# MONTHLY REVIEW

OF

# AGRICULTURAL AND BUSINESS CONDITIONS

IN THE

### NINTH FEDERAL RESERVE DISTRICT

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#### Minneapolis, Minnesota

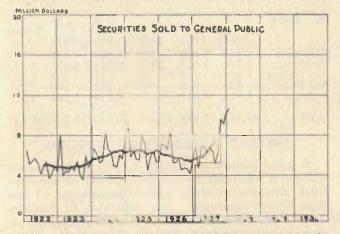
February 28, 1928

### DISTRICT SUMMARY OF BUSINESS

January business reports continue to indicate increased business volume in industries and sections benefited by the large 1927 small grain crops. The volume of business in the mixed farming regions has decreased, compared with last year, on account of the reduced income from hogs. For the district as a whole, the money value of business was apparently 5 percent greater during January than in January, 1927.

Sales of securities to the general public by representative Twin City firms made a new high record during January. These firms reported sales of \$10,600,000 during the month, as compared with \$6,900,000 in January, 1927. This new record is noteworthy in itself, but it becomes still more remarkable when it is remembered that it follows three months of very large sales. Every month's sales from October to January, inclusive, has been larger than any month's total prior to October, 1927.

A catalog of the more important business indexes shows unmistakable signs of business improvement. Indexes showing favorable changes, as compared with last year, were debits to individual accounts, total freight carloadings, building permits and contracts, flour and linseed production, wholesale trade, postal receipts, business failures,



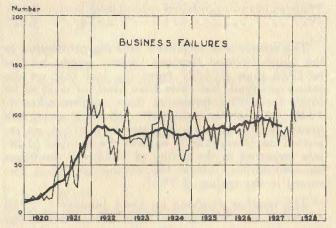
Sales of Securities to the General Public by Representative Investment Dealers in Minneapolis and St. Paul. The heavy curve is a twelve-month moving average of the monthly data.

lumber sales and the volume of checks drawn on country banks which were collected by this Federal Reserve Bank. The principal unfavorable developments were decreases in department store sales in the cities, in the volume of currency in circulation in the district and in freight carloadings of livestock, miscellaneous commodities and less-thancarlot freight.

Farm income in the Ninth Federal Reserve District from cash grains, potatoes, milk and hogs was 1 percent greater during January than in January, 1927, but showed a seasonal decline of 10 percent from December, 1927. Terminal market prices of wheat, butter, hens, eggs, potatoes and hogs were lower in January than a year ago, while prices of feed grains, rye, flax, milk, cattle and sheep were higher than a year ago.

The January 1 estimates of livestock holdings made by the United States Department of Agriculture show increases in swine and sheep in this district, an unchanged inventory of dairy cattle and a decrease in beef cattle.

The dairy industry in the four states—Minnesota, North Dakota, South Dakota and Montana—failed to show any increase in the number of producing cows during the year 1927. The number of dairy cows is 5 percent less than the high point reported on January 1, 1926—2,821,000—and about 2 per-



Business Failures in the Ninth Federal Reserve District, as reported by R. G. Dun and Company. The heavy curve is a twelve-month moving average of the monthly data.

### AGRICULTURAL AND BUSINESS CONDITIONS February 28, 1928

cent less than the five year average. The number of yearling dairy heifers on hand at the beginning of the year showed a small decline for the second successive year, indicating that there is no contemplated expansion of the dairy industry at the present time. In the state of Minnesota alone, there was an increase of 1 percent in the number of dairy heifers, but this was more than offset by declines in the other three states.

The total number of swine on hand January 1, 1928 was 6 percent greater than a year earlier, but 1 percent smaller than the five year average in the four complete states in this district. The increase in number of swine, however, was the result of slow marketings at the beginning of the season rather than because of contemplated expansion in the industry, as was shown by the decreased "Intentions to breed" figures in the December 1 Pig Survey. Heavy January marketings have reduced the number considerably, 18 percent more hogs being marketed in January, 1928 than in January, 1927 at South St. Paul.

