### Returns to Schooling in the US: 1940 to 2000

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### Social vs. Private Returns

- Social returns also include benefits and costs to society at large:
  - public education expenditures
  - higher tax revenues
  - changes in public health care expenditures
  - crime reduction
  - spillover effects from more educated co-workers
  - increased innovation
- Private returns determine individual decisions
- Social returns determine value to society as a whole

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- This concept applies to education investments (tuition and foregone earnings) in the same way it applies to other investments
- Discounting future income more than today's is a central issue in evaluating the returns to school



### How can we Measure the Private Returns to School?

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  - typically assume a (risk-appropriate) interest rate

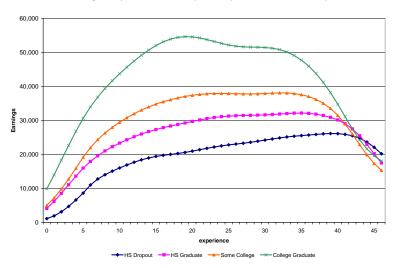
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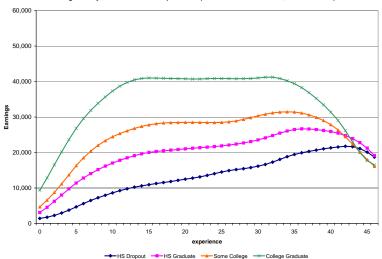
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- Analysis takes into account differences in earnings, tuition costs, and taxes (Heckman, Lochner, and Todd, 2007)

#### Earnings for by Education and Experience (White Men, 2000 Census)



Earnings for by Education and Experience (African American Men, 2000 Census)



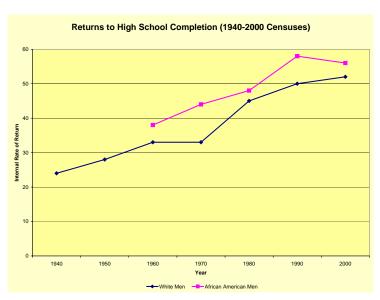
#### Rates of Return to HS Completion and College vs. HS (2000 Census)

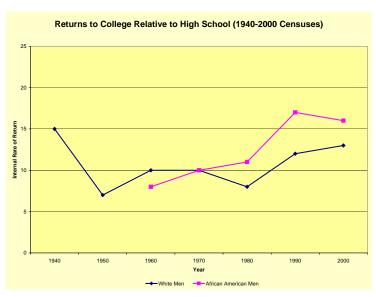
	White Men		African American Men	
Return	HS Completion	College vs. HS	HS Completion	College vs. HS
5% Interest Rate:				
Diff. in DPV Income	74,000	121,000	83,000	132,000
Increase in DPV Income	28%	32%	48%	47%
10% Interest Rate:				
Diff. in DPV Income	30,000	20,000	37,000	35,000
Increase in DPV Income	26%	11%	49%	26%
Internal Rate of Return	46%	13%	52%	16%

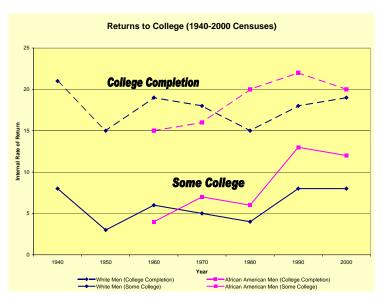
### **Education Levels**

### Consider returns for the following schooling levels:

- High school completion
- Attending some college
  - two-year or three-year post-secondary degrees
  - dropouts from four-year BA/BS programs
- Completing college
  - compares two-years of college with four-years
- Completing college vs. completing high school





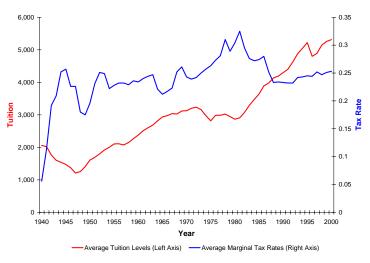


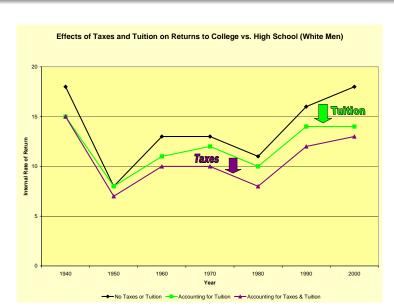


# The Effects of Tuition and Tax Policy (1940-2000)

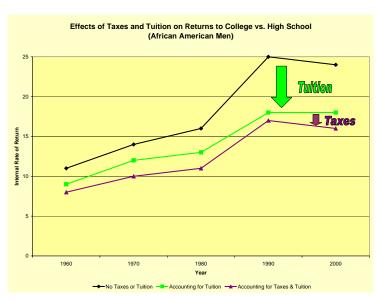
- Average tuition levels rose considerably over the years
- Average marginal tax rates have also risen over the years
- Both of these factors reduce returns by a few percentage points in recent years but have little effect on overall time trends

