# MONTHLY REVIEW

OF

# AGRICULTURAL AND BUSINESS CONDITIONS

IN THE

### NINTH FEDERAL RESERVE DISTRICT

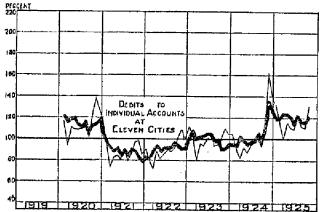
JOHN R. MITCHELL, Chairman of the Board and Federal Reserve Agent

CURTIS L. MOSHER J. F. EDERSOLE Assistant Federal Reserve Agents

/ 81-1 V		
Vol. III (Serial No. 129)	Minneapolis, Minnesota	0 1 00 1007
7 Os. 114 (No. 129)	, miniteapons, minitesona	October 30, 1925
	the second se	

### DISTRICT SUMMARY FOR THE MONTH

Business in this district during September continued on a level well above that of a year ago, both in physical volume and in money value. Debits in September were one-tenth larger than in the same month of last year, owing to a heavy movement of livestock and a noteworthy recovery of business in the grain belt cities of North Dakota. During the first two weeks of October, however, debits were one-tenth below the same period in the preceding year owing to the extraordinarily heavy activity of the grain trade last year and the slowing down of grain marketing after the end of September this year. However, the total of debits for all our cities, excepting the terminal market cities, during the first half of October this year were one-third greater than their debits in the same half month last year. The improvement in the physical volume of business also appears to be quite general, as total carloadings increased in spite of the fact that the carloadings of grain declined. Shipments of flour, iron ore, linseed products and miscellaneous freight increased substantially as compared with a year ago.



Debits to Individual Accounts at Banks in 11 Cities in the Ninth Federal Reserve District by months, 1920-1925. Heavy curve represents figures adjusted to eliminate seasonal changes; light curve represents actual or unadjusted figures.

Grain receipts increased seasonally in September, but did not quite equal the volume of September last year. A much larger portion of this year's crop is being held by farmers unsold on storage tickets than for several years. Cash prices for all the grains, except flax, declined during the month, and bread wheat and flax alone were selling on an import basis at prices above the levels of a year ago. The situation with reference to the feed grains has been particularly depressing to their prices due to large stocks, particularly of oats. Stocks of all kinds of grain at terminals were one-half again as large at the end of September as last year. Trading in grain futures increased during the month onetenth, as compared with a year ago.

Livestock receipts in September, measured by the number of head, were well above the volume a year ago, owing to a movement of calves and hogs much larger than is customary for this season of the year. Prices for livestock exhibited mixed trends during the month, but the quotations for all grades except stocker and feeder steers, were above the levels of a year ago.

There is some uncertainty as to the exact situation with reference to merchandising. Retail sales and stocks of department stores increased slightly as compared with September last year, while the only marked gain in wholesale trade was in the sales of shoes. September sales at wholesale this year were fairly satisfactory, with about the same totals as in September last year, as the comparison is being made with the unseasonably large volume of September, 1924. In the rural districts and smaller cities, there was an apparent improvement in the volume of effective purchasing power. Sales of lumber by retail yards scattered throughout this district increased substantially as compared with last year. Pronounced increases in building activity for the first nine months of 1925 as compared with the same months in 1924 have been exhibited in a large portion of our smaller reporting cities.

Insurance companies during September bought city mortgages in much larger volume and the public made larger purchases of foreign and industrial bonds than either a year ago or a month ago.

Prospective business activity as indicated by building statistics has improved greatly, both as compared with a year ago and a month ago, after making allowance in the latter comparison for seasonal tendencies. Industrial building increased.

## AGRICULTURAL AND BUSINESS CONDITIONS October 30, 1925

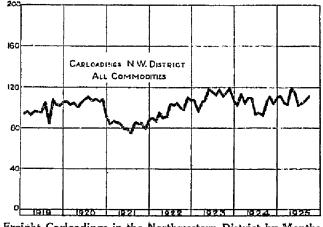
Financing and banking conditions may be characterized as easy. Banks in the larger cities increased their loans, chiefly of a commercial and agricultural character, both during September and during the first half of October, without increasing their borrowings from this Federal reserve bank. At the same time, this Federal reserve bank experienced a reduction in loans to borrowing member banks located in the country districts. A very general increase took place throughout the district in deposits, and the demand for Federal reserve notes for hand-to-hand circulation was much greater than usual during September. Interest rates were substantially unchanged during the month.

### **TOPICAL REVIEWS**

Debits to individual accounts reported at banks in 17 selected cities of this district were 11 per cent larger in September than in the corresponding month a year ago. All cities in this group reported increases. Among the cities showing the greatest gains were Sioux Falls and South St. Paul, where a heavy livestock run at good prices increased debits more than a third above those of a year ago. Also, the North Dakota cities, Grand Forks, Fargo, Minot, Jamestown and Dickinson, exhibited very large increases, which were due in part to the early marketings of wheat and flax this year as compared with a year ago. As compared with debits to individual accounts in August, the September volume was 19 per cent greater, the greatest gain being shown at Duluth-Superior, with the volume more than one-half larger than that of the preceding month. This exceptional increase was due to the grain movement.

