JOB GROWTH SINCE THE RECESSION:

A long, slow rehab

The slow pace of job growth masks wide variation in employment activity among industries, and tight, slow-growing labor markets may make faster job growth difficult.

By RONALD A. WIRTZ
Editor

The maxim “slow and steady wins the race” applies to many facets of life, even the economy. But when do patience and steadfastness morph into something more akin to “Waiting for Godot”?

So it is with job growth in the Ninth District and across the country. While employment has grown since the end of the recession, and unemployment has come down considerably, total job figures in most Ninth District states have only recently recovered to prerecession levels; Wisconsin has yet to fully rebound.

So there is considerable angst over the slow … and … steady … pace of job growth since the recession. The job market might best be described as a patient recovering from a major trauma. The patient is much better, thank you, and appears to be on the road to recovery. But rehabilitation has been long and arduous, and the body is not at full strength. Some muscles and functions have returned to vigor; others not so much, and some parts appear unlikely to fully recover. The “jobs patient,” if you will, is up and walking, even briskly some days. Yet despite some encouraging improvements, healing has not progressed far enough to allow the patient to break into a run.

The construction industry has a saying for this lingering malaise. Laid-off workers “lose their construction muscles, literally and figuratively,” said Phil Raines, vice president of public affairs with Associated Builders and Contractors (ABC) of Minnesota and North Dakota. The industry lost many workers during the recession, including those not as young as they once were (the average age of a construction worker is over 50). When they were laid off, they might have landed another job that doesn’t pay as well, “but it’s steady work, and it’s not out in the cold of Minnesota, and they say, ‘My back just can’t do that [construction] work anymore, even though the pay is better.’”

In a similar manner, the many components of the job market—whether gauged by industry sector or occupation, or by demographic or geographic variables—provide unique insights into the job market’s overall health and pace of recovery, because they are all recovering at different rates. Since the recession ended, for example, government employment has grown much more slowly than jobs in the private sector. Among industry sectors, health care has recovered strongly, while manufacturing and construction have yet to regain their...
Job Growth

The Quick Take

Since the end of the recession, overall job growth has been fairly steady, but comparatively slow. This broad picture obscures the fact that various industry sectors have recovered at different paces in Ninth District states, reflecting both the steepness of their decline during the recession and their subsequent rate of job growth in recovery. Health care has witnessed surging employment, with robust job growth both during and after the recession, while the construction industry fell hard and is still working to return to pre-recession levels. Sources in many fields suggest that jobs would grow faster if not for persistent labor shortages, and a slow-growing labor force will likely supplant the recession and weak demand as the major obstacle to more rapid job growth.

In slow motion

By now, the story of the Great Recession is familiar: Huge job losses followed by comparatively meager job growth in most states. As of the third quarter of 2014, private employment in Ninth District states had barely poked its head over the high-water mark set in 2007 (four-quarter average; see Chart 1). Indeed, Wisconsin had yet to cross that jobs threshold; the Upper Peninsula of Michigan is also still 4 percent below its average 2007 employment levels, short some 3,200 jobs.

[Editor’s note: Job growth has continued into 2015. However, the most comprehensive data available—and the basis of this analysis—come from the Quarterly Census of Employment and Wages (QCEW), which lags other survey-based employment data. Also familiar to many is North Dakota’s anomalous jobs status among most states, including those in the Ninth District. Thanks to the boom in the western Bakken oil shale region of the state, employment never dropped below 2007 levels and North Dakota jobs have since grown by 40 percent, an astronomical rate against the backdrop of the Great Recession. Because of North Dakota’s outlier status, the focus of this jobs discussion will be mostly on other Ninth District states.]

But the slow and steady pace of the job market in most Ninth District states obscures much churning below the surface. In a given month, the number of hired workers is typically near the number losing or leaving their jobs; net job growth is a consequence of that narrow margin swinging in a positive direction.

In turn, that underlying job pulse is made up of many industry sectors. The QCEW tracks employment among nine broad-based private industries (not including an “other” category) as well as government. And just as body parts heal at different rates after injury, so too are jobs growing at different rates among these various industries.

