# Discussion of Guvenen, Kuruscu, and Ozkan's "Taxation of Human Capital and Wage Inequality: A Cross-Country Analysis"

Kjetil Storesletten

Minneapolis Fed

NBER, November 19, 2009

# GHO (Guvenen-Kuruscu-Ozkan) summary

#### GHO:

- Does taxation affect human capital accumulation?
- Countries differ in before-tax inequality. How much is driven by taxation?

# Stylized facts

- Taxes are more progressive in Continental Europe and Scandinavia than in UK and US
- Before-tax inequality is higher in US and UK than in Continental Europe and Scandinavia
- ▶ 1975-2000: Before-tax earnings inequality increased substantially in the US but less so in Europe
- ▶ 1975-2000: Return to education increased in the US but did not increase much in Europe

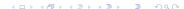
# Summary (cont.)

• Consider a Ben-Porath human capital accumulation function:

$$y = Ph(1-i)n$$

$$h'=h+A^{j}(hin)^{\alpha}$$

- ullet Trade off time spent on generating income, (1-i), and time spent accumulating human capital, i
- Progressive taxation lowers human capital accumulation.
- Flat taxes lowers accumulation if labor supply is endogenous.
- GHO add heterogeneity in return on human capital (more precisely, heterogeneity in learning ability) A<sup>j</sup>
- $\Rightarrow$  Agents with high  $A^j$  will accumulate more h. Distribution of h fans out
- $\Rightarrow$  Taxation will mute the resulting dispersion in h



#### GHO's exercise

- Build a life-cycle model of human capital accumulation and taxation
- Calibrate model to US
- Compute tax schedules and transfers for eight countries (impressive!)
- Experiment:
  - Assume distribution of learning ability is identical across countries
  - Impose tax-transfer system for each country
  - Can model explain differences across countries?
  - Decompose effects of various taxes
    - ★ Progressivity drive 2/3 of results

### Evidence on human capital accumulation:

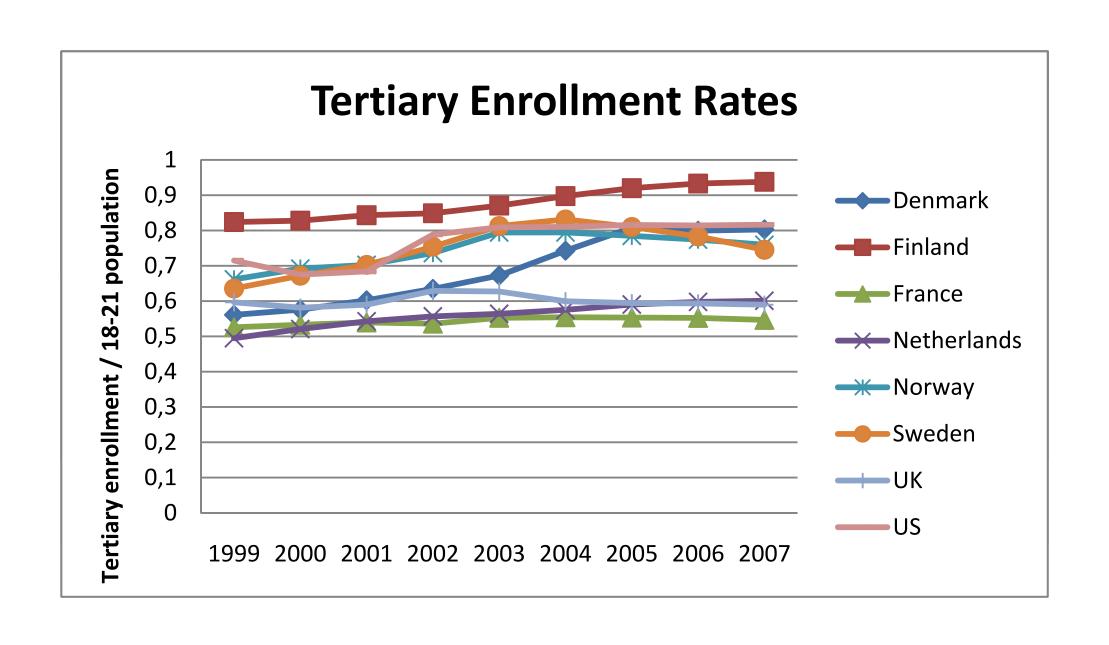
- Success I: Cross section: Can account for most of cross-country variation in before-tax earnings inequality
- Success II: Time series (extension to two-factor human capital).
  Assume skill-biased technical change. It interacts with the tax schedule: more progressive taxes means less human-capital response and a muted increase in human-capital dispersion
- Political economy:
  - Fact: more (before-tax) unequal societies have slightly less redistribution
  - Simple median voter: more redistribution when median voter is relatively poor
  - Possible theory (Benabou): the political power of the rich increase in their relative wealth
  - ► GKO offer an alternative explanation: human capital accumulation with heterogeneity in returns