During the two weeks ending October 14, debits to individual accounts in these 17 cities were 10 per cent smaller than in the corresponding two weeks a year ago, owing largely to a much smaller volume of business at the Head-of-the-Lakes. Debits at Duluth were 42 per cent smaller than a year ago and debits at Superior were 21 per cent smaller than a year ago. There were also declines at Minneapolis and St. Paul amounting to 8 and 2 per cent, respectively. The change from a volume of business 11 per cent larger than a year ago, reported for September, to a volume 10 per cent smaller than a year ago reported for the first part of October, was not due to a decline in business in 1925, but entirely to the abnormal increase in business in October last year, when the marketing of grain, sales of grain futures, and grain exports were exceptionally large in volume.

Aside from the decrease in check transactions in the four cities mentioned above, records for the first half of October show a continuation of business in larger volume throughout the district than a year ago. At South St. Paul, the volume was 72 per cent larger than a year ago. Five other cities, including Fargo, Grand Forks, Helena, Sioux Falls and Winona, reported debits to individual accounts between 20 and 30 per cent larger than a year ago. Northwestern carloadings in September were 6 per cent larger than a year ago, owing chiefly to a 20 per cent increase in carloadings of ore. There were increases of about 10 per cent in carloadings of miscellaneous commodities and less-than-carload freight and smaller increases in carloadings of coal and forest products. Coke shipments, which are an unimportant part of the total carloadings in this district, were 29 per cent larger than last year. Live stock carloadings were almost exactly equal to shipments a year ago, and shipments of grain and grain products were 19 per cent smaller, owing to the extraordinary movement of grain to market in September last year.



Freight Carloadings in the Northwestern District by Months, 1919-1925. Curve adjusted to eliminate seasonal changes.

As compared with August carloadings, the September volume showed an increase of more than 1 cent, with increases occurring in carloadings of all groups except ore, which decreased 11 per cent., and less-than-carload shipments, which decreased 2 per cent. Increases in the other important groups were as follows: Grain and grain products, 18 per cent; livestock, 13 per cent; coal, 12 per cent; forest products, 7 per cent; and miscellaneous commodities 2 per cent. When comparison is made with the seasonal change expected in September as compared with August, it appears that September carloadings of forest products, less-than-carload freight, and miscellaneous commodities, were larger than expectations; while coal and ore shipments were equal to expectations, and grain and grain products and livestock shipments were less than might be expected from a purely mathematical computation. In the latter two groups, however, August shipments were extraordinarily large and a smaller increase than the calculated seasonal increase was to be expected.

Shipments of representative commodities into the Northwest trade territory during September continued the gains heretofore shown as compared with the preceding year. The Minneapolis Traffic Association and the St. Paul Association reported 380 cars of agricultural implements and vehicles for-

warded in September, 1925, as compared with 287 cars forwarded in the same month last year. Shipments of representative building materials amounted to 1,785 cars in September this year as compared with 1,512 cars a year ago. Furniture shipments were 83 cars, as compared with 73 cars last year. Shipments of automobiles, trucks, tires and accessories were smaller than a year ago, 543 cars, as compared with 927 cars, probably as a result of delays in assembling new model cars which were offered to the public last month.

Grain receipts at Minneapolis and Duluth-Superior were about 3 million bushels less in September than in the corresponding month last year, a decrease of about  $3\frac{1}{2}$  per cent. There were decreases of approximately 7 million bushels each in oats and rye receipts. There were increases of 7 million bushels shown for wheat, 3 million bushels for barley and 2 million bushels for flax. Corn receipts, which are of little importance at this time of the year, were about one-third those of September a year ago. As compared with the preceding month, receipts of rye and flax were more than quadrupled, receipts of wheat were more than doubled, receipts of barley increased three-fourths, and receipts of oats were about equal in the two months, while receipts of corn declined. The total receipts of all grains for September were practically double the receipts of August, in accordance with the seasonal expectancy for this movement.

**Cash grain prices** declined during September. Medians computed in this office were lower in September than in August for all grains except flax. As compared with a year ago, there were increases in the median prices of bread wheat and flax, but declines for durum, corn, oats, barley and rye. The declines, as compared with a year ago, were as follows: Corn, 19 cents; barley, 15 cents; oats, 9 cents; rye, 9 cents; and durum  $5\frac{1}{2}$  cents. Flax increased 31 cents and bread wheat 23 cents. However, some of this apparent increase for wheat was lost at the end of the month, owing to higher estimates of the world crop and its effect on our probable exports of durum and imports of bread grains.

Bread wheat is enjoying some protection this year from the tariff of 42 cents a bushel raised as a barrier against imports. If current estimates prove correct, the 1925 crop of bread wheat is small enough to make imports almost certain. This fact is responsible for December futures at Minneapolis being on about the same level this year as a year ago  $(\$1.43)/_4$  at the close on October 19 compared with  $\$1.421/_4$  a year ago), although the world price, represented by Winnipeg quotations, has declined nearly 29 cents  $(\$1.21)/_8$  on October 19 as compared with \$1.50 a year ago.)

