



North Dakota Conditions & Outlook

09 January 2026

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Disclaimer

- Remarks are mine alone and do not necessarily reflect the opinions of the NDUS or UND, or any other affiliation.

Fiscal Position

- Steady performance into the end of the last biennium highlighted by:
 - Total tax collections of \$5.5 billion for the state in last biennium.
 - Legacy Fund over \$12 billion.

Recent Key Sector Performance

Share of ND GDP

- (1) Mining
- (2) Real estate, rental and leasing
- (3) Manufacturing
- (4) Agriculture

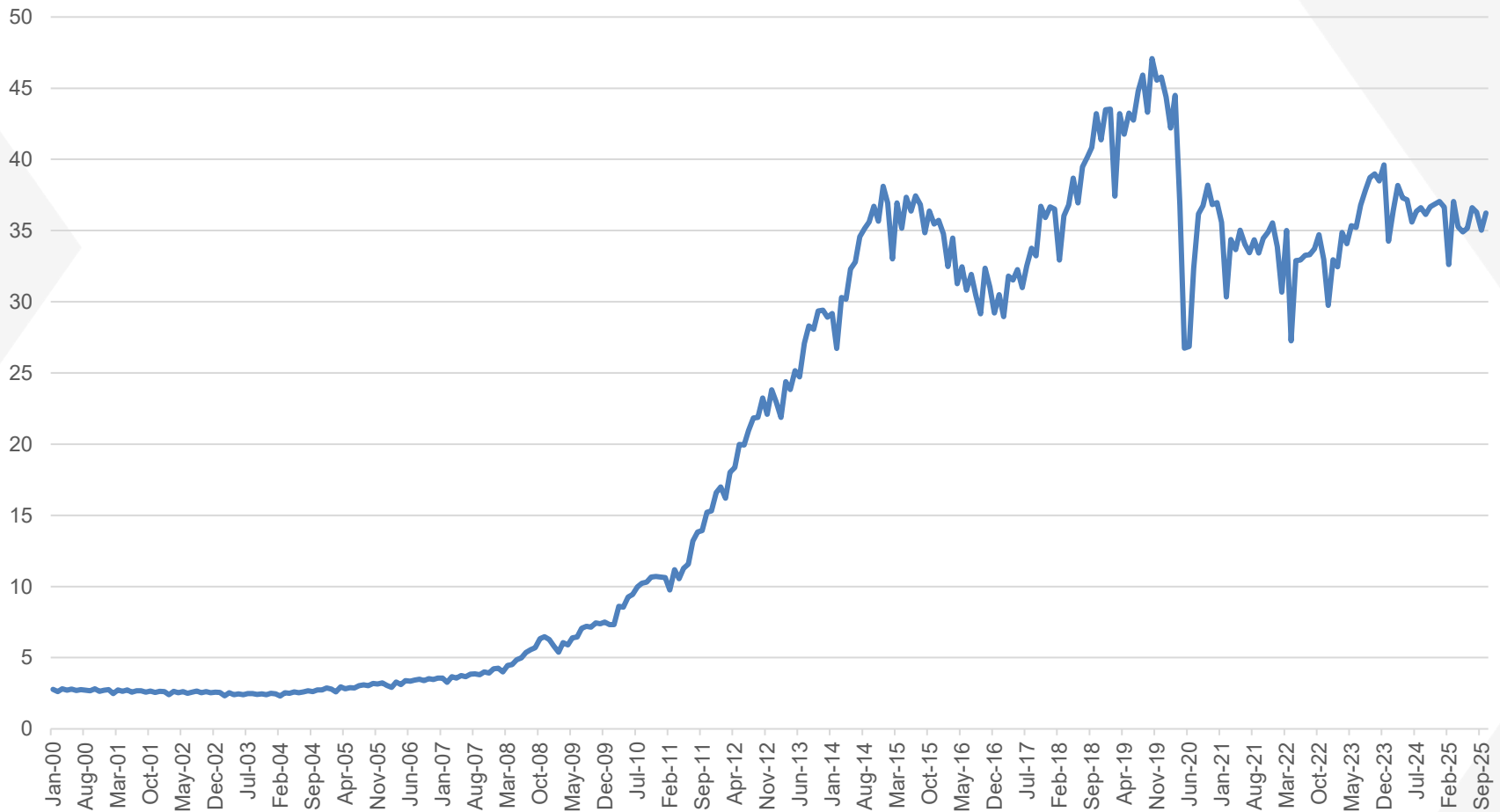
Avg Annual Growth

- Mining: -2.55% (18)
- Real Estate: 7.78% (5)
- Manufacturing: 7.75% (6)
- Agriculture: -7.78% (19)