# Inspecting the mechanism

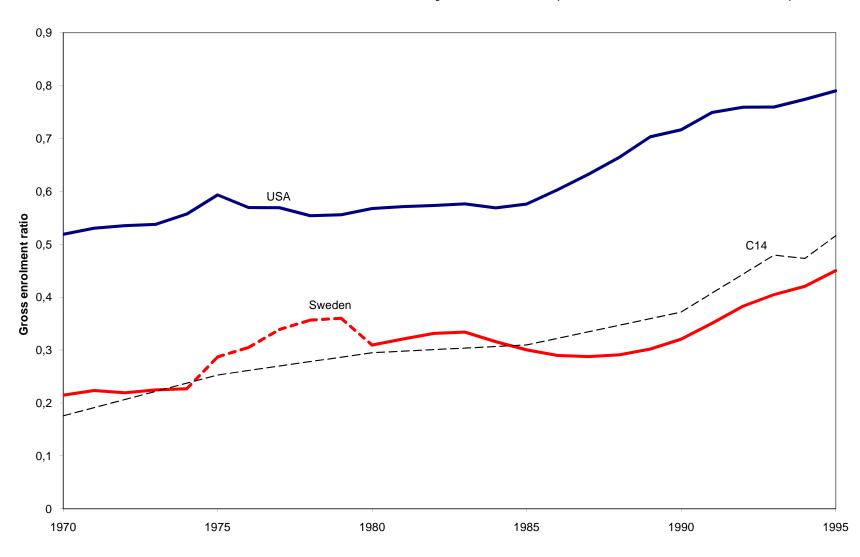
- Prediction I:
  Less human capital accumulation when taxes are more progressive
- Prediction II:
  Dispersion in human capital accumulation is smaller when taxes are more progressive
- Guvenen et al. (2009) examine Prediction II
- What about I? Problem: measurement.

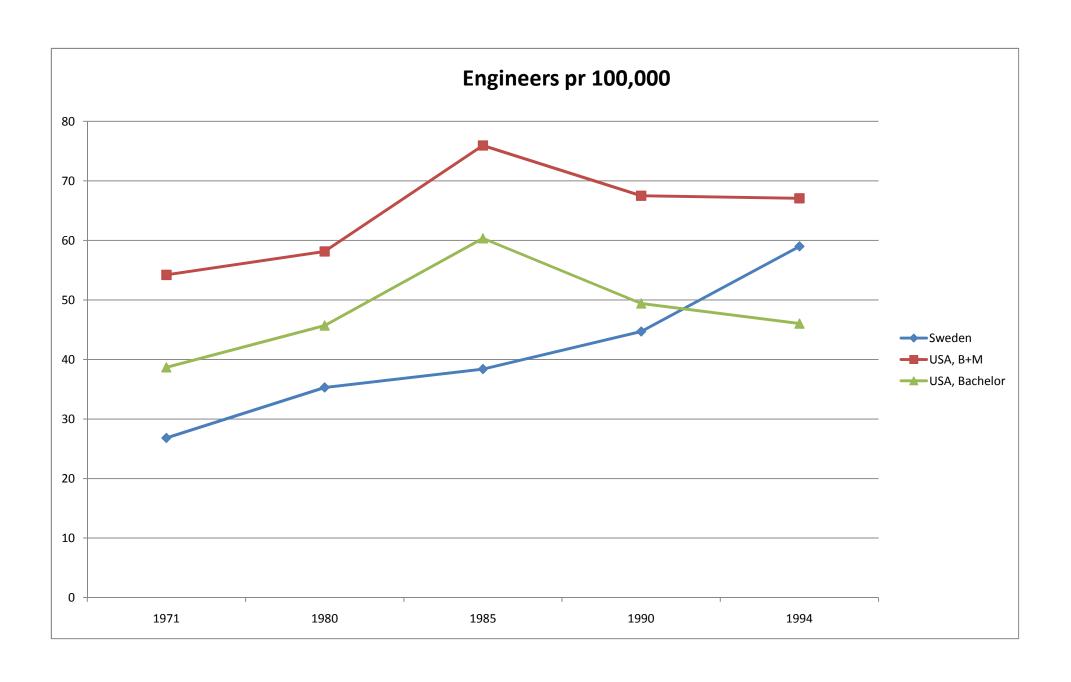
#### Evidence on human capital accumulation:

- Tertiary education
- Enrollment rate = tertiary students / size of population in tertiary education age
- Finding (1999-2007 UNESCO data): US enrollment rates slightly higher than Germany. US enrollment rates about the same or lower than in Scandinavia US enrollment rates are significantly higher than in UK and France



# Gross enrollment ratio for tertiary education (Barro-Lee'93 & UNESCO)





#### Evidence on human capital accumulation

- On-the-job training
  - Becker: With competitive labor markets firms never finance workers' accumulation of general skills
  - Acemoglu and Pischke (EJ, 1999): Wage compression make it worthwhile for firms to finance workers' accumulation of general skills

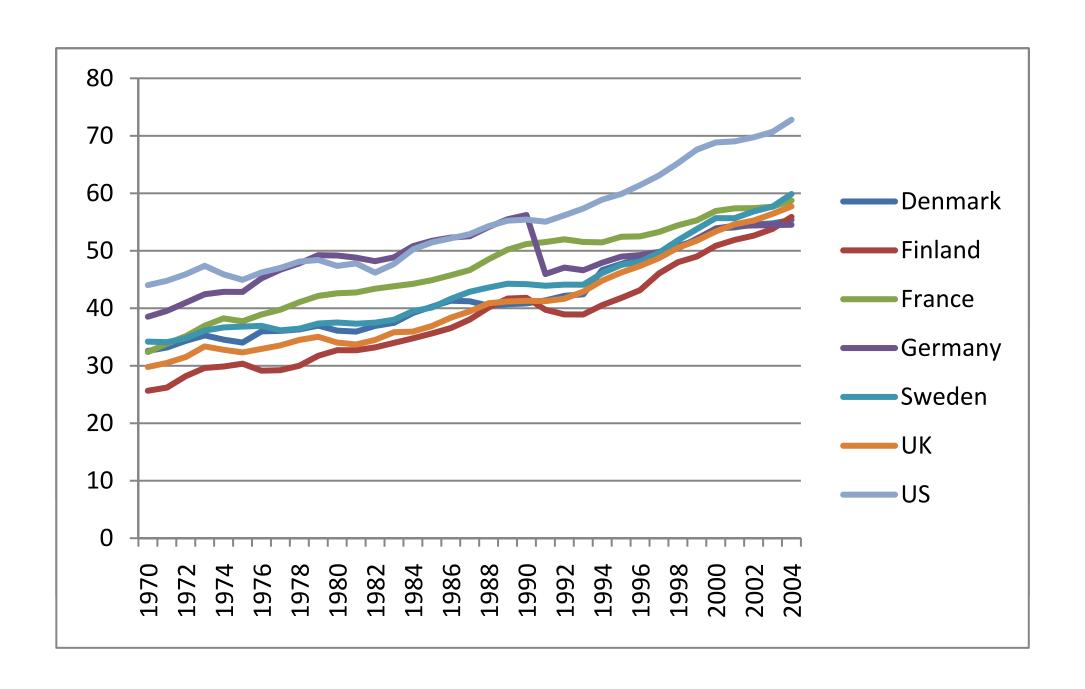
In line with the predictions of non-competitive theories, the incidence of company-provided formal training appears to be higher in Europe and Japan than in the United States