Durum wheat, which is a competitor with the large European grain crops, has suffered nearly the same decline as the prices of other world-competitive grain crops. The December future for durum at Duluth was \$1.231/4 at the close on October 19 as compared with \$1.43 a year ago. Rye has also been depressed by the heavy production in Europe where much of this grain must be marketed.

Grain stocks in terminal elevators at Minneapolis and Duluth-Superior were 46 per cent larger at the end of September than on the same date last year. Flax stocks trebled. Barley, oats and wheat stocks increased about 75, 60 and 40 per cent, respectively, while stocks of rye were unchanged, and stocks of corn decreased to an insignificant quantity. Between the end of August and the end of September, terminal stocks of grains doubled, gains being shown for each of the grains, with especially large percentage increases in flax, rye, wheat and barley. Oat stocks, which, heretofore have been extraordinarily large, increased an additional 40 per cent during the month.

Sales of grain futures during September were 29 per cent larger at Minneapolis than a year ago and 11 per cent smaller at Duluth. Marked increases occurred in sales of all grain futures at both cities, with the exception of rye, of which grain future sales at Minneapolis were only one-half as great and future sales at Duluth were only one-fourth as great. As compared with future sales in August, there were seasonal increases during September at both markets.

Livestock receipts at South St. Paul during September were larger than in the corresponding month a year ago for all of the kinds recorded in our office, the increase in number of head amounting to 14 per cent. Receipts of calves and hogs were one-fourth larger, receipts of sheep increased slightly, and receipts of cattle were almost unchanged. As compared with the preceding month, September receipts were more than double for sheep, which is a seasonal occurrence, while receipts of hogs and calves increased, although declines are usually expected for these at this season. Cattle receipts declined 20 per cent, although substantial increases are customary at this time of year. Since the range movement reached abnormally large proportions in August, a decline in cattle receipts during September was not unexpected.

Livestock prices were higher in September than a year ago for all those varieties for which median prices are computed in this office, except stocker and feeder steers, for which there was no change. Notable increases were shown in the prices of hogs, lambs and veal calves as compared with September of last year. The better grades of steers also sold much higher than a year ago. The highest price of September, 1925, for butcher steers was \$15.50 per hundredweight, as compared with \$10.50, which was the highest price reached in September a year ago. The volume of the better grade of steers sold in each year, however, was small and had little effect on the median price of all butcher steers, which increased from \$6.00 to \$6.75. Mixed trends were shown in the median

AGRICULTURAL AND BUSINESS CONDITIONS October 30, 1925

prices of livestock in September as compared with August of this year, declines being shown in butcher cattle and stocker and feeder steers, and increases taking place in veal calves, hogs and lambs.

Important wholesale produce prices at Minneapolis were higher at the close of September than a year ago. In the case of potatoes and butter, the increases were important. Potatoes sold at \$2.25 a hundredweight on September 30, 1925, as compared with \$1.35 a year ago, and the price increased further to \$3.00 a hundredweight on October 21. Creamery butter sold at 50 cents a pound at the close of September, as compared with 35 cents a pound a year ago, but the price had declined 2 cents to 48 cents a pound on October 21. Eggs sold at 39 cents a dozen at the end of September this year and 40 cents on October 21, as compared with 38 cents a dozen at the close of September last year. Hens were quoted at 20 cents a pound at the close of September and at the same price a year ago, but the price declined to 19 cents a pound on October 21.

Shipments of flour from Minneapolis were 16 per cent greater in September than in the same month a year ago. As compared with the preceding month September shipments increased 29 per cent.

Shipments of linseed products in September were more than 50 per cent larger than in the same month last year, and somewhat larger than in the preceding month of August. Shipments of linseed oil showed a much greater increase than shipments of oil cake as compared with the preceding month.

Iron ore shipments from upper lake ports were nearly 20 per cent larger in September than in the corresponding month a year ago. As compared with the preceding month, September shipments declined 14 per cent. For the shipping season to October 1, iron ore shipments were about 23 per cent larger than in the corresponding period last year.

Coal receipts at Duluth-Superior were 20 per cent smaller in September than in the same month last year. Hard coal receipts alone were less than onethird as great as in the same month last year. September coal receipts, when compared with those of the preceding month of August, declined 20 per cent, but hard coal receipts alone exhibited a small Cumulative receipts from the opening of gain. navigation to September 30 were 26 per cent larger than last year for soft coal and 30 per cent smaller for hard coal. However, the receipts of hard coal for the season to date were somewhat greater than the average of receipts to September 30 during the four years 1921-1924.

Wholesale trade in September was about as large as in September last year. Farm implement sales and dry goods sales were 10 per cent smaller in September than a year ago. Grocery and hardware sales were about equal to sales a year ago. Sales of shoes at wholesale were 29 per cent larger in September this year than a year ago.