#### Average Tuition and Marginal Tax Rates (1940-2000)

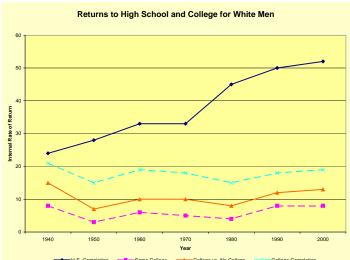








# Summarizing Returns for White Men



### Summarizing Returns for African American Men



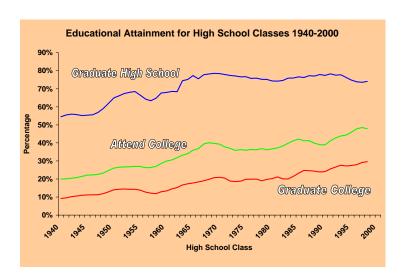


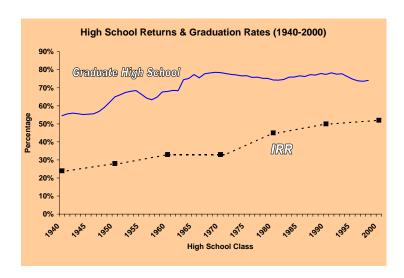
# How have American Youth Responded?

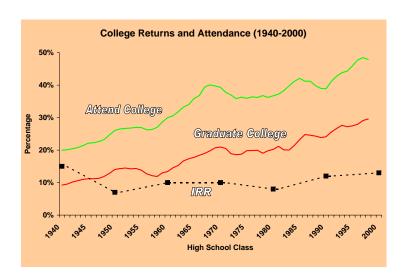
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# How have American Youth Responded?

- Continuous and sizeable rise in college attendance and graduation rates despite modest long-run changes in college returns
- Rising high school completion rates until 1970s with small decline thereafter
  - recent decline is puzzling given sizeable increase in returns over recent decades
- Source: Heckman and LaFontaine (2008)







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 Can analyze college attendance by family income and 'ability' for high school classes from the early 1980s (NLSY79) and early 2000s (NLSY97)

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  - Test used to determine eligibility for military
  - Primarily measures math and reading skills
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  - Not innate ability 'ability' or 'achievement' during teenage years
- Family income measured around ages 16-17 but not a 'lifetime' measure
- Source: Belley and Lochner (2007)



Figure 2a: College Attendance by AFQT and Family Income Quartiles (NLSY79)

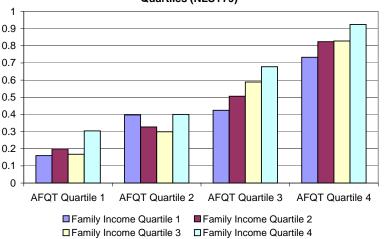
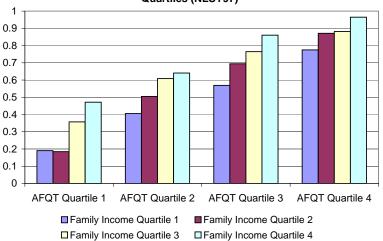
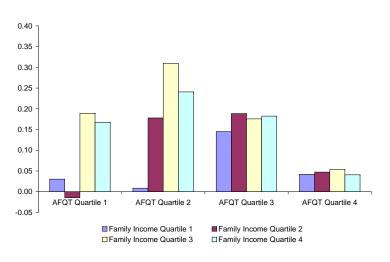




Figure 2b: College Attendance by AFQT and Family Income Quartiles (NLSY97)



#### Changes in College Attendance Rates (1980s to 2000s)





### Conclusions

### College:

- Returns to 4-year college completion generally exceed returns to attending fewer years (including 2-year programs)
- Modest increase in returns to college in recent decades
- Continuous increase in college attendance and graduation rates over time
- Recent attendance increases greatest for youth from higher income families

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- High school graduation rates actually declined in recent decades



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- High School:
  - Returns to high school are substantially higher than college and have increased more rapidly in recent decades
  - High school graduation rates actually declined in recent decades
- Returns are generally slightly higher for African Americans

