



# National Native Homeownership Coalition

## Working Groups SMART Goals Tracker

KEY

Off Track

On Track

February 1, 2018

**NNHC Mission: To enhance homeownership opportunities in tribal communities by bringing together key players and systems leaders in order to resolve barriers to homeownership on trust lands.**

	<b>Homebuyer Readiness</b>	<i>Tribal and community leaders will better understand how to develop and implement homeownership opportunities that leverage land and financial resources and provide more diverse housing options for all tribal citizens</i>	
	<b>Lead</b>	<b>GOALS</b>	<b>Progress</b>
1	D. Holshue	a. Establish a clearing house for culturally relevant materials on the CICD website publicized by webinar	
		b. Establish regional, native controlled HUD housing counseling intermediaries to expand the delivery of free, culturally-relevant homebuyer education.	
	<b>Data &amp; Research</b>	<i>Meet the data analysis needs of the Steering Committee and other Working Groups and to develop an evidence-based case for homeownership as an economic development strategy.</i>	
	<b>Lead</b>	<b>GOALS</b>	<b>Progress</b>
2	D. Todd	a. Provide data and data analysis as required by the Coalition and its other work groups.	
		b. Develop a webinar or series of webinars to share important housing/HO data with TDHEs, tribes, federal agencies, etc. to show how homeownership contributes to economic development	
		c. Estimate the potential demand for residential mortgages in Indian Country.	
	<b>Lending Systems</b>	<i>Find legal and systems-based solutions to barriers related to jurisdiction, legal infrastructure, leasing and title processing, and loan underwriting, and thereby improve opportunities for homeownership on trust lands.</i>	
	<b>Lead</b>	<b>GOALS</b>	<b>Progress</b>
	Steve Barbier	Lending Systems Chair	
3	Legal Infrastructure D. Zuni	a. Using composite case studies on HUD, USDA RD, and VA Direct loans, document and make recommendations on foreclosure, eviction and other legal issues, challenges, and barriers to homeownership on tribal trust lands.	
	Leasing & Title L. Trujillo	a. Review and update One-Stop docs. Develop recommendations for implementation.	
	Loan Products T. Krueger	a. Develop a comprehensive list of mortgage products b. Develop a comprehensive list of downpayment grants available through the Federal Home Loan Banks c. Understand and respond to capacity issues for emerging lenders in Indian Country	  
	<b>Tribal Leadership</b>	<i>Promote the education and facilitation of best practices of homeownership, such as updating mortgage agreements and creating a resource guide or "how-to" kit for</i>	
	<b>Lead</b>	<b>GOALS</b>	<b>Progress</b>
4	Jason Adams	a. Develop messaging on the importance of homeownership in tribal communities.	
	Craig Nolte	b. Develop a calendar of regional and national convenings which provide an opportunity to share messaging.	
	Leslie Newman	c. Develop homeownership tool kit/resource guide to educate tribal leaders on how to promote homeownership	
	<b>Capital &amp; Secondary Markets</b>	<i>Examine national capital sources for mortgage lending and secondary markets for native mortgage loans to improve opportunities for homeownership on trust lands.</i>	
	<b>Lead</b>	<b>GOALS</b>	<b>Progress</b>
5	J. Donohoe	a. Quantify market demand for mortgage capital on trust land in Indian Country	
		b. Stimulate secondary market opportunities for Native mortgage loans.	
		c. Identify potential private and public capital source for Native mortgage financing on trust land.	