There were fewer pigs farrowed during 1927 in the Ninth Federal Reserve District than in any previous year for which we have figures, according to the estimate made in this office based on the results of the United States Department of Agriculture's December 1 Pig Survey. The spring pig crop was estimated to be smaller than any other spring crop since **our records** began in 1922, and the fall pig crop was estimated to be only 5 percent larger than the small 1926 fall crop. The figures for the spring and fall crops in each of the last six years are shown in the accompanying table:

#### Pigs Farrowed in the Ninth Federal Reserve District (000's omitted)

	Spring Crop	Fall Crop	Total
1922	7,943	3,110	11,053
1923	8,643	3,040	11,683
	7,340	2,553	9,893
1925	6,865	2,176	9,041
1926	7,094	2,053	9,147
1927	6,671	2,154	8,825

The survey also indicated that pig production in the Ninth Federal Reserve District would be less in 1928 than in 1927 from the fact that on the farms surveyed, less sows were bred, or were to be bred, for spring farrowing than on December 1, 1926. Actual farrowings the following spring are generally less than the intentions to breed, as reported on December 1, so that the number of litters farrowed in the spring of 1928 will doubtless be considerably below the number of litters farrowed in the spring of 1927.

The number of sheep on hand January 1, 1928 exceeded the number on hand a year earlier by more than 6 percent. The January 1 number of sheep has shown an increase over the preceding year in each of the four states—Minnesota, Montana, North Dakota and South Dakota—for five successive years. The 1928 four state total was 5,162,000, compared with 3,645,000 five years earlier, January 1, 1923. The increase in the five year period was 41.6 percent.

#### **January 1 Livestock Holdings**

(Source: United States Department of Agriculture) (000's omitted)

#### 1. Dairy Cows 2 Years and Over

1. Dairy Cows 2 Years and Over							
1928	1927	1926	1925	1924	5-Year Ave.		
Minnesota	1.513	1.560	1,560	1,535	1,539		
Montana 175	181	192	187	174	182		
No. Dakota. 458	472		520	494	495		
So. Dakota 518 4 States2,679	513 2,679	539 2,821	544 2.811	520 2.723	527 2,743		
4 Diates, 2,077	2,079	2,021	2,0+1	41843	2,773		
U. S21,948	21,818	22,148	22,481	22,255	22,130		
II. Dairy Heifers 1-	2 Years				5-Year		
1928	1927	1926	1925	1924	Ave.		
Minnesota 315	312	300	306	270	301		
Montana 34	35	35	36	35	35		
No. Dakota . 95	98	122	127	119	112		
So. Dakota 106 4 States 550	112	567	596	530	560		
	221	501	570		200		
U. S	4,048	3,909	4,195	4,137	4,093		
III. Other Cattle					P 37		
1928	1927	1926	1925	1924	5-Year Ave.		
Minnesota 813	885	993	987	1.085	953		
Montana 908	936	1.053	1.117	1,151	1,033		
No. Dakota 481	530	608	694	757	614		
So. Dakota 946	1,010	1,270	1,403	1,521	1,230		
4 States 3,148	3,361	3,924	4,201	4,514	3,830		
U. S 30,749	31,006	33,091	35,320	38,115	33,656		
IV. Swine							
1928	1927	1926	1025	1924	5-Year Ave.		
	3,673	3.456	3,600	3,830			
Minnesota 3,710 Montana 264	240	250	280	292	265		
No. Dakota. 652	572	250 682	784	292 738	685		
So. Dakota 2,445	2,183	2,300	2,760	3,000	2,538		
4 States 7,071	6,668	6,688	7,424	7,860	7,142		
U.S	54,408	52,055	55,568	65,937	57,387		
V. Sheep							
1928	1927	1926	1925	1924	5-Year Ave.		
Minnesota 678	628	540	462	428	547		
Montana 3,206	3,053	2,880	2,579	2,441			
No. Dakota. 454	425	373	311	245	363		
So. Dak 824	749	700	682	689	728		
4 States 5,162	4,855	4,493	4,034	3,803	4,470		
U. S 44,545	41,846	39,864	38,112	36,876	40,249		