For example, private industry employment has grown by about 6 percent in Minnesota, Montana, South Dakota and Wisconsin (combined) since the end of the recession. But government employment has declined by 1 percent over the same period, or almost 11,000 jobs (see Chart 2). Some of this is a quirk of timing: thousands of federal jobs were vacated at the start of this decade with the completion of the 2010 Census.

Among local governments, employment rose slightly during the recession, thanks in part to the American Recovery and Reinvestment Act that funneled billions of dollars to state and local governments to fill budget gaps, retain public employees and boost local spending in hopes of buttressing the economy. But since 2009, when the federal stimulus was near its peak, Minnesota, Montana, South Dakota and Wisconsin have seen a net decline of almost 8,000 local government jobs.

In Minnesota’s Blue Earth County, the federal stimulus “helped a little with keeping levies down and maybe avoided some staff reductions during the downturn,” according to County Administrator Bob Meyer. But over the past five years, county employment has dropped about 5 percent due to tight budgets as
a result of reductions in revenue from the state. Coping mechanisms included voluntary furloughs, hiring freezes and early retirement, Meyer said, with general government, the sheriff’s office and public works “hit the hardest.”

Wisconsin local governments have borne the biggest hit to employment, having lost some 6,600 jobs since 2009. “The state Legislature tightly controls property taxes, and local levies can only grow at the previous year’s rate of net new construction, according to Jerry Deschane, executive director of the League of Wisconsin Municipalities. That spending limit can be exceeded only by passing a referendum, Deschane said, and “to date, few referenda have been proposed.”

He added that local governments in Wisconsin also rely on state shared revenues, and those dropped by 10 percent three years ago “and have not been increased since.”

Much of the job loss among local gov-
ernments appears to have come through attrition from a controversial state law passed in 2011. Widely referred to as Act 10, it requires greater contributions to health care and pension plans from state and local government employees. It also limits collective bargaining for public employee unions, which gives local govern-
ments more flexibility with budgets and human resource management.

In 2011, the Wisconsin Retirement System (which covers virtually all state and local employees, save for those in Milwaukee) saw retirements leap to 13,000, roughly double the annual rate of the preceding decade, and they re-
mained elevated by 20 percent to 30 per-
cent the following two years. Given the restrictions of shared revenue and prop-
taxe levies, many local governments have simply not refilled positions.

Less information, more health

Among private industry sectors, job growth has varied widely. Most of the major industries still had not returned to their prerecession levels by the third quarter of 2014, and two industries—fi-

nancial activities and information—have lost jobs even since the end of the reces-
sion (see table at right and Chart 3 on pages 4 and 5).

The information industry is en-
meshed in a long, downward trend, the result mostly of the rise of the Internet and the subsequent fall in demand for printed materials. In central Minnesota, “the closings of a few major publish-
ing and printing companies are really putting a dent in the sector," said Luke Greiner, regional analyst for central and southwestern Minnesota for the Depart-
ment of Employment and Economic De-
velopment (DEED). In 2008, for exam-
ple, there were 75 publishing companies in the central Minnesota region, but only 62 by 2014, with jobs falling by 300 to 400, according to Greiner. One of those closures was in St. Cloud, where Quad/ Graphics closed a St. Cloud printing op-
eration that affected 280 workers.

That was just one of several closures in the state in 2014. In January, the Pio-
ner Press closed its St. Paul printing facil-
ity and laid off nearly 170 employees; in November, Cenveo Corp. closed its com-
mercial printing facility in Minneapolis and cut 112 jobs.

Conversely, some job sectors have wit-
nessed robust hiring in the district. Jobs in natural resources and mining, for example, have risen 20 percent since 2009—and that doesn’t include North Dakota, where such jobs have tripled over this period (see page 4). Gains have been driven by frac sand mining, as well as increased metals mining activity throughout the district, though both of those industries have seen layoffs more recently amid soft prices.

In terms of overall performance, the leader is the education and health care indus-
try, which grew during and after the recession and created more jobs than any other sector (see page 5). Health care makes up about 90 percent of jobs in the industry; in Minnesota, health care added almost 60,000 jobs since 2007; educa-
tion contributed about 7,000.

