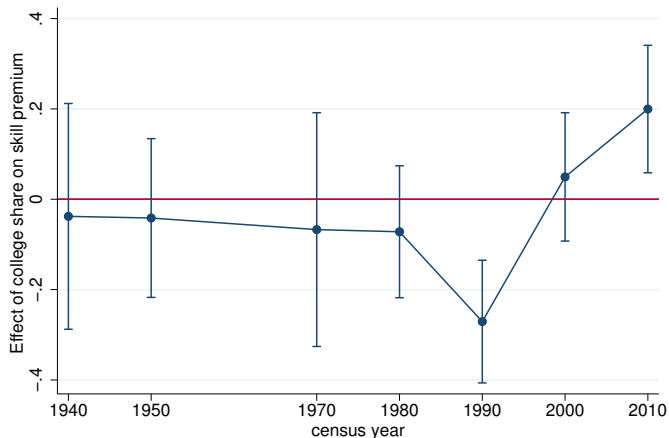
# WAGE CONVERGENCE OVER TIME BY SKILL GROUP

## CONVERGENCE

	(1) No, '40-'80	(2) Yes, '40-'80	(3) No, '80-'10	(4) Yes, '80-'10
<b>Panel A</b>				
Log hourly wage, 1940	-0.0123*** (0.000862)	-0.0141*** (0.00117)		
Log hourly wage, 1980			-0.0169*** (0.00174)	0.000609 (0.00212)
	No, '40-'80	Yes, '40-'80	No, '80-'10	Yes, '80-'10
<b>Panel B</b>				
Log hourly wage, 1940	-0.0143*** (0.000866)	-0.0205*** (0.00106)		
Log hourly wage, 1980			-0.0200*** (0.00163)	-0.00791*** (0.00203)
N	132	131	247	246

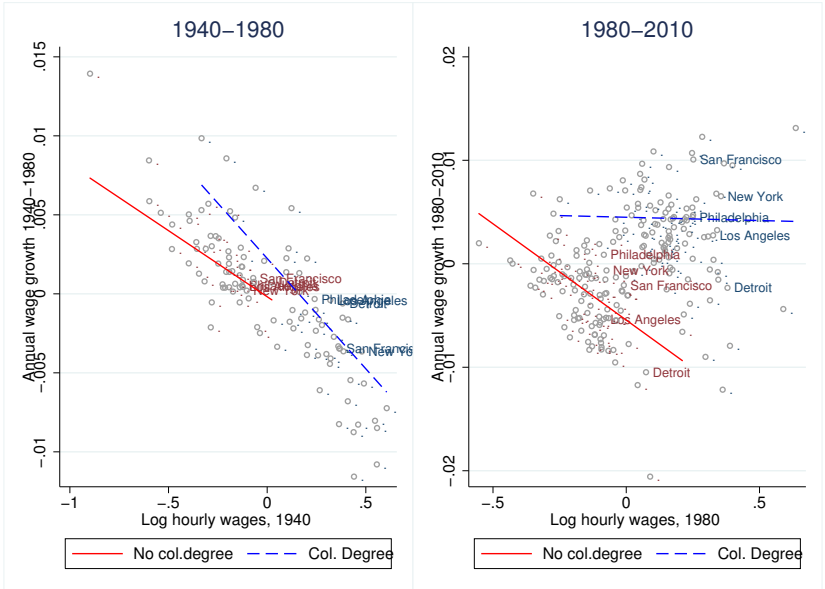
## FACT 2

$$\ln \left( \frac{\hat{w}_{jt}^H}{\hat{w}_{jt}^L} \right) = \alpha_t + \sum_{t=1940}^{2010} \beta_t \ln \left( \frac{H_{jt}}{L_{jt}} \right) 1(\text{time} = t) + fe_{MSA} + fe_{year} + \epsilon_{jt}$$



# CONVERGENCE FOR LOW HOUSING ELASTICITY CITIES

MAIN INGREDIENTS



# WORKERS UTILITY MAXIMIZATION

**Model** Worker of type  $k \in \{H, L\}$  that lives in  $i$  decides which location  $j$  to pick and solve the following problem:

$$V_k(j, \zeta'_i) = \max_{j'} \left[ \frac{V_{ikj'}}{m_k(j, j')} + \beta E \left( \frac{V(j', \zeta''_i)}{m_k(j, j')} \right) \right]$$

where  $m(j, j')$  are the migration costs assumed to be *separable* such that

$$m_k(s, j) = m_{k1}(s) * m_{k2}(j)$$

$$V_k(j, \zeta'_i) = \frac{1}{m_{k1}(j)} \max_{j'} \left[ \frac{V_{ikj'}}{m_{k2}(j')} \right]$$