The credit relations between wholesalers and retailers continue to be more favorable than a year The great increase in sales during the past ago. year has not been accompanied by an equal increase in credits granted to retailers. Farm implement sales were 50 per cent larger during the first nine months of 1925 than in the corresponding period last year, while accounts and notes receivable of farm implement dealers have increased only 22 per cent. Sales of shoes at wholesale were 29 per cent larger in 1925 than in 1924, whereas receivables increased only 22 per cent. In the case of dry goods, hard-

N '	ESS	TIVE STATISTICS OF BUSIN	MPARATIVI	co					
8	Unit	LIVESTOCK RECEIPTS AT	% Bept., 1925, of Sept., 1924	1925,		August, 1925	Septeinber, 1925	Unit	DEBITS TO INDIVIDUAL
	Head	South St. PAUL Caltle	111	119	\$835,022,000	\$776,568,000	\$924,981,000		ACCOUNTS-17 citles
1	Head	Calses	106	101	691,780	721,334	731,452	Care	ALLOADINGS-N. W. District
1	Hrad Head	Hogs Sheep				<u>.</u> .			PAIN RECEIPTS AT MPLS.
	Cwt. Cwt. Cwt. Cwt. Cwt. Cwt.	MEDIAN LIVESTOCK PRICES AT SOUTH ST, PAUL Butcher Cows Butcher Steers Butcher Steers Butcher Steers Yeal Calves Hogs Lambs	119 85 67 192 46 144	255 60 103 178 419 430	36, 460, 440 854, 651 22, 201, 396 9, 410, 557 12, 805, 897 8, 992, 526	17,105,129 468,410 14,468,719 6,983,950 1,409,275 1,885,183	48,519,044 808,568 14,913,179 12,428,567 5,897,998 5,739,659	Bu. Bu. Bu. Bu. Bu. Bu.	Wheat Gorn Data Barley Ryc Flax irain Stocks at End of JONTH at Mpts. & D.S
: 1	Bbls, Bbls, Lbs,	FLOUR- Production-T. C. & DS Shipments from Muls. LINSEED PRODUCTS SHIPMENTS From Mrts.	137 19 159 175 100 292	$\begin{array}{r} 396 \\ 110 \\ 141 \\ 231 \\ 414 \\ 656 \end{array}$	$\substack{\substack{14,470,107\\490,267\\19.597,441\\2,294,847\\4,733,061\\698,386}$	$\begin{array}{r} {\color{red}{5,007,577}}\\ {\color{red}{86,562}}\\ {\color{red}{22,105,640}}\\ {\color{red}{1,604,268}}\\ {\color{red}{1,142,668}}\\ {\color{red}{1,142,668}}\\ {\color{red}{810,750}}\end{array}$	19,849,015 91,535 31,109,870 4,020,063 4,727,936 2,039,302	Bu. Bu. Bu. Bu. Bu.	Wheat Corn Oats Barley Rye Flax
	Tons	IRON ORE SHIPMENTS							LEDIAN CASH GRAIN PRICES-
	Tons Tons Bd. Ff	COAL RECEIPTS—DUL.SUP.— Soft Haid RETAIL SALES— 23 Department Stores 573 Lumber Fards	117 96 83 80 81 90 114	95 92 87 93 83 102	\$1.35 1.32 1.09 45 79 .94 2,26 %	\$1.6674 1.38 1.0434 .8753 .89 1.0134 2.52	\$1.58 \ 1.26 \ .90 \ .36 \ .64 \ 2.58	Bu. Bu. Bu. Bu. Bu. Bu. Bu.	Wheat-No. 1 Dk. Nor. Durum-No. 2 Amber Corn-No. 8 Yellow Oats-No. 3 White Price No. 8 Ryc-No. 2 Flax-No. 1

### 7

ware and groceries, for which sales have showed smaller increases over a year ago, there have actually been declines in receivables.

Department store sales at 23 representative city stores in this district were two per cent larger in September than in the corresponding month last year. Stocks were also 2 per cent larger at the end of September than a year ago, and the merchandise turnover was the same in September of both years, assuming that the per cent of mark-up was unchanged. September sales were 14 per cent larger than sales during August, and stocks of merchandise at the end of September were 7 per cent larger than stocks at the end of August. Both of these latter changes are seasonal occurrences.

Life insurance sales in the four states wholly within this district were 30 per cent larger during September than in the corresponding month a year ago. Montana showed the greatest gain among the four states, but increases in all of these states were noteworthy. September life insurance sales in these states declined 13 per cent in September as compared with August, which seems largely a seasonal occurrence, since declines of greater or smaller magnitude have occurred at this time of year in four of the last five years.