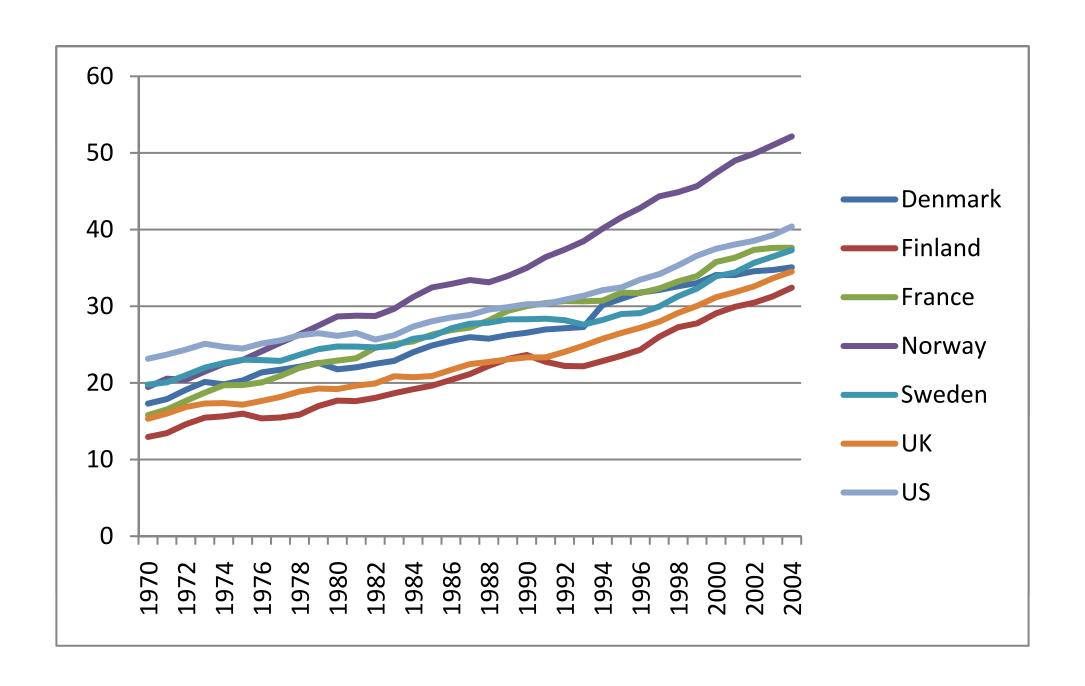
Share of young workers receiving formal training

France Germany Japan US 24% 72% 67% 10%

#### Evidence on human capital accumulation

- Aggregate data:
- Suppose all countries have the same Cobb-Douglas production function, the same TFP level and the same capital taxation
  - All differences in labor productivity is driven by differences in human capital
  - ► GKO 1: Countries with relatively progressive taxes should have lower human capital and hence lower labor productivity
  - ► GKO 2: Countries that increased tax progressivity should fall behind in human capital and hence in labor productivity





#### Conclusion

- GHO: Ambitious exercise comparing tax systems in a rich macro model
- Key success: model consistent with BEFORE-tax earnings inequality rising more in the US than in continental Europe.
- Mechanism: Progressive taxation lowers return to human capital accumulation ⇒ more accumulation and larger heterogeneity in human capital in US
- No support in data for the implication that human capital is substantially higher in the US than in e.g. Scandinavia.
- No evidence that human capital in the US is growing faster than in Europe
- Is it the right model of human capital accumulation and inequality?
- Need a mechanism that keeps average human-capital accumulation high in Europe
  - Example: Subsidized education plus wage compression
  - Message: progressive taxation does not hurt growth as long as it is complemented with wage compression and free college

10 / 11

# Alternative story?

- Krusell, Ohanian, Rios-Rull and Violante (2000):
  1970's: Rising supply of skilled labor suppressed the skill premium
  1980's: Capital-skill complementarity + falling equipment prices = rising skill premium
  - ... despite continued increase in supply of skilled
- Lindquist (2005):
  - Repeat KORV's exercise for Sweden (detailed data from manufacturing).
  - Accounts for flat college premium in Sweden after 1980.
  - Mechanism: Sweden saw much bigger increase in supply of college-educated workers