# WORKERS UTILITY MAXIMIZATION MODEL

Indirect utility function for agent  $i$  of type  $k$  that lives in city  $j$  at time  $t$ :

$$V_{ikjt} = \max_{T_j, N_j} [\theta \log(T_{kjt}) + (1 - \theta)(\nu \log(N_{kjt} + (1 - \nu) \log(O_{kjt} - \bar{O}_{kjt})) + A_{jt} + \gamma^P (H_{jt} + L_{jt}) + \zeta_{ijt}]$$

$$\text{s.t. } T_{jt} + N_{jt} P_{jt} + O_{jt} R_{jt} = W_{kjt}$$

Assumption:  $\zeta_{ij}$  follows a Gumbell distribution (Mc Fadden [1973])  $\implies$

$$H_{jt} = \frac{\exp(\delta_{Hjt} / m_{H2}(j))}{\sum_s^S \exp(\delta_{Hst} / m_{L2}(s))}$$

$$L_{jt} = \frac{\exp(\delta_{Ljt} / m_{L2}(j))}{\sum_s^S \exp(\delta_{Lst} / m_{L2}(s))}$$

where

$$\delta_{kjt} = \left[ \theta \log(W_{kjt} - R_{jt} \bar{H}) + (1 - \theta)(1 - \nu) \left[ \log((1 - \theta)(1 - \nu) \frac{W_{kjt}}{R_{jt}} + \bar{O}) + (1 - \theta) \nu \log((1 - \theta) \nu \frac{W_{kjt} - R_{jt} \bar{O}}{P_{Njt}}) \right] + A_j + \gamma^P \log(H_{jt} + L_{jt}) \right]$$

## CHANGE IN VARIABLE FOR $Y^T$

$$Y_j^{T\rho} = \frac{\left( H_j^{\gamma_H + \rho - 1} (L_{Nj} + L_{Tj})^{-\gamma_H} W_{Lj} L_j^{T\rho} + W_{Hj} L_j^{\gamma_H} (L_{Nj} + L_j^T)^{-\gamma_H} W_{Lj} L_j^{T\rho - 1} \right) (H_j + L_j)^\rho}{W_{Hj} (L_{Nj} + L_j^T)^{\rho - 1 + \gamma_H - \gamma_L} + W_{Lj} H_j^{\rho - 1 + \gamma_H - \gamma_L}}$$

Wage-Equations

- ▶ Housing  $HD$  (following Ganong and Shoag (2015)):

$$HD_{jt} = R_{jt}^H$$

$$m_{k2} = \frac{\sigma^k \exp(\beta^k x_j) - 1}{\beta^k}$$

where  $x_j$  relates to MSA characteristics such as population

# ESTIMATION RESULTS WITH HOUSING

Supply		Demand		Housing	
$\alpha$	0.820***	$\beta^w$	4.4***	$\gamma^{geo}$ 0.02***	
$\gamma^H$	0.285***	$\beta^r$	-0.6***	$\gamma^{reg}$	0.05***
$\gamma^L$	0.004	$\beta^A$	5.9***	$\alpha_O$	-0.81***
$\rho$	0.447***	$\beta^{HL}$	-4.1***		
$\gamma^P$	0.312***				

● Estimation

Get residuals  $\Delta w_{Hjt,TFP}$ ,  $\Delta w_{Ljt,TFP}$  of the equation:

$$\Delta w_{Hjt,res} =$$

$$\Delta w_{Hjt} - \underbrace{\left( (1 - \hat{\rho}) \Delta \ln \hat{Y}_{Tjt} + (\hat{\rho} - 1) \Delta \ln H_{jt} + \hat{\gamma}_H \Delta \ln \left( \frac{H_{jt}}{L_{jt}} \right) + \hat{\gamma} \Delta \ln (H_{jt} + L_{jt}) + \hat{\lambda}^H \Delta S_{Hj,t-10} \right)}_{\Delta \hat{w}_{Hjt}}$$

$$\Delta w_{Ljt,res} = \Delta w_{Ljt} -$$

$$\underbrace{\left( (1 - \hat{\rho}) \Delta \ln \hat{Y}_{Tjt} + (\hat{\rho} - 1) \Delta \ln L_{jt} + \hat{\gamma}_L \Delta \ln \left( \frac{H_{jt}}{L_{jt}} \right) + \hat{\gamma} \Delta \ln (H_{jt} + L_{jt}) + \hat{\lambda}^L \Delta S_{Lj,t-10} \right)}_{\Delta \hat{w}_{Ljt}}$$

$$\Delta w_{Ljt,res} = \Delta w_{Ljt} - \left( \hat{\alpha} \Delta \ln Y_{Njt} + \hat{\lambda}^L \Delta S_{Lj,t-10} \right)$$