“The health care sector growth will show up across the board and in every region,” said Laura Beeth, who is system director for talent acquisition for Fair-
view Health System, one of Minnesota’s largest employers. Beeth is also chair of the Governor’s Workforce Development Council and HealthForce Minnesota, a collaboration among education, indus-
try and government interests hoping to increase the number and diversity of health care workers, among other things.

Across Fairview, Beeth estimated that the organization has grown by 3,000 jobs over the past five years and now stands at about 25,000 employees statewide (not including Ebenezer, a long-term care provider owned by Fairview). Growth, said Beeth, “is based just on plain de-
mand and sheer demographics,” espe-
cially an aging baby boom population. “The geriatric world is exploding.”

Sanford Health, headquartered in Sioux Falls, S.D., has facilities in nine states, and job growth “is all across our system and in all areas of our workforce,” including professional and technical posi-
tions, support staff and clinical staff—like physicians and nurses, according to Evan Burkett, Sanford’s chief human capital officer.

Other than 2012, when patient vol-
umes were steady, “our volumes have continued to increase year over year, which creates demand and need for all staff,” Burkett said. Sanford is also seeing growth regardless of geography, accord-
ing to Burkett. “Our more metropolitan locations are feeling a larger impact,” but Sanford is also seeing growth at rural facilities.

I’m not dead yet

Other industries have taken a longer route to a jobs recovery. Both manufac-
turing and construction have seen em-
ployment rebound somewhat since the end of the recession—about 5 percent to 6 percent—which is middle-of-the-pack among major industries, but both are still well below their prerecession job peaks (see page 4).

Nonetheless, there are reasons for optimism. The modest employment re-
bound in manufacturing since the end of the recession, for example, contrasts with a previous 40-year trend of employ-
dment decline in the industry.

“Many people would equate lower em-
ployment [since 2007] with a struggling industry,” said Scott Manley, vice presi-
dent of government relations for Wis-
consin Manufacturers & Commerce, the state’s chamber of commerce. But since 2010, Wisconsin has produced the fifth-most manufacturing jobs of any state in the country, and output has increased by 18 percent to more than $54 billion, well above prerecession levels. Such growth in jobs and output, said Manley, “is not the hallmark of a struggling industry.”
The job market might best be described as a patient recovering from a major trauma... Some muscles and functions have returned to vigor; others not so much, and some parts appear unlikely to fully recover.

Nondurable manufacturing has already returned to full employment, according to Manley, with the food and beverage sector growing 31 percent from 2007 to 2012. He pointed to Link Snacks—maker of Jack Links beef jerky—as a “great example of a nondurable goods manufacturer that has seen continued growth.” Located near Superior, Wis., Link Snacks produces a variety of meat snacks that are sold in over 40 countries. (The company declined comment for this story.)

Les Engel, owner of Engel Metalurgical Ltd. and president of the Central Minnesota Manufacturers Association, also sees a leaner, more productive industry. “I do not see the manufacturing segment as struggling. Companies that have survived the recession are probably in the most healthy condition that they have ever been in,” said Engel. “It’s all about output and productivity. These are critical to compete in a global economy.”

At the same time, the emphasis on innovation and higher productivity is unlikely to return manufacturing employment to prerecession levels, according to Buckley Brinkman, executive director of the Wisconsin Manufacturing Extension Partnership.

“We can all be nostalgic for our ’65 Chevys, but that’s not coming back” and neither are a lot of manufacturing jobs, Brinkman said. “We’re in a better position as a country [in manufacturing]. We’re part of a world infrastructure, and our labor is competitive with anyone right now.”

Brinkman characterized the industry as a bell-shaped curve. The top 15 percent are world class and “always questioning what they are doing,” while the bottom 15 percent are the “walking dead.” It’s the middle tiers that are the most critical for the industry’s long-term health in the state, walking the fine line between simply worrying about the day’s orders and imagining what’s necessary—new processes, new products, new clients—to attract orders five years down the road. For companies that do the latter, “the future is bright,” said Brinkman. “Those that say they’ve gotten by for 30 years [doing the same thing]—sell those stocks short.”