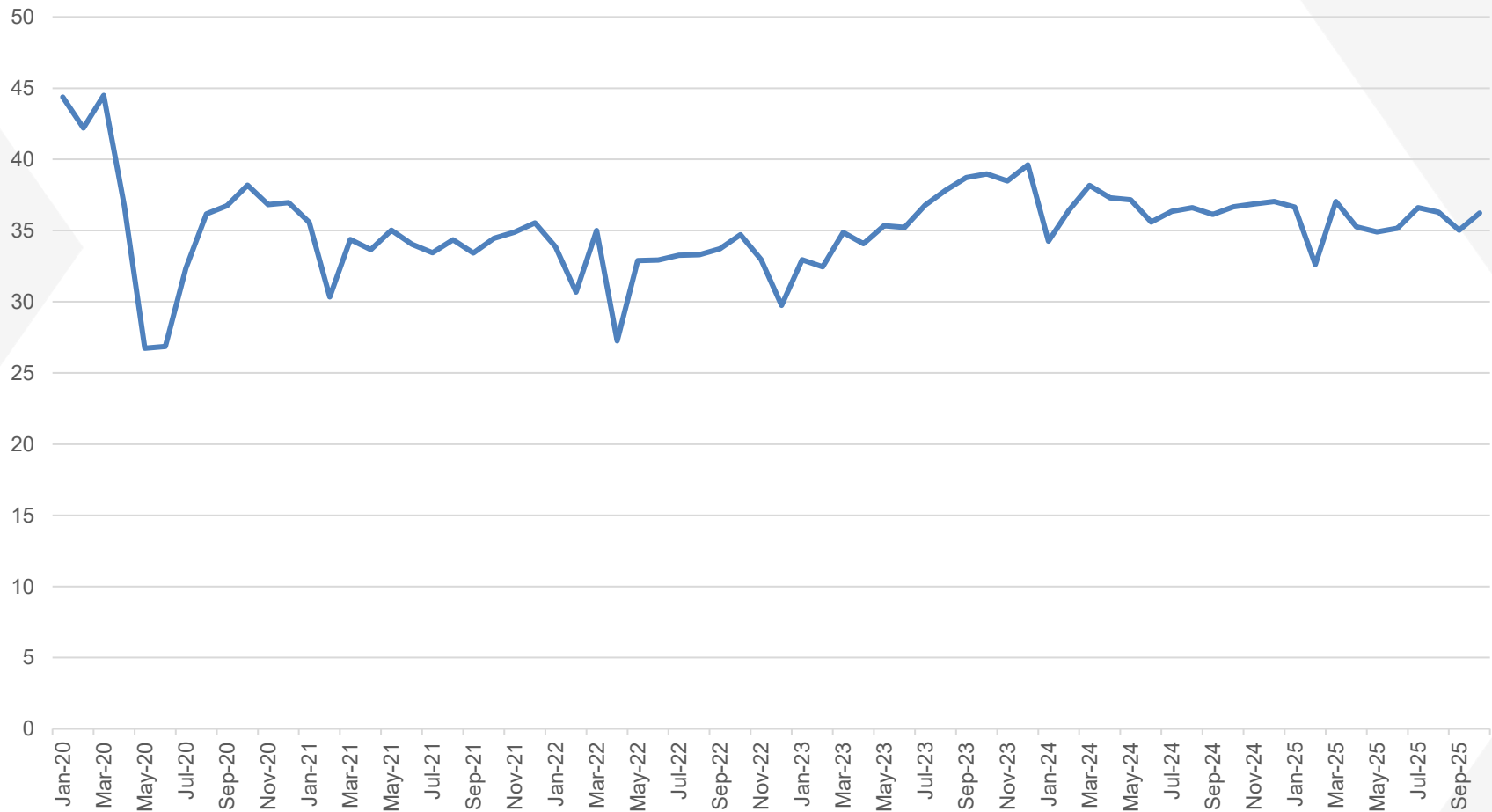
Energy Economy

- Oil continues to perform though is much more stable and not growing as it did pre-2015.
- Some realignment of state energy portfolio based on Executive Orders and changing Federal fiats.
- Energy is still a keystone sector providing significant job counts and broad based supply chain impacts.