Retail lumber sales, measured in board feet, were 20 per cent larger in this district during September than a year ago, but 7 per cent smaller than in August. Sales by lumber retailers, measured in dollars and including items other than lumber, were 17 per cent larger during September than a year ago and 9 per cent larger than in August. For the first nine months of 1925, the sales of lumber retailers, measured in dollars, were 26 per cent larger than in the same portion of 1924. In spite of this gain

in sales, accounts and notes receivable held by lumber retailers increased only 7 per cent. Cash collec-tions during September were 30 per cent larger than in September a year ago. Stocks of lumber in retailers' hands at the close of September were 6 per cent larger than a year ago, but 3 per cent smaller than at the end of August.

Building permits granted during September, 1925 at 18 leading cities in this district were 30 per cent larger in valuation than in the corresponding month last year, and 5 per cent larger in number. As compared with the August reports, building permits issued during September were 10 per cent smaller in valuation and 1 per cent larger in number, which is a much better showing than the usual experience at this time of the year.

There has been a very marked revival of building in the smaller cities of this district, when compari-. sons are made for the year to date as compared with a similar period of last year. Excluding the cities of Minneapolis and St. Paul for which building permits in the first nine months of 1925 increased 27 and 23 per cent, respectively, over a year ago, and Duluth, where permits were about equal for the two years, nine out of the 15 remaining cities in our reporting group have experienced increases in building of 50 per cent or more over a year ago, and only two cities out of this group reported a decrease in building permits. In more detail, the record shows that the cities of St. Cloud and Mankato, Minnesota, Marquette, Michigan, and Fargo, North Dakota have granted building permits in double the volume of last year. The cities of Ironwood, Michigan, Superior and Eau Claire, Wisconsin, Great Falls and Helena, Montana, have granted permits between 50 and 100 per cent larger in volume than a year ago. Rochester, Minnesota, Sioux Falls and Aber-

INTH FEI	DERAL F	RESER	IVE DIS	TRICT					
August, 1925	September, 1924	1925,	1925,	WHOLESALE TRADE-	September, 1925	Augnist, 1925	September, 1924	1925.	% Sept., 1925, of Sept., 1924
117,013 34,540 121,523 87,528	03,445 31,983 126,463 75,818	81 115 130 217	101 125 126 107	Farm Imps	\$2,517,140 2,312,430 938,790 6,174,370	\$5,108,700 2,175,610 929,620 6,358,280	\$2,802,120 2,25±,130 726,430 6,206,820	49 108 101 97	90 103 129 80
\$5.25 7.25	\$4.50 6.00	95 93	111 113	No. of Permits18 cities Value of Permits18 cities Contracts Awarded BUSINESS FAILURES-	2,313 \$6,125,100 9,472,900	2,283 \$6,816,000 7,730,700	2,196 \$4.729,200 \$,316,700	101 90 128	103 130 150
6.00 10,25 12,25 14,00	5.75 9.00 9.40 12.25	96 110 103 102	100 125 135 116	Securities Sold-	66 \$405,371	91 \$894,217	54 \$453,328	78 45	122 89
	1,212,648	117	127	91H F. R. D. MEMBER BANKS-	6,001,000	4,573,200	\$4,765,400 4,972,500	100 131	83 121
85,870,974	24,837,811	110		Time Deposits	433,357,000	\$111.503.000 430,029,000	\$424,319,000 409,905,000	104 101	108 106
8,532,718	6,164,931	86	119	25 CITY MEMBER BANKS- LOADS	Oct. 14 1925 \$247 309 000	Sept. 16, 1925 \$250,207,000	Oct. 15, 1924	of Sept	
1,243,053 51,636	1,101,735 191,053	78 113	88 81	Benand Deposits Thue Deposits Burrowings at F. R. Bank	108,645,000 230,327,000 109,452,000 1,232,000	108,558,000 234,408,000 104,571,000	91,183,000 245,052,000 90,115,000	100 98 105	05 119 04 121 581
\$2,284,740 22,545,000	\$2,500,770 17,192,000	114 93	102 120	MINNEAPOLIS F. R. BANK- Loans to Member Banks F. R. Notes in Circulation	\$4.585,380 67,931,920	\$7,882,077 65,340,070	\$8,060,747 69,107,315	58 104	57 98
	August, 1025 34,540 121,523 87,528	August, September, 1925 September, 1925 1924 117,013 03,445 34,540 31,988 121,523 126,463 87,528 75,818	% Sep.t., 1925; 1924 1925; 1924 1925; 1924   117,013 03,445 81   34,540 31,988 116   121,523 126,403 180   121,523 126,403 180   87,528 75,813 217   . . .   \$5,255 \$6,00 93   6,00 3,75 94   10,255 9,401 103   10,255 9,401 103   12,255 9,401 103   14,00 12,25 102   1,814,006 1,212,649 117   1,043,446 1,152,871 129   35,570,974 24,837,811 110   8,532,713 6,164,031 86   1,243,053 1,101,735 78   51,036 191,053 113   \$2,284,740 \$2,500,770 114	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1925. 1925. 1925.   August. 1925 September, 1924 of Aug. 1924 of Sept. 1924.   1925 1924. 1925. 1924.   1925 1924. 1925. 1924.   1925 1924. 1925. 1924.   1925 1924. 1925. 1924.   117,913 03,445. 31 101 Farm Imps. 7 firms   34,540 31,988 116 125. Bustion of the state Trandpe- Farm Imps. 7 firms   121,523 122,463 180 126 Bustion of the state Trandpe- Farm Imps. 7 firms   87,528 75,518 217 107 Bustion of the state Trandpe-   7.25 6.00 05 111 Bustion of the state Trandpe-   7.25 6.00 95 111 Bustions of the state Trandpe-   7.25 9.00 103 135 Bustions of the state Trandpe-   12.25 9.40 103 135 State state state state Trandpe- <th< td=""><td><math display="block">\begin{array}{c ccccccccccccccccccccccccccccccccccc</math></td><td>** Sept. ** Sept., ** Sept., ** *</td><td>*** Sept., *** **** **** ***** ****** ******* ******* ******** ***************** ************************************</td><td>August, 1923 September, 1924 September, 1925 September, 19</td></th<>	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	** Sept. ** Sept., ** Sept., ** *	*** Sept., *** **** **** ***** ****** ******* ******* ******** ***************** ************************************	August, 1923 September, 1924 September, 1925 September, 19