# MODEL ESTIMATION: LOCATION DECISION

- ▶ Estimate average utility  $v_j^H$  and  $v_j^L$  with log-likelihood estimation (BLP [2002]);
- ▶ Generate moment conditions:

$$\Delta\alpha_{jt}^k = \Delta\delta_{jt}^k - \beta^{kw} \Delta w_{jt}^k - \beta^{ks} \Delta p_{jt}^s - \beta^{kA} \Delta A_{jt} - \gamma^P \Delta(H_{jt} + L_{jt}), \quad \forall k \in \{H, L\}$$

- ▶ Identification:

$$E[\Delta\alpha_{jt}^k \Delta Z_{jt-10}^k] = 0, \quad \forall k \in \{L, H\}$$

# MODEL ESTIMATION: GMM

## MOMENT CONDITIONS

$$\Delta \zeta_{jt}^H = \Delta w_{jt}^H - ((1 - \rho)\Delta \ln Y_{jt}^g + (\rho - 1)\Delta \ln H_{jt} + \gamma_H \Delta \ln \left(\frac{H_{jt}}{L_{jt}}\right) + \gamma \Delta \ln (H_{jt} + L_{jt}) - \beta^{HH} \Delta SB_{jt-10}^H - \beta^{HL} \Delta SB_{jt-10}^L)$$

$$\Delta \zeta_{jt}^{L^g} = \Delta w_{jt}^H - ((1 - \rho)\Delta \ln Y_{jt}^g + (\rho - 1)\Delta \ln L_{jt}^g + \gamma_L \Delta \ln \left(\frac{H_{jt}}{L_{jt}}\right) + \gamma \Delta \ln (H_{jt} + L_{jt}) - \beta^{LH} \Delta SB_{jt-10}^H - \beta^{LL} \Delta SB_{jt-10}^L)$$

$$\Delta \zeta_t^{L^s} = \Delta w_{jt}^L - \alpha \Delta \ln Y_{jt}^s - \beta^{LS} \Delta SB_{jt-10}^L$$

► Identification:

$$E[\Delta \zeta_{jt}^k \Delta Z_{jt-10}^k] = 0 \quad \forall k \in \{L^g, L^s, H\}$$

Change-in-Measure



# STRUCTURAL CONDITIONAL CONVERGENCE

## COUNTERFACTUALS

$$\Delta \hat{\zeta}_{kjt} = \text{constant} + \beta \hat{\zeta}_{kjt} + \epsilon_{jt}, \quad \forall k \in H, L$$

**1940-1980** State level

**1980-2010** City Level

# STRUCTURAL RESIDUAL CONVERGENCE

$\hat{\beta}^{1940-1980}$	(-0.014***)			
	SBTC	Bartik	$\geq$ Coll. Deg.	< Coll. Deg.
No SBTC	-0.0126***	-0.0033***	-0.0136***	-0.0106***
No Spillover	-0.0145***	-0.0012***	-0.0165***	-0.0125***

Estimation

# DECOMPOSING THE WAGE CONVERGENCE

$\hat{\beta}$ convergence (not population weighted)	$\geq$ Coll. Degree	$<$ Coll. Degree
<b>Data</b>		
Wage Convergence rate: $\hat{\beta}^{1980-2010}$	-0.00243	-0.0189***
Wage Convergence rate: $\hat{\beta}^{1940-1980}$	-0.0196***	-0.0142***
<b>Model 1980-2010</b>		
Full Model	0.00123	-0.01548***
No SBTC	-0.0112***	-0.0128***
No Spillover	-0.0192***	-0.01695***

# REDUCED FORM CONDITIONAL CONVERGENCE ON THE SHOCK

$$\Delta^{1980-2010} w_{jt} = \beta^o + \beta w_{jt} + \alpha^Z \Delta Z_{jt}^{RSH}$$