Under construction

Maybe no industry embodies the jobs trauma of the recession along with the promise and anxiety of recovery more than the construction industry. Across four district states, 16 percent of construction jobs—one in six positions—were lost in two short years. Construction employment has since rebounded, but by only about 6 percent from the end of the recession through the third quarter of 2014. Aside from North Dakota, every other district state was still below prerecession levels; Minnesota, Montana and Wisconsin were far below it.

The residential construction sector has been spotty. Housing construction in Montana and South Dakota looked to be near full recovery in 2013, but a softer 2014 followed, especially in Montana, where permits dropped by 30 percent. Housing starts in Minnesota and Wisconsin have rebounded somewhat from bare-bones levels during the recession, but are well behind the pace seen before the recession.

David Siegel, executive director of the Builders Association of the Twin Cities (BATIC), said it has been a “slow housing recovery here.” Twin Cities housing starts “are at half the levels that would be expected given the region’s population growth,” projected by the Metropolitan Council, a regional government and planning agency for the Twin Cities metro. The agency suggests that the region needs about 18,000 units per year to meet population growth, “and we are presently at about 9,000 or 10,000 units,” said Siegel.

Sluggish residential construction growth is ultimately connected to slow household formations, according to Minnesota state economist Laura Kalambokidis. Since 1990, household formations in the state have been consistently above the rate of population growth (see Chart 4). That relationship flipped dramatically during the recession and only recently returned to its previous trend.

More household formation, except during Great Recession

Annual percent change in Minnesota

18 percent

Projection

15

12

9

6

3

0

Population

Household

'92 '95 '98 '01 '04 '07 '10 '13 '16 '19

Source: Minnesota Management & Budget, February 2015 Forecast

Kalambokidis noted that multifamily apartment construction has been stronger than single-family, especially in the Twin Cities, but construction of these dwellings typically requires fewer workers per unit than single-family homes. Her office was expecting household formation to accelerate slightly this year and construction employment to follow, but she added, “We also think construction is being hindered on the supply side by materials costs and inadequate labor supply.”

In commercial and industrial construction, most sources reported good to very good activity currently. David Oxley, executive director, American Council of Engineering Companies of Minnesota, said the recession was hard on his members (mostly engineering consulting...
Wanted: Workers

The irony of slow job growth during the recovery is that many industries are complaining about a lack of labor—a complex matter that involves wages and demographics. Employers in many industries have long complained about an inability to attract skilled labor. But wages have not seen much movement, and as a result economists tend not to view such conditions as indicative of a broad labor shortage, especially when other indicators point to continued slack in the labor market. An additional wrinkle is that demographics are beginning to shift the framing of this debate.

This spring, the unemployment rate in the Twin Cities was 4 percent, one of the lowest metro rates in the country. “People are working,” according to David Griggs, vice president of business investment for Greater MPS, a regional economic development partnership in the Twin Cities. The challenge, he said, “is getting the skills companies need for open positions, and that is a challenge we’ve had for the longest time.” But aside from that matching problem, “what’s looming is the retirement of the largest portion of that skilled workforce,” and the numbers to backfill that gap aren’t there. “And it runs across every sector. You name it, and those skill sets are in need.”

In health care, Fairview has between 1,300 and 1,400 job vacancies, a figure that has grown by 400 or 500 since 2010. Along with job growth from higher demand, Fairview is seeing more retirements every week, according to Beeth. “There’s growth and then there is catch-up. … We have more needs than we can possibly address,” said Beeth. “It’s been creeping up and this year has really escalated. And it’s the same everywhere.”

Numerous construction sources noted that industry activity is being held back by a lack of construction workers. In South Dakota, the outlook for construction “is very positive for the next two to three years,” said Bryce Healy, executive director of AGC of South Dakota Building Chapters, which represents general contractors, suppliers and service firms. Nonetheless, he added, “if they could hire more workers, they would be doing more work. … They are down to hiring the unhirable.” One member doing business in Rapid City told Healy, “I could use 30 more concrete workers today.”

