CULTIVATING NATIVE ECONOMIES IN THE 21ST CENTURY

Federal Contracting

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The views expressed here are the presenter's and not necessarily those of the Federal Reserve Bank of Minneapolis, the Federal Reserve Bank of San Francisco or the Federal Reserve System.
AGENDA

1. What are Native entity enterprises?
2. What has CICD learned about Native entity federal contracting so far?
What are Native entity enterprises?

**NATIVE ENTITIES**

- Federally Recognized Tribe (Tribe)
- Alaska Native Corporation (ANC)
- Native Hawaiian Organization (NHO)

**ENTERPRISES**

- Nakupuna Companies
- Chugach
- MNO BMadsen
- Chugach Education Services

_Cultivating Native Economies in the 21st Century: Federal Contracting_
Native entity enterprises fulfill unique role for their communities

Enterprises owned by Native entities

Distinct legal structures

Distinct connections to associated Native communities

Source of revenue and ability to provide critical community services
WHAT HAS CICD LEARNED ABOUT NATIVE ENTITY FEDERAL CONTRACTING SO FAR?
Native entity involvement in contracting is extensive

There are 2,623 unique companies in contracting that are owned by 391 Native entities, and operate in over 160 countries, all U.S. territories and all 50 states that earned over $200 billion across 40 years.

Source: CICD’s Native Entity Enterprise Dataset (NEED), FPDS-NG accessed via HigherGov, FRED, and author’s calculations preliminary and subject to change.
OPPORTUNITIES
Native entities have experienced growth in federal contracting

Federal contracting prime revenues have increased from $615M to $16.9B between 2000-2021

Source: CICD's Native Entity Enterprise Dataset (NEED), FPDS-NG accessed via HigherGov, FRED, NBER and author's calculations. Preliminary and subject to change.
This growth has occurred throughout the United States

95% of prime revenue in contracting earned off tribal lands

SOURCE: CICD'S NATIVE ENTITY ENTERPRISE DATASET (NEED), FPDS-NG ACCESSED VIA HIGHEROV, AND AUTHOR'S CALCULATIONS
PRELIMINARY AND SUBJECT TO CHANGE

CULTIVATING NATIVE ECONOMIES IN THE 21ST CENTURY: FEDERAL CONTRACTING
Across a diverse array of industries

Native entities are finding success in the most prevalent sectors in the industry.

Source: CICD’s Native Entity Enterprise Dataset (NEED), FPDS-ng accessed via Highergov, and Author’s calculations. Preliminary and subject to change.
BARRIERS
Macroeconomic conditions and policy matter for Native entity federal contracting

There is a 5-percentage-point decline in share of tribes participating in contracting after the 2008 recession.

Source: CICD’s Native Entity Enterprise Dataset (NEED), FPDS-NG accessed via HIGHERGOV, Federal Register, NBER and author’s calculations. Preliminary and subject to change.
Future work

• What are the community benefits of Native entity federal contracting?

• What are the barriers for Native entity federal contracting?

• What are the effects of economic shocks and policy on Native entity federal contracting?

• Add state-recognized tribal enterprises to dataset

• Work with data vendor to maintain updated Native entity federal contracting data
Thank you!

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