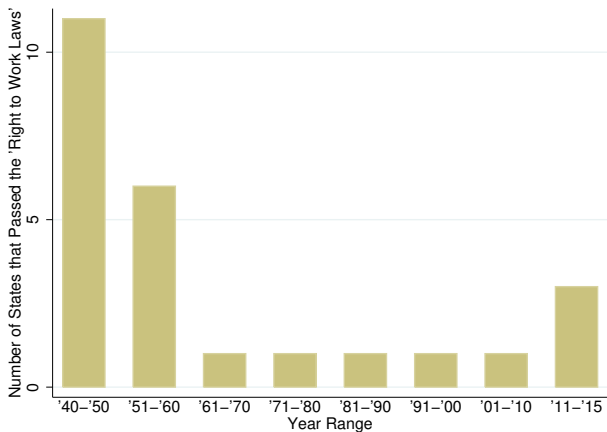
TABLE: Convergence Rates and SBTC

	(1) A	(2) B	(3) C	(4) D	(5) E
Log hourly wages 1980	-0.0000389 (-0.02)	-0.00657*	-0.00802*	-0.00912*	-0.0105*
<i>RSH_H</i> 1980		0.0160* (2.40)	0.0188 (1.62)	0.0182 (1.39)	0.0201 (1.47)
<i>RSH_L</i> 1980		0.0406*** (4.44)	0.0220 (1.12)	0.0258 (1.22)	0.0233 (1.07)
<i>RSH_H</i> 1970			0.0183* (2.41)	0.0184* (2.25)	0.0200* (2.37)
<i>RSH_L</i> 1970			0.0342* (2.00)	0.0411* (2.13)	0.0464* (2.22)
<i>RSH_H</i> 1950				-0.00162 (-0.51)	-0.00258 (-0.78)
<i>RSH_L</i> 1950				-0.000279 (-0.03)	0.00213 (0.23)

*t* statistics in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

# RIGHT TO WORK LAWS BY STATE



Adjusted

# CONVERGENCE CONTROLLING FOR INDUSTRY

TABLE: Convergence Rates by College Degree and IT

	(1) A	(2) B	(3) C
Log hourly wages 1980	-0.0000389 (-0.02)	0.00593** (2.95)	-0.0126*** (-10.58)
IT		0.00656*** (13.49)	0.00538*** (16.54)
col_degree			0.0106*** (19.85)

*t* statistics in parentheses

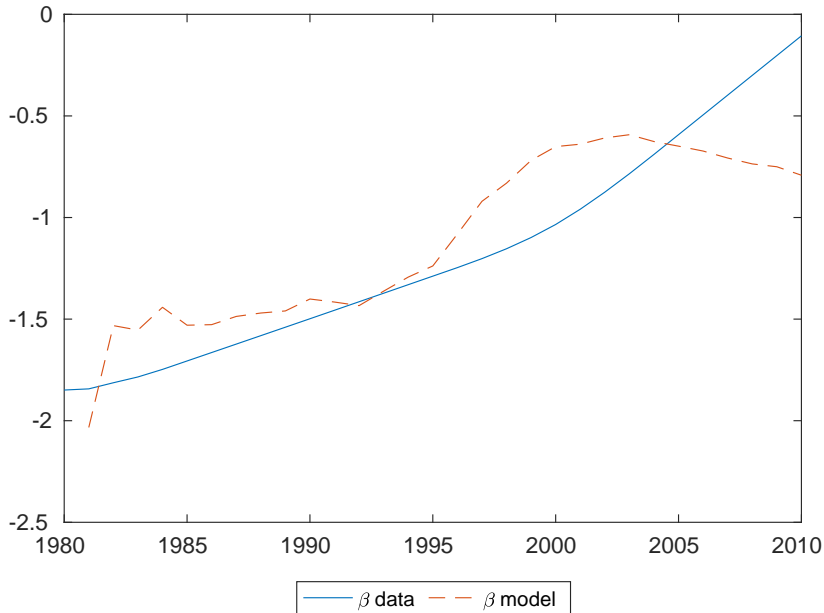
\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

# FIRST-STAGE INSTRUMENTAL REGRESSION SBTC

	(1)	(2)	(3)	(4)	(5)	(6)
<b>Panel A</b>						
$\Delta \hat{Z}^H_{-j, t-10}$	3.046*** (0.620)	3.643*** (1.024)	2.852*** (0.632)	4.418*** (1.118)	3.062*** (0.719)	3.043*** (0.737)
<b>Panel B</b>						
$\Delta \hat{Z}^L_{-j, t-10}$	1.021*** (0.341)	0.891** (0.344)	0.850*** (0.285)	2.483*** (0.531)	2.535*** (0.527)	2.511*** (0.591)
N	144	119	270	249	283	283



# MODEL VS DATA: WAGE CONVERGENCE $\beta$



# MODEL VS DATA WAGE CONVERGENCE $\beta_H$ AND $\beta_L$

$\beta_H$ .pdf  $\beta_H$ .png  $\beta_H$ .jpg  $\beta_H$ .mps  $\beta_H$ .jpeg  $\beta_H$ .jbig2  $\beta_H$ .jb2  $\beta_H$ .PDF  $\beta_H$ .PNG  $\beta_H$ .JPG