# AGRICULTURAL AND BUSINESS CONDITIONS October 30, 1925

deen, South Dakota and Missoula, Montana reported increases in building permits of less than 50 per cent. At Butte, Montana, and Winona, Minnesota, the volume of building permits this year was smaller than a year ago. It might be remarked in the case of Winona that if the month of January in the two years be excluded from the comparisons, the valuation of permits at this city in 1925 would be more than double last year's volume. The total valuation of permits granted in all our reporting cities for the year 1925 to date was somewhat greater (about 20 per cent) than in the same nine months of the year 1924.

Building contracts awarded, as reported by the F. W. Dodge Corporation, were 50 per cent larger in September than in the corresponding month last year. Residential building contracts, which constitute the largest single class of building, were 11 per cent smaller in September than a year ago, but this decrease was more than offset by increases in all the other classes of building. Industrial building contracts were more than five times as large as a year ago and contracts for hospitals and institutions were nearly eight times as large. Commercial building contracts and social and recreational contracts were more than twice as large as a year ago, and the educational and public groups were nearly double last year's volume. Public works contracts were nearly 15 per cent larger than a year ago.

September building contracts were 23 per cent larger than contracts in August. Residential contracts were 4 per cent smaller, but industrial building contracts were nearly seven times as large and religious and memorial contracts were eight times as large. There were smaller increases in contracts for commercial buildings, public works and social and recreational buildings, and decreases in contracts for educational, institutional and public buildings.

Member banks in the larger cities of this district experienced an increase in commercial loans during the five weeks ending September 30 which was accompanied by increases in country bank deposits, time deposits and Government deposits, and a decrease in security holdings. The group of 25 city banks reporting to this office experienced an increase of 15 million dollars in loans, almost entirely in the class of "All other loans," which are largely commercial and agricultural loans. The classification of loans secured by stocks and bonds decreased onehalf million dollars during this period. Security holdings were reduced  $|\frac{1}{2}$  millions. On the liability side, these banks experienced an increase of six million dollars in demand deposits, which was apparently almost entirely an increase in country bank deposits, for six of these banks reported an increase of five million dollars in deposits due to banks. Time deposits increased seven millions and Government deposits increased two millions.

Borrowings from the Federal Reserve Bank remained unchanged, and deposits with correspondent banks increased. During the two weeks ending October 14 the loans of these banks decreased, owing to a reduction of two million dollars, or three per cent, in loans secured by stocks and bonds, but the classification "all other loans" increased more than  $1\frac{1}{2}$  millions. During the two-week period these banks experienced an increase of one million dollars in demand deposits and two million dollars in time deposits, although deposits due to banks declined. Borrowings from the Federal Reserve Bank were reduced one million dollars. On the asset side of their balance sheets, the principal change was an increase in cash reserves in vault and in deposits with the Federal Reserve and other banks. There was also a slight increase in security holdings.

This Federal Reserve Bank experienced a reduction in loans to member banks, chiefly in the country districts, of  $1\frac{1}{2}$  million dollars during the five weeks ending September 30. Purchased bills increased more than  $4\frac{1}{2}$  millions, security holdings increased more than one-half million dollars and cash reserves increased nearly  $3\frac{1}{2}$  millions. On the liability side, Federal reserve notes in circulation increased 5 $\frac{1}{4}$  million dollars which was at the rate of more than one million dollars a week, and member bank reserve accounts increased nearly  $\frac{3}{4}$  of a million dollars.

During the two weeks ending October 14, this bank experienced a further increase of  $\frac{3}{4}$  of a million dollars in Federal reserve notes in circulation and an increase of  $\frac{41}{2}$  millions in member bank reserve accounts. Borrowings by member banks decreased nearly  $\frac{11}{2}$  million dollars. Purchased bill holdings were reduced three millions. Cash reserves increased nearly eight millions.