#### DISTRICT SUMMARY OF BANKING

A good picture of changes in country bank conditions is afforded by monthly totals of member bank deposits in cities with a population of less than fifteen thousand. Net additions to deposits occur principally in the fall from the sale of crops, and in the winter from the sale of livestock. There is a seasonal decrease in deposits during the summer when, aside from dairy and poultry income, the

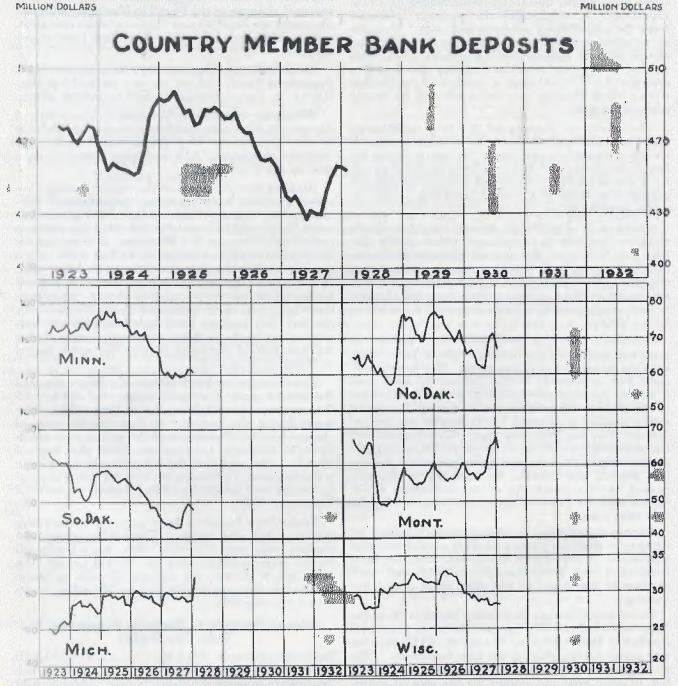
### NINTH FEDERAL RESERVE DISTRICT

farmers' cash receipts are at a low ebb and farm expenses are large. The changes in the level of deposits between one year and another reflect changes in the welfare of our rural communities. The figures are available for one date in each month since April, 1923, and are the only monthly deposit data for country banks.

The curve of country member bank deposits reflects the vicissitudes of farming. A portion of the

MILLION DOLLARS

decline in deposits is due to bank suspensions. Returns from farming in 1923 were unsatisfactory and, as a result, the deposit curve began with a downward moving trend. The crops of 1924 were large and sold at high prices. The income from hogs and dairy products began to increase at the same time. The effect of these major changes in farm income was shown in the pronounced rise of the deposit curve for country member banks during the fall of



Country Member Bank Deposits in the Ninth Federal Reserve District. These country member banks are all member banks in cities with less than fifteen thousand population. The scales for the district curve and the state curves have been exaggerated to make the changes in deposits more apparent.

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1924. The losses of the preceding year were regained and a high record for the five year period was established during the spring of 1925. The 1925 crops did not bring in as much cash income as the 1924 crops and, although the income from hogs and dairy products continued large, the deposits of country member banks were lower at the close of 1925 than at the close of 1924.

The year 1926 was quite unsatisfactory from a farm income standpoint. The reduction in the income from crops, due to the crop failure of 1926, exceeded by a wide margin the increases in income from the sale of dairy products and hogs. Deposits at country member banks decreased rapidly and almost without interruption throughout 1926. This decline in deposits continued during the first five months of 1927, although a portion of the decline during these months may be attributed to purely seasonal causes.

The effect on deposits of the very satisfactory crops of 1927 and the increase in dairy income is clearly indicated by the rise in the curve during the last four months of 1927 to a level higher than the level a year earlier. This great increase in deposits occurred in spite of a drastic reduction in the income from hogs.