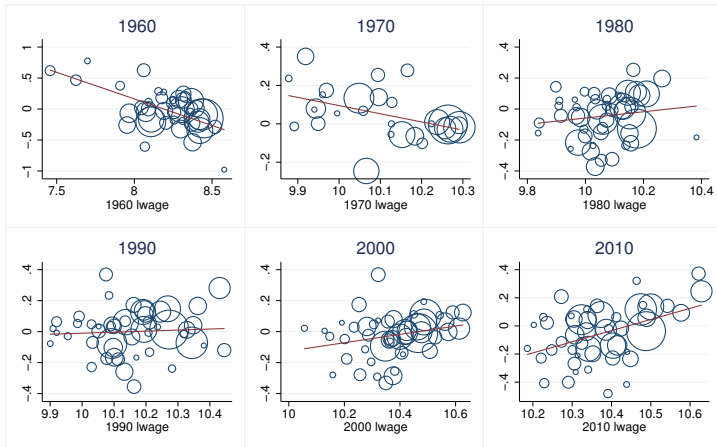
# FACT 1

FACTS

$$\ln \left( \frac{\hat{w}_{jt}^H}{\hat{w}_{jt}^L} \right) = \alpha_t + \sum_{t=1940}^{2010} \beta_t \ln \left( \frac{H_{jt}}{L_{jt}} \right) 1(\text{time} = t) + fe_{MSA} + fe_{year} + \epsilon_{jt}$$



## Migration Premium over time

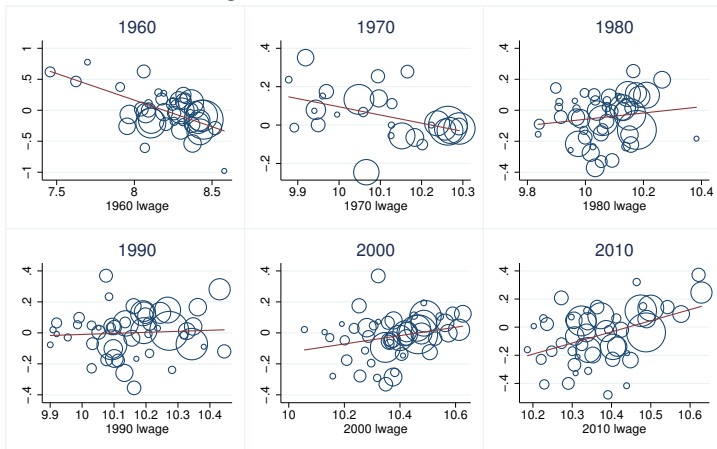


This figure reports the standardized coefficient  $\beta$  of the regression  $\text{Migration Premium}_{i,t} = \alpha + \beta(\ln(\text{wage}))_{i,t} + \varepsilon$  run for each MSA

	(1)	(2)	(3)	(4)	(5)	(6)
<b>Panel A</b>						
$\Delta \hat{Z}^H_{-j, t-10}$	3.046*** (0.620)	3.643*** (1.024)	2.852*** (0.632)	4.418*** (1.118)	3.062*** (0.719)	3.043*** (0.737)
<b>Panel B</b>						
$\Delta \hat{Z}^L_{-j, t-10}$	1.021*** (0.341)	0.891** (0.344)	0.850*** (0.285)	2.483*** (0.531)	2.535*** (0.527)	2.511*** (0.591)
N	144	119	270	249	283	283

# FACT 3

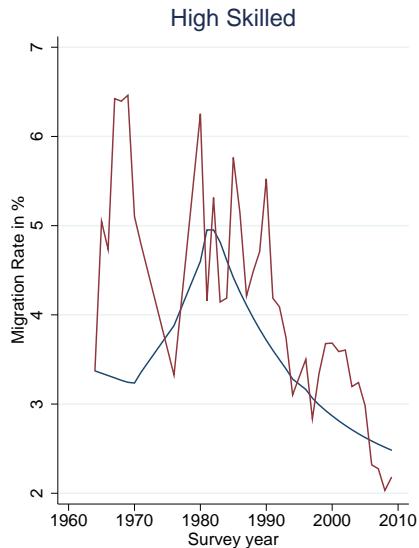
## Migration Premium over time



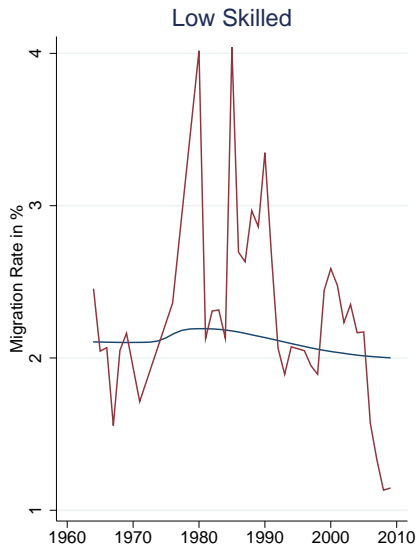
This figure reports the standardized coefficient  $\beta$  of the regression  $\text{Migration Premium}_{i,t} = \alpha + \beta(\ln(\text{wage}))_{i,t} + \epsilon$  run for each MSA