Oil Production Stable (MM BBLs)



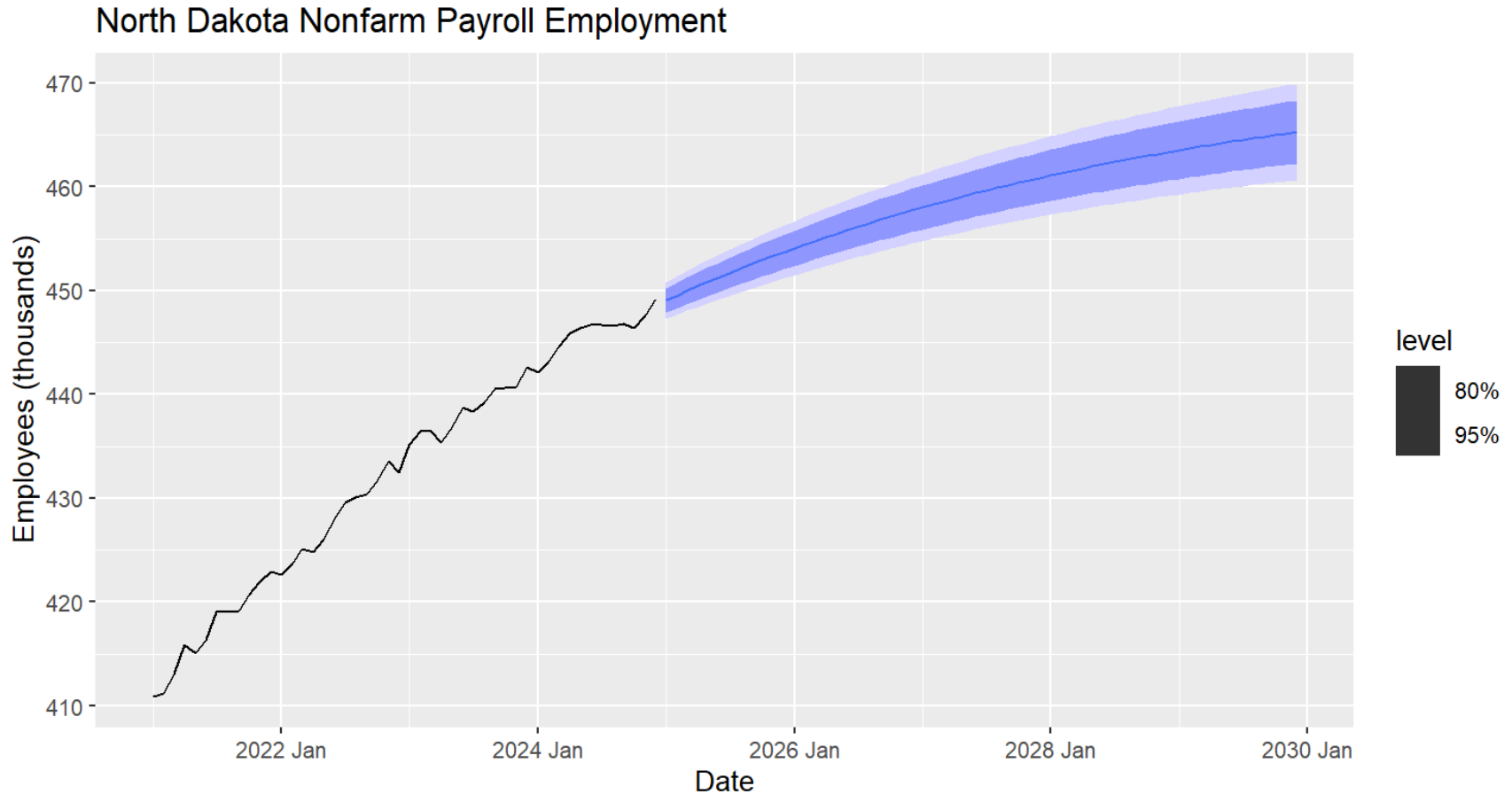
Post Covid ND Oil (MM BBLS)



Labor market in flux

- In-migration is more volatile in the last few years.
- Reallocations of individuals within the state too.
- Results are some locations and sectors seeing easier time hiring, but it is not consistent.
- Nonfarm payroll projected to increase but at a decreasing rate over the next several years.
- Remote work, childcare availability/affordability key issues still.