Changes in deposits at country member banks were not uniform in the several states of this district. A review of the deposit changes in the individual states will be of value in interpreting changes in business in these states and may prove of service to bankers in interpreting seasonal changes in their correspondent relationships with other banks in this district.

Michigan (northern peninsula) — Deposits of member banks in the smaller towns have risen steadily during the past five years. The purely seasonal rise in deposits during January of each year is due to the method of collecting real estate taxes in Michigan. The whole tax is due in December and a penalty is assessed for failure to pay before January 1 of the following year. Consequently, all tax payments are made on or about December 31. As our deposit figures are never compiled for the last day of any month, the increase in deposits caused by this peculiarity of tax collection, is not shown until the January figures are compiled for the following year.

Minnesota—Owing to the diversified nature of farming operations, there is no very regular seasonal movement of deposits in Minnesota. Deposits have been at a low level throughout 1927 and were smaller at the close of the year than at the beginning.

Montana—Deposits at country banks in Montana have increased steadily for the last three years and reached a higher level in December, 1927 than on any other report date in the last five years. The pronounced seasonal peaks in November or December of each year are caused by the sale of crops, which constitute the greatest portion of farm income in Montana. North Dakota—The most pronounced development in the North Dakota curve was the tremendous recovery of deposits as a result of the sale of crops in 1924. The 1925 farm income was sufficient to maintain deposits at the level of the fall of 1924, but the decrease in deposits in 1926 and the first half of 1927 was very discouraging. North Dakota country bank deposits increased considerably in the fall of 1927, although the recovery was not as pronounced as in Montana. North Dakota deposits in country banks exhibit about the same seasonal changes as are found in Montana, although the peaks are broader and the troughs are narrower, giving evidence of a more diversified type of agriculture.

South Dakota—Seasonal changes in country bank deposits in South Dakota are not marked but crop failures and good crops have had important effects.

Wisconsin (twenty-six counties)—The curve of deposits in Wisconsin exhibits considerable stability in rural conditions. Deposits increased moderately until the spring of 1926 and have declined since then to the 1923 level.

Banking developments of the month ending February 15 have been of minor importance. Borrowings by country banks from this Federal Reserve Bank reached a new low level for the post-war period on February 8. However, it is customary for country bank borrowings to decline more or less steadily during the first three months of the year. A comparatively easy money condition at country banks, which has been a matter of note throughout the winter, was again evidenced during February by the fact that country bank balances with city correspondent banks in this district were larger during the first half of February than in the same period of either 1926 or 1927.

Deposits at member banks in the larger cities of the district were 7 percent larger on February 15 than a year ago and have shown very little movement during the month. In fact, no pronounced change is to be expected until the spring decrease in demand deposits commences about the first of March. The assets of these city banks have been quite stationary, although the total of loans secured by stocks and bonds has fallen below the level of February, 1927.

Banks have bought a large quantity of securities this past fall and winter. Twin City investment dealers, who report to this office, have made the largest sales to banks since the 1924-5 period. The table below shows their volume of sales to banks for the last five years during the months when banks invest most heavily.

#### Sales of Securities to Banks by Representative Twin City Dealers

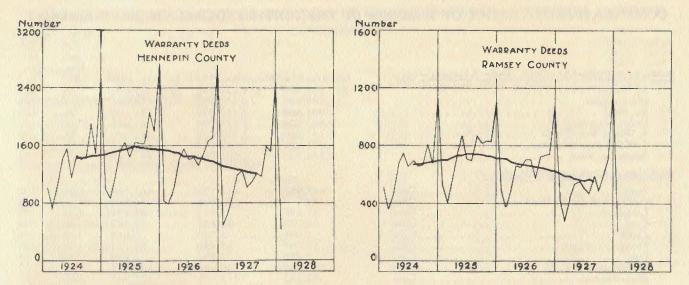
September-January	1923-4	\$17,285,600	
September-January	1924-5	28,479,900	
September-January		18,253,500	
September-January	1926-7	12,361,400	
September-January	1927-8	21,330,000	

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### NINTH FEDERAL RESERVE DISTRICT



Warranty Deeds Recorded by Months in Hennepin and Ramsey Counties of Minnesota.