Deposits at all member banks in this district increased during the month ending September 23 and were larger than a year ago. The increase during the month of September was not as great as the increase in the corresponding period last year. The increase in deposits during September this year was well distributed among all the states in this district and among the banks in cities of various sizes. There were increases of 4 per cent in demand deposits and I per cent in time deposits during the month. Banks in cities with population under 15,000 reported an increase of 5 per cent in demand deposits and a slight decrease in time deposits. Banks, in cities with population of 15,000 and over, experienced increases of 3 per cent in demand deposits and 3 per cent in time deposits. The increase in demand deposits in the larger cities is accounted for in large measure by the increase in deposits made by country banks, as noted above in the discussion of changes in deposits in our selected group of 25 city member banks.

Interest rates at Minneapolis, as quoted by the larger commercial banks, were approximately the same on October 15 as a month earlier and very slightly lower than a year ago. Our index number of interest rates was 4.79 per cent on October 15 as 1

## NINTH FEDERAL RESERVE DISTRICT

compared with 4.81 per cent on September 15 and 4.87 per cent on October 15 last year.

<u>Commercial paper outstanding</u> in this district was 5 per cent larger in value on September 30 than a year ago, and 7 per cent larger than a month ago. This 7 per cent increase during the month of September was precisely the usual seasonal increase.

Security sales by Minneapolis and St. Paul firms were 15 per cent smaller in September than in the corresponding month last year, owing to decreases in sales to banks and to other dealers. Insurance companies increased their purchases of mortgages by 37 per cent and the general investing public increased their purchases by 21 per cent. Analyzing security sales by classes, the record shows that sales of city mortgages doubled in September as compared with a year ago, sales of foreign securities and industrial bonds increased more than 50 per cent, and there were minor increases in sales of farm mortgages and stocks. On the other hand, sales of United States Government bonds and railroad bonds decreased more than one-half, sales of municipal bonds decreased one-fourth and public utility bonds showed an unimportant decrease.

August, the total increased 8 per cent, due to an increase of 31 per cent in sales to the general public and a 6 per cent increase in sales to insurance companies. Sales to banks were the same in both months and sales to other dealers were slightly smaller in September than in August. Among the different classes of securities, sales of city mortgages, United States Government bonds, public utility bonds and foreign securities increased more than 50 per cent and all other classes showed decreases.

Business failures during September were 22 per cent more numerous than in September a year ago. This is the largest number for September in any one of the seven years during which this office has received these reports from R. G. Dun and Company. The number of failures decreased only 27 per cent between August and September of this year, although the usual seasonal decline is nearly 50 per cent. Eliminating seasonal changes, the September number of failures is found to show the second largest increase over the computed trend in our seven-year record. The largest increase occurred in November, 1921. The liabilities involved in September failures were 11 per cent smaller than in failures during September, 1924, and 55 per cent smaller than the liabilities involved in August failures.

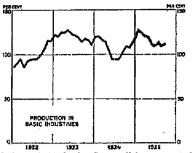
Comparing September sales with sales during

### OCTOBER 1 PRODUCTION FORECASTS AND PRELIMINARY ESTIMATES OF YIELD AND PRODUCTION BY STATES WITH COMPARISONS

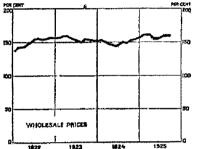
United States Department of Agriculture									
(Yields in bushels per acre-Production in thousands, i. e., 000's omitted)									
	FLAX POTATOES								
Forecas	t Forecast	Production	Forecast			duction	Forecast		
10-1-25	9-1-25	1924	10-1-25	9-1-		1924	10-1-25		Production
Minnesota		126.336	6,893	6.72		1924 3,117	25.851	9-1-25 26,210	1924
Montana 8,017	8.284	9,198	1,440	1,48		2,349	4,159	3,990	44,352 3,256
North Dakota 23,529		22,740	10,090	10,04		722	8,866	9,029	11,960
South Dakota 80,643	80,643	<b>99,9</b> 90	4,044	3,99	6 4	,299	4,227	4,163	5,822
Four States	246,962	258,264	22,467	22,2-	14 29	,487	43,103	43,392	65,390
United States2,917,836	2,885,108	2,436,513	23,200	22,95	53 30	,173	344,227	344,391	454,784
SPRING	G BREAD WH	EAT	г	URUM	WHEAT	-	411	SPRINC W	•
	1925	1924		1025 1024					
Prelimina	ary Produ		Preliminary		Produc-		reliminary	-	1924 duc-
Estimat	te Yield tio:	n Yield	Estimate	Yield		Yield <sup>–</sup>	Estimate		
Minnesota 22,334	12.6 31,6	04 21.8	1,845	15.0	2,709	21.5	24.179	12.8 34.	
Montana 31,370			1,575	10.5	1,368	18.0	32,945	11.0 40,	
North Dakota 64,448			49,358		48,640	16.0	113,806	11.7 134	
South Dakota 15,882	2 10.7 15,5	25 12.7	13,902	14.0	17,493	14.9	29,784	12.0 33,	018 14.9
Four States	10.8 172.5	14 16.0	66,680	14.3	70,210	15.9	200,714	11.7 242,	724 16.2
United States	5 13.0 212,4	26 15.6	,				281,575	13.3 282,	636 15.9
	OATS			BARL	EΥ		T	AME HAY	
19		1924	19	25	192	24			Produc-
Preliminary			Preliminary		Produc		Forecas	t Forecas	
Estimate	Yield tion	n Yield	Estimate	Yield	tion	Yield	10-1-2		
Minnesota	43.0 193,5		31,530	30.0	29,248	32.0	3,700	3,232	3,501
Montana	23.0 19,8		4,092	22.0	3,100		2,266	2,201	2,260
North Dakota 73,413 South Dakota 90,100	27.0 93,3 34.0 98.0		35,640	22.0	35,100		1,475		1,639
	34.0 98,0	50 37.0	24,986	26.0	22,428	28.0	1,409	1,333	1,680
Four States	35.2 404,7	68 38.3	96,248	25.2	89,876	28.2	8.850	8,256	9.080
United States 1,470,384	33.1 1,541,9		227,000	25.7	187,875	26.5	85,700		97,970