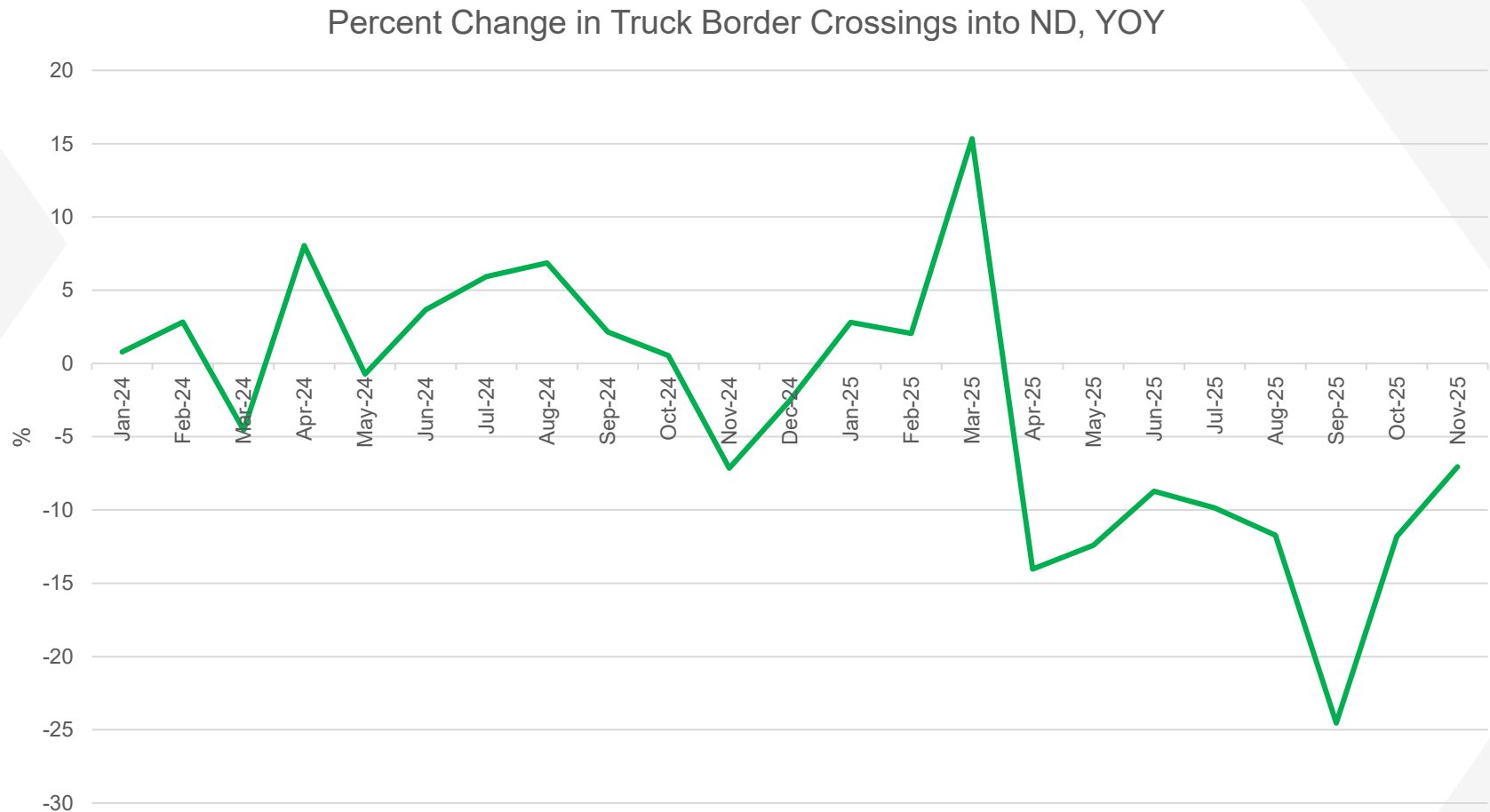
Current and Projected NFP



Tariff issues

- Price level concerns by consumers in ND are consistent with the national trend
 - Prices rising and relative prices changing
 - Production sectors in ND have radically different experiences with market access.
- As an example, truck traffic across the US Canada border in ND is down.

Tariff volatility & local implications



Outlook Concerns

- Federal fiscal policy implications for local area are a primary concern
 - *Inflation is always and everywhere a fiscal phenomenon. (E. Leeper)*
- ND impacted by federal policy in a way not typical of the recent administrations.

Thank you!

- Thank you for listening.
- Any questions can be sent to me at:
- Email: david.flynn@und.edu