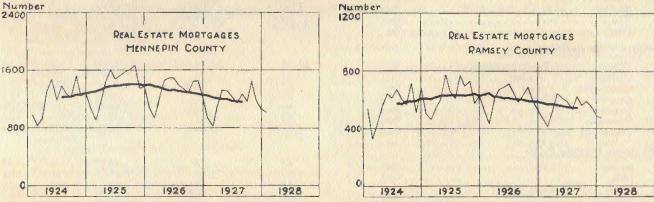
#### REAL ESTATE ACTIVITY IN HENNEPIN AND RAMSEY COUNTIES

The monthly volume of warranty deeds recorded in Hennepin and Ramsey counties has been declining for two years from the peak reached in 1924. As these counties contain the cities of Minneapolis and St. Paul with their suburbs, the number of deeds recorded furnishes a very good index of the activity of the real estate market in these two metropolitan areas. The history of this real estate activity during the last four years is shown in the accompanying charts.

There is an interesting seasonal movement in the recording of deeds. The smallest volume ordinarily occurs in February and the peak always occurs in December. This December peak is caused chiefly by the desire of those selling real estate to make the transfers effective before next year's taxes must be paid. More than one-fourth of the December volume of warranty deeds recorded occurs in the last three days of December.

The monthly number of real estate mortgages recorded in Hennepin and Ramsey counties has commenced six months later than the decline in the recording of deeds and the decrease has not been as pronounced. There is a rather close connection between the number of deeds and the number of mortgages recorded, although the seasonal fluctuations in the two series are much different. This connection is best shown by a comparison of twelvemonth moving averages, which are included in the charts which accompany this article. The failure of mortgages to decline as rapidly as deeds may be due in part to the fact that some mortgages given several years ago are being renewed and in part to the fact that buildings are now being erected on property which was purchased some time ago and part of the funds for the construction of the buildings is supplied by the sale of mortgages. The lag of changes in mortgage records behind warranty deed records supports this latter hypothesis. In 1924 the number of deeds recorded exceeded the number of mortgages recorded by 17 percent in Hennepin County and 16 percent in Ramsey County. In 1927, the excess of deeds over mortgages was only 4 percent in Hennepin County and 3 percent in Ramsey County.

been declining for a year and a half. The decline



Real Estate Mortgages Recorded by Months in Hennepin and Ramsey Counties of Minnesota.

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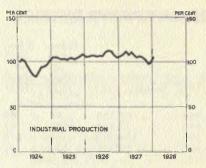
# COMPARATIVE STATISTICS OF BUSINESS IN THE NINTH FEDERAL RESERVE DISTRICT