\*Figures in tons.

\*\*Estimated in this office.



Index of 22 basic Commodities corrected for seasonal variations. (1919 = 100.)Latest figure: September, 111.

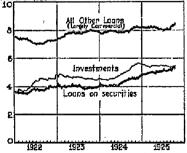


Index of United States Bureau of Labor Statistics. (1913 = 100, base adopted byBureau.) Latest figure: September, 160.



Weekly figures for 12 Federal Reserve Banks. Latest figures in millions: October 21, Total Bills and Securities, 1,230; Bills Discounted, 603; Bills Bought, 293; United States Securities, 324.

# MEMBER BANK CREDIT



Weekly figures for Member Banks in 101 Lending Cities. Latest figures in millions: October 14, All Other Loans, 8,488; Investments, 5,462; Loans on Securities, 5,875.

# Summary of National Business Conditions (Compiled October 25 by Federal Reserve Board)

Production in basic industries and factory employment increased in September. Distribution of commodities, both at wholesale and at retail, continued in large volume, and the level of prices remained practically unchanged.

**PRODUCTION:** The Federal Reserve Board's index of production advanced 2 per cent in September, notwithstanding the suspension of anthracite mining. The volume of output increased considerably in the iron and steel, bituminous coal and textile industries, while the increases which occurred in some other industries were relatively small. Automobile production was larger than in August, but continued to reflect the effects of curtailment incidental to changes in models. The number of employees on factory payrolls in September was larger than in August in nearly all reporting industries. Building contracts awarded during September did not equal the record level of August, but continued large as compared with earlier months. Total contracts awarded during the first nine months of this year were nearly as large as for the entire year 1924.

Crop conditions, as reported by the Department of Agriculture, showed considerable improvement in September, and the indicated yields of cotton, corn, cats, barley and hay were larger than a month earlier, while forecasts of wheat and tobacco production were slightly smaller. The marketing of crops increased further in September, but was smaller than last year.

**TRADE:** Wholesale trade was 9 per cent larger in September than in August. Sales in all lines, except dry goods, were larger than in August, and sales in all lines, except dry goods, were larger than a year ago. Sales of department stores and mail order houses showed considerably more than the usual increase in September and were larger than a year ago. Stocks of merchandise at department stores also increased in September more than usual and at the end of the month were 4 per cent greater than a year ago. Wholesale firms in all leading lines, except groceries, reported smaller stocks on September 30 than a month earlier.

Total and merchandise freight carloadings in September were larger than during the same month of any previous year. Coal shipments were smaller than in August, owing to the anthracite strike, and shipments of coal and of grain products were smaller than in September of last year.

PRICES: The level of wholesale prices, as measured by the index of the Bureau of Labor Statistics, declined slightly in September. Among the groups of commodities, grain and woolen goods and furniture showed price declines, while prices of coal and building materials advanced. In the first half of October, prices of grains, wool, and rubber increased, while prices of sheep, hogs, sugar and cotton declined.

BANK CREDIT: At member banks in leading cities the volume of loans, both for commercial purposes and on securities, increased further between September 16 and October 14. At the middle of October, total loans of these banks were nearly \$650,000,000 larger than at the end of July. During the same period, demand deposits of these banks increased by about \$360,000,000, but were below the level of the beginning of the year, while the volume of their borrowings at the Reserve banks increased by about \$200,000,000 to the highest point of the year. The total volume of Reserve bank credit outstanding was larger in October than at any other time during 1925, reflecting increases during the two preceding months both in discounts for member banks and in acceptances bought in the open market. This growth has been due primarily to the seasonal increase during the period of about \$100,000,000 in currency in circulation and there has also been a considerable increase in member bank reserve balances, accompanying a growth in their deposits. In October the rates on prime commercial paper were firmer and the renewal rate on call loans averaged higher than in September.