# MODEL VS DATA: MIGRATION RATES

H/L



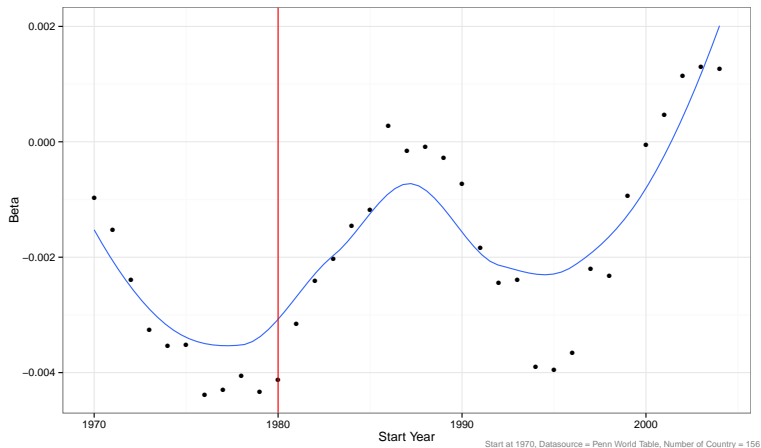
— Model — Data



— Model — Data

# CROSS-COUNTRY CONVERGENCE AND THE DECLINE

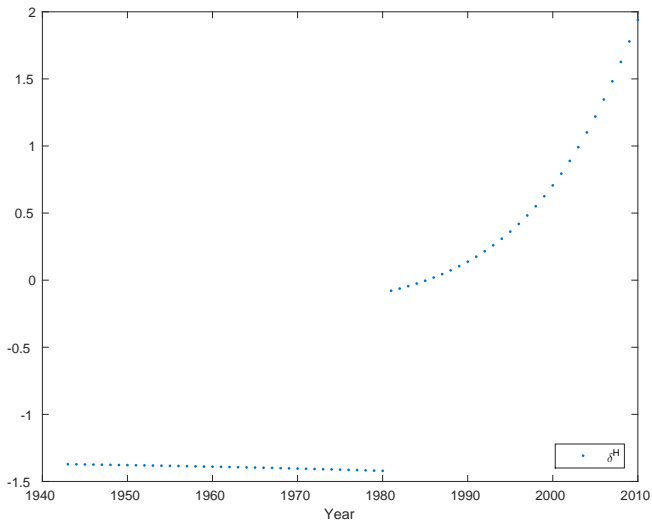
## CONCLUSIONS





# MODEL: SORTING IMPLICATIONS

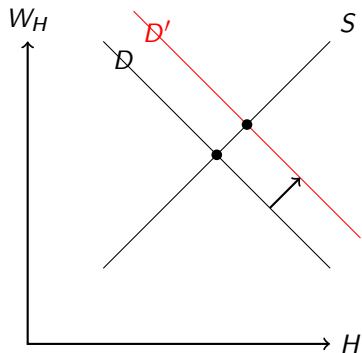
$$\Delta H_{jt} = \alpha + \sum_{t=1941}^{1970} \delta_t^H \ln W_{Hjt}$$