De	bits to IndividualAccounts—Daily Averages—Unit 17 Cities Minneapolis St. Paul Duluth-Superior 8 Wheat Belt Cities 4 Mixed Family Cities. South St. Paul	January, 1928 \$30,209,000 14,999,000 7,091,000 2,867,000 2,131,000 1,576,000 1,546,000	December, 1927 \$33,477,000 16,470,000 7,732,000 3,670,000 2,507,000 1,507,000 1,602,000	January, 1927 \$28,647,000 14,164,000 6,483,000 2,746,000 2,001,000 1,606,000 1,647,000	% Jan. 1928 of Dec. 1927 90 91 92 78 85 105 97	% Jan. 1928 of Jan. 1927 105 106 109 104 106 98 94
Ca	Total Cars Grains and Grain Products Cars Livestock Cars Coal Cars Forest Products Cars Ore Cars Merchandise—L. C. L. Cars Miscellaneous Cars	469,917 56,015 43,020 38,978 7,038 73,763 2,070 126,750 122,283	451,191 52,596 38,517 49,667 6,909 55,690 2,297 130,196 115,319	463,259 42,295 43,238 41,502 5,868 73,723 2,850 127,858 125,925	104 106 112 78 102 132 90 97 106	101 132 99 94 120 100 73 99 97
	ilding Permits	529 \$ 2,294,900 825,900 326,900 834,800 41,900 123,100 142,300	435 \$ 2,251,400 625,600 204,100 1,030,000 49,100 317,100 25,500	549 \$ 1,924,300 877,900 424,400 263,600 16,400 328,500 13,500	122 102 132 160 81 85 39 558	96 119 94 77 317 255 37 1,054
ş	<u>iliding Contracts Awarded</u> Total Residential Commercial and Industrial. Public Works and Utilities. Educational All Other	3,102,000 1,160,200 865,700 561,900 357,700 156,500	3,032,600 1,131,000 424,900 1,412,700 40,000 24,000	2,490,800 1,162,700 415,700 198,400 330,500 483,500	102 103 204 40 894 652	125 100 208 283 108 32
	sh Value of Farm Products Sold Bread Wheat Durum Wheat Rye Flax Potatoes Fluid Milk Hogs	9,227,000 5,452,000 951,000 879,000 2,682,000 1,673,000 17,872,000	11,805,000 4,581,000 f,466,000 982,000 1,105,000 1,105,000 4,482,000 21,392,000	5,442,000 3,576,000 588,000 167,000 2,901,000 1,573,000 23,985,000	78 119 65 90 243 113 84	170 152 162 526 92 106 75
an	ain Stocks at End of Month at Minneapolis d Duluth-Superior Wheat Corn Oats Barley Rye Flax Bu Barley Bu	35,215,612 1,863,813 7,380,723 778,073 2,212,841 3,329,471	32,857,771 1,646,411 7,842,195 653,019 1,423,581 4,014,559	18,395,838 676,992 23,091,015 3,086,889 9,339,543 2,368,915	107 113 94 119 155 83	191 275 32 25 24 141
<u>М</u> .	edian Cash Grain Prices— Wheat—No. 1 Dark Northern	\$1.38 1.26 .85 ½ .52 ¼ .83 1.02 ¾ 2.23 ¾	\$1.34 <sup>1</sup> / <sub>2</sub> 1.27 .837/8 .52 .82 <sup>1</sup> / <sub>2</sub> 1.02 2.14 <sup>3</sup> /8	\$1.471/2 1.757/8 .75 .453/8 .68 .991/2 2.223/4	103 99 102 100 101 101 101	94 72 114 115 122 103 101
W	holesale Produce Prices Butter Lb. Milk Cwt. Hens_4½ Pounds Lb. Eggs Doz. Potatoes Bu.	.45 2.57 .20 .35 1.091/2	.48 2.63 .181/2 .371/2 1.05	.451/2 2.48 .21 .371/2 1.53	94 98 108 93 104	99 104 95 93 72

