CRA - Defining Community Development

Community Development: Definition

FOUR COMPONENTS OF COMMUNITY DEVELOPMENT

- Affordable housing for low- or moderate-income (LMI) individuals
- 2. Community services for LMI individuals
- Activities that promote economic development by providing financing for small businesses or small farms
- 4. Activities that revitalize or stabilize LMI geographies, distressed or underserved non-metro middle-income areas, or designated disaster areas.

Community Development: Definition and Components

- 1. Affordable housing for low- or moderate-income individuals (single & multifamily)
- 2. Community services targeted to low- or moderate-income individuals
- Activities that promote economic development by providing financing for *small businesses or small farms* that:

meet SBA or Small Business Investment
Company (SBIC) size eligibility requirements or
have gross annual revenues of \$1 million or less

Community Development: Definition and Components (continued)

- 4. Activities that revitalize or stabilize:
 - LMI geographies
 - >designated disaster areas
 - distressed or underserved nonmetropolitan middle-income geographies*

*Lists of these geographies are updated annually and available at ffiec.gov.

Community Development: Definition and Components (continued)

Distressed

- Unemployment at least 1.5 times the national average
- Poverty rate of 20% or more
- Population loss of 10% or more between the previous and most recent decennial census, or
- A net migration loss of 5% or more over the 5year period preceding the most recent census

Community Development: Definition and Components (continued)

<u>Underserved</u>

- Must meet population size, density, and dispersion requirements
- Distant from a population center
- Likely to have difficulty in financing the costs of essential community needs

Community Development: Eligible activities

- In order to receive consideration under CRA for community development (CD), a bank must engage in any or all of the following *three activities* that support CD:
 - a) CD loans
 - b) Qualified investments
 - c) CD services

CD: Primary Purpose

- In order to receive community development consideration under CRA for loans, investments, and/or services, their primary purpose must be consistent with the definition of community development (the five components of CD).
- CRA does not specify dollar amounts or percentage requirements, since credit needs vary among communities.

Community Development: Loans

- Must have CD as their primary purpose
- Must serve LMI persons or geographies
- Can be direct or indirect, and:

- Have not been reported or collected by the bank or an affiliate for consideration as a small business, small farm, or consumer loan, or a loan under the Home Mortgage Disclosure Act

> Unless it is a multi-family loan (five or more units)

 Benefits the bank's assessment area, or a broader statewide or regional area that includes the bank's assessment area(s)

Community Development: Loans *(continued)*

Examples of CD Loans:

- Affordable housing rehabilitation and construction
- Loans to nonprofit organizations
- Loans in support of community facilities
- Loans to CDFIs or CDCs or minority- and women-owned financial institutions
- Loans to governmental entities
- Loans to finance environmental clean-up or redevelopment of an industrial site

Community Development: Qualified Investments



Community Development: Qualified Investments (continued)

Examples of qualified investments:

- Investments, grants, deposits, or shares in or to:
 - Financial intermediaries
 - Minority- or women-owned banks
 - Community development financial institutions (CDFIs)
 - Organizations engaged in affordable housing
 - Organizations promoting economic development by financing small businesses
 - Low-Income Housing Tax Credits
 - New Markets Tax Credits

Community Development Services

Have CD as their primary purpose

- Can be related to service on the board of directors of an organization engaged in community development activities
- Have not been considered as retail services

Community Development Services: *(continued)*

Community development service examples:

- Technical assistance to organizations serving LMI housing needs
- Loaned executive program
- Serving on a loan committee for a community development financial institution
- Credit counseling
- Providing financial education to LMI individuals

Defining Community Development: Flexible Implementation

- Since credit needs vary among communities, the statute and regulations don't specify what an institution must do to meet its community's credit needs.
- No mixture of loans, grants, or other types of assistance is specified.

Defining Community Development: Conclusion

Concluding points:

- Activity must have a primary purpose consistent with the definition of community development, e.g., one of the five CD hooks.
- Banks generally have a tracking mechanism in place to capture community development activities.
- Banks have to be prepared to support why CD activity qualifies for CRA.