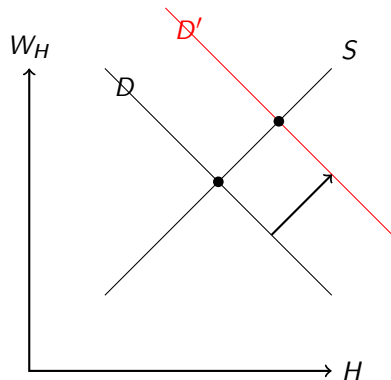
# MECHANISM WITH 2 CITIES

MAIN IDEA

**Detroit**



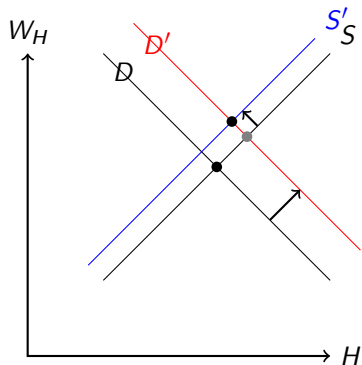
**San Francisco**



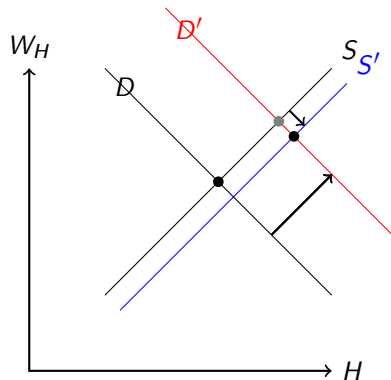
# MECHANISM WITH 2 CITIES

MAIN IDEA

## Detroit



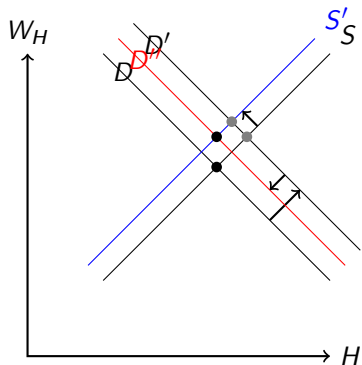
## San Francisco



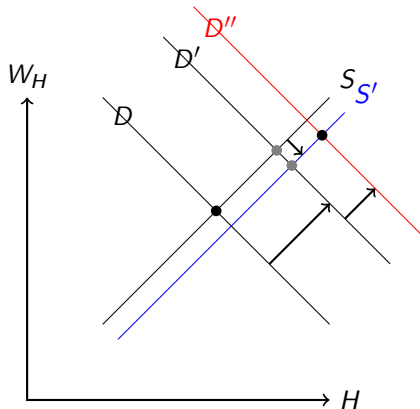
# MECHANISM WITH 2 CITIES

MAIN IDEA

## Detroit



## San Francisco



# WORKERS UTILITY MAXIMIZATION HOUSING

Worker of type  $k \in \{H, L\}$  that lives in  $j$  decides which location  $j'$  to pick and solve the following problem:

$$V_k(j, \zeta_i) = \max_{j'} \left[ \frac{V_{ikj'}}{m_k(j, j')} + \beta E \left( \frac{V(j', \zeta_i'')}{m_k(j', j'')} \right) \right]$$

Indirect utility function for agent  $i$  of type  $k$  that lives in city  $j$  at time  $t$ :

$$\begin{aligned} V_{ikj't} = \max_{T_{kj't}, O_{kj't}} & [\theta \log(T_{kj't}) + (1 - \theta)(\log(O_{kj't} - \bar{O}_{kj't}) + \\ & + A_{j't} + \gamma^P(H_{j't}/L_{j't}) + \zeta_{ij't}] \\ \text{s.t. } & T_{kj't} + N_{kj't}P_{Nj't} = W_{kj't} \end{aligned}$$

# WORKERS UTILITY MAXIMIZATION

Assumption:  $m_k(j, j')$  are *separable* such that

$$m_k(j, j') = m_{k1}(j) * m_{k2}(j')$$

Assumption:  $\zeta_{ij}$  follows a Type-I Extreme Value distribution (McFadden [1973])

$\implies$

$$H_{jt} = \frac{\exp(\delta_{Hjt})}{\sum_s^S \exp(\delta_{Hst})}$$

$$L_{jt} = \frac{\exp(\delta_{Ljt})}{\sum_s^S \exp(\delta_{Lst})}$$

where

$$\delta_{kjt} = \theta \log(W_{kjt} - R_{jt} \bar{O}) + (1 - \theta) \left[ \log\left( (1 - \theta) \frac{W_{kjt}}{R_{jt}} + \bar{O} \right) \right] + A_{kjt} + \gamma^p \log(H_{jt} / L_{jt})$$

# PRODUCTION OF TRADABLES AND INTERMEDIATES

Tradable  $T$  sector:

$$T_{jt} = \left( \sum_j \mu_d Y_{djt}^\alpha \right)^{1/\alpha}$$

# PRODUCTION OF NON-TRADABLE INTERMEDIATES

$$Y_{djt} = [\eta_{Ldjt} L_{djt}^\rho + \eta_{Hdjt} H_{djt}^\rho]^{\frac{1}{\rho}}, \quad \forall j = \{1, \dots, N\}$$

► Productivity Process:

$$\eta_{Hdjt} = \left( \frac{H_{jt}}{L_{jt}} \right)^{\gamma^H} (L_{jt} + H_{jt})^{\phi^H} S_{Ht}^{\lambda^H} \exp(\xi_{Hdjt}) \quad (1)$$

$$\eta_{Ldjt} = \left( \frac{H_{jt}}{L_{jt}} \right)^{\gamma^L} (L_{jt} + H_{jt})^{\phi^L} S_{Lt}^{\lambda^L} \exp(\xi_{Ldjt}) \quad (2)$$

$$\xi_{kdjt} = \underbrace{\xi_{kdjt-1}^{\gamma_2} \left( \int_s \omega(j, s) \xi_{kdst-1} \right)^{1-\gamma_2}}_{\text{convergence force}}$$



# MODEL: WAGE EQUATIONS

Wages for  $H$  and  $L$  are given by:

$$W_{Hjt} = p_{djt} \eta_{Hdjt} [\eta_{Ldjt} L_{djt}^{\rho} + \eta_{Hdjt} H_{djt}^{\rho}]^{\frac{1}{\rho}-1} H_{djt}^{\rho-1} \quad (3)$$

$$W_{Ljt} = p_{djt} \eta_{Ldjt} [\eta_{Ldjt} L_{djt}^{\rho} + \eta_{Hdjt} H_{djt}^{\rho}]^{\frac{1}{\rho}-1} L_{djt}^{\rho-1} \quad (4)$$

# HOUSING SECTOR

- ▶ Housing  $HD$  (following Ganong and Shoag (2015)):

$$HD_{jt} = R_{jt}^H$$

# EQUILIBRIUM DEFINITION

**Definition** The equilibrium consists of a set of allocations  $\{\{L_{djt}, H_{djt}\}_{d=1}^D\}_{j=1}^J$  and a set of prices  $\{\{P_{djt}\}_{d=1}^D, R_{jt}\}_{j=1}^J$ , wages  $\{W_{Hjt}, W_{Ljt}\}_{j=1}^J$ , such that given  $\{\{\xi_{Ldj0}, \xi_{Hdj0}\}_{d=1}^D\}_{j=1}^J$ , a set of parameters normalizing  $P_{jt} = P_t = 1$  and  $\sum_j (L_{jt} + H_{jt}) = 1$  in each time period  $t$ :

1. Given a set of migration costs and idiosyncratic preferences, workers choose location and consumption to maximize utility;
2. Firms maximize profits;
3. Labor markets clear;
4. The non-tradable intermediates markets clear in every city,  $\forall j \in J$  and  $\forall d \in D$ ;
5. Final good market  $T$  clears;
6. Housing market clears.

# DATA AND ESTIMATION STRATEGY

- ▶ Data: IPUMS Census data for 1940, 1950, 1960, 1970, 1980, 1990, 2000; ACS for 2010;
  - ▶ Wages, Education, City, Rents, Population;
- ▶ Estimation method: GMM Estimation
- ▶ Parameters:
  1. parameters of labor demand  $p^d = \{\rho, \gamma^H, \gamma^L, \phi^H, \phi^L, \lambda^H, \lambda^L\}$ ;
  2. parameters of labor supply  $p^s = \{\theta, \gamma^p\}$ ;
  3. productivity shocks  $\xi_{kjt}, \forall k$ ;
  4. amenities  $A_{kjt}, \forall k$ ;
- ▶ Moment Construction:
  1. Exploit geographic variation in  $S_{kt}, \Delta S_{kjt}, \forall k$  using "routinization" index as in Autor and Dorn [2013]
  2. Wages Changes Residual:  $\Delta \xi_{kdjt} = \Delta w_{kdjt} - \Delta w_{kdjt}^{model}, \forall k$ ;
  3. Utility Changes Residuals:  $\Delta A_{kjt} = \Delta \hat{\delta}_{kjt} - \Delta \delta_{kjt}^{model}, \forall k$ ;

- ▶ **Measure**  $\Delta S_{kjt}$  : Local Effect of Technology (Autor and Dorn [2013]) based on Routinization task intensity  $RTI$  of the occupations  $\omega$ :

$$\Delta S_{kjt-10} = \sum_{\omega=1}^{\Omega} \left( \frac{k_{\omega jt}}{k_{jt}} - \frac{k_{\omega j, t-10}}{k_{j, t-10}} \right) 1(RTI_{\omega} > RTI_{P66}) \quad \forall k \in \{H, L\}$$

- ▶ **Instruments:**

1. “Bartik-like” (Autor and Dorn [2013])

$$\Delta \tilde{S}_{kj, t-10} = \sum_d (k_{d, -j, t} - k_{d, -j, t-10}) (R_{d, j, t-10}) \quad \forall k \in \{H, L\}$$

- ▶ *Intuition:* national component interacted with local component of routinization at industry level  $R_{d, j, t-10}$

2. Housing regulations and land availability: (Saiz [2010])

- ▶ land use regulation index:  $reg_{jt}$
- ▶ land unavailability index:  $unav_{jt}$

- ▶ Define the set of instruments  $Z$ :

$$\Delta Z_{jt} = \begin{bmatrix} \Delta \tilde{S}_{Lj, t-10} & \Delta \tilde{S}_{Lj, t-10} reg_{jt} & \Delta \tilde{S}_{Lj, t-10} unav_{jt} \\ \Delta \tilde{S}_{Hj, t-10} & \Delta \tilde{S}_{Hj, t-10} reg_{jt} & \Delta \tilde{S}_{Lj, t-10} unav_{jt} \end{bmatrix}$$