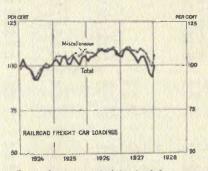
### NINTH FEDERAL RESERVE DISTRICT

# COMPARATIVE STATISTICS OF BUSINESS IN THE NINTH FEDERAL RESERVE DISTRICT (Continued) %Jan. %Jan.

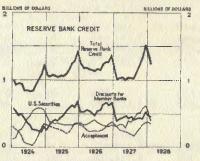
				% Jan. 1928 of	% Jan. 1928 of
Unit Livestock Receipts at South St. Paul-	January, 1928 December, 1927 January, 1927				Jan. 1927
	61,616	(5.0/0	10.155	0.3	0.0
Cattle Head Calves Head Hogs Head Sheep Head	50,051 442,225 56,337	65,960 41,680 468,393 54,605	69,155 57,523 374,599 59,361	93 120 94 103	89 87 118 95
Median Livestock Prices at South St. Paul-					
Butcher CowsCwt.Butcher SteersCwt.Prime Butcher SteersCwt.Stocker and Feeder SteersCwt.Veal CalvesCwt.HogsCwt.LambsCwt.EwesCwt.	\$ 8.00 11.35 14.00 9.75 11.50 8.00 7.00 13.25 7.00	\$ 8.00 10.50 13.00 8.50 10.50 8.00 7.50 12.50 6.00	\$ 6.00 8.50 9.50 7.00 11.50 1.70 10.75 12.50 6.25	00 08 15 10 00 93 06 17	133 134 147 139 100 68 65 106 112
Flour-	1,222,617	1,262,313	909,849	97	124
Production—Twin Cities & Duluth-SuperiorBbls. Shipments from MinneapolisBbls.	1,143,156	1,120,844	896,787	102	134 127
Linseed Products Shipments from Minneapolis, Lbs.	40,079,531	34,618,534	30,341,994	116	132
Retail Sales-	# 1.001.770	a 2 6 2 0 2 0 0	¢ 1001/00	<i>E</i> 0	0.2
Department Stores	\$ 1,821,770 388,170	\$ 3,638,380 585,450	\$ 1,881,600 402,980	50 66	97 96
Country Lumber Yards	5,042,000	4,742,000	4,762,000	106	106
Retail Merchandise Stocks-	A 5 400 100	A 5 159 390	A 5 330 100	105	101
Department Stores Furniture Stores	\$ 5,400,390 2,672,150	\$ 5,158,280 2,748,500	\$ 5,338,180 2,642,450	105 97	101 101
Country Lumber Yards	89,035,000	80,690,000	90,307,000	110	99
Life Insurance Sales (4 States)	\$17,953,000	\$26,461,000	\$19,065,000	68	94
Wholesale Trade— Farm Implements	104,100	96,640	108,910	[08	96
Hardware	1,471,130	1,792,440	1,374,660	82	107
Shoes Groceries	284,600 4,417,380	287,120 4,561,970	206,520 4,309,150	99 97	138
Business Failures—	1				
Number	94	118	106	80	89
Liabilities Securities Sold	\$ 552,950	\$ 1,125,953	\$ 1,161,290	49	48
To Banks	4,069,000	5.865.700	3,654,600	69	111
To Insurance Companies	1,157,100	1,179,500	1,928,300	98	60
To General Public	10,647,900	10,273,900	6,934,700	104	154
				%reb. of	%Feb. 1928
Ninth Federal Reserve District Member Banks-	Feb. 8, 1928	Jan. 11, 1928	Feb. 23,1927	Jan.	of Feb. 1927
In Cities under 15,000 Population Net Demand Deposits Time Deposits	\$184,459,000 266,416,000	\$190,469,000 263,898,000	\$176,137,000 261,655,000	97 101	$\begin{array}{c}105\\102\end{array}$
In Cities over 15.000 Population Net Demand Deposits Time Deposits	259,040,000 195,883,000	263,847,000 191,178,000	246,291,000 168,143,000	98 102	105 116
24 City Member Banks-	Feb. 15, 1928	Jan. 18, 1928	Feb. 16, 1927		
Loans Secured by Stocks and Bonds	\$ 82,375,000	\$ 83,801,000	\$ 84,412,000	98	98
All Other Loans Securities	165,859,000 133,562,000	165,833,000 133,385,000	157,372,000 116,650,000	100 100	105 114
Net Demand Deposits Subject to Reserve Time Deposits	226,881,000 137,575,000	223,320,000 138,295,000	216,648,000 122,925,000	102 99	105 112
Borrowings at Federal Reserve Bank	1,500,000	2,250,000	1,600,000	67	94
Minneapolis Federal Reserve Bank-	A 444 44				
Loans to Member Banks Federal Reserve Notes in Circulation	3,232,582 56,274,730	4,153,987 58,224,875	4,431,708 63,771,005	78 97	73 88



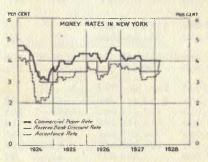
Index number of production of manufactures and minerals combined, adjusted for seasonal variations (1923-25 average =100). Latest figure, January, 105.



Cars of revenue freight loaded as reported by the American Railway Association. Index number adjusted for seasonal variations, (1923-25 average=100). Latest figures, January, Total 100, Miscellaneous 106.



Monthly averages of daily figures for 12 Federal reserve banks. Latest figures are averages of first twenty-two days in February.



Weekly rates in New York money market: commercial paper rate on 4 to 6 months' paper and acceptance rate on 90 day paper.

### Summary of National Business Conditions (Compiled February 24 by Federal Reserve Board)

Industrial production and shipments of commodities by railroads increased considerably in January from the low point reached at the end of 1927. The general level of wholesale commodity prices showed a slight decline.

**PRODUCTION:** The increase of 6 per cent in industrial production from December to January reflected a larger output of manufactures, particularly of iron and steel and automobiles. The daily average production of steel ingots increased by over 25 per cent in January, the largest monthly increase since 1924. Buying of steel products by the railroads and by the automobile and construction industries was also active in January, and, notwithstanding the large volume of production and shipments, unfilled orders showed an increase during the month. Since the first of February, production of steel products has continued active with new orders and shipments more nearly in balance than in previous months. Automobile production, which in December was in the smallest volume since 1922, increased in January, following substantial curtailment in December and the woolen and silk industries were somewhat more active than in December. Production of minerals, after adjustment for customary seasonal changes, was in practically the same volume in January as in December. Building contracts awarded in January exceeded those for the corresponding month of last year and awards during the first half of February were in practically the same volume as a year ago.

**TRADE:** Sales of department stores showed more than the usual seasonal decline in January from the high levels reached in December and averaged slightly smaller than in January of last year. Sales of mail order houses, on the other hand, were about 6 per cent larger than a year ago. Wholesale trade in nine leading lines averaged larger than in January of last year. Stocks of groceries and hardware carried by wholesale firms were smaller than a year ago, but reports in other lines indicated that stocks were somewhat larger.

Freight carloadings for all groups of commodities were larger in January than in December, the increase being particularly large for miscellaneous commodities. Compared with January of last year, however, loadings of all classes of commodities, except livestock, were smaller.

**PRICES:** The Bureau of Labor Statistics' index number of wholesale commodity prices declined from 96.8 per cent of the 1926 average in December to 96.3 per cent in January. Prices of farm products and hide and leather products increased, while prices of meats and dairy products, textiles, fuels, non-ferrous metals and rubber declined. During the first two weeks of February, prices of grains, cotton, silk and wool advanced, while those of cattle, sugar and rubber declined.

BANK CREDIT: For the four weeks ending February 15, total loans and investments of member banks in leading cities showed a decline of more than \$200,000,000, the decline being almost entirely in loans on securities. From the peak at the turn of the year, this class of loans decreased by nearly \$460,000,000. Loans for commercial purposes, after a further decline in January, showed a seasonal increase in the first two weeks of February. The decline in the volume of loans since the first of the year has been accompanied by a corresponding decline in net demand deposits, while time deposits have continued to increase.

At the Reserve banks the total volume of member bank borrowing declined seasonally during the opening weeks of the year, and reached a low point on January 25, but increased by about \$70,000,000 between that date and February 21. This increase in discounts accompanied smaller reductions in the Reserve banks' holdings of United States securities and acceptances, and the total volume of Reserve banks' credit in use showed an increase for the four weeks. During the four weeks ending February 21, a firmer tendency in the money market was indicated by increased rates on call and time loans and by a further increase from  $3\frac{3}{8}$  per cent to  $3\frac{1}{2}$  per cent in the rate on ninety day bankers' acceptances. Between January 25 and February 21 dscount rates at eleven Federal reserve banks were advanced from  $3\frac{1}{2}$  to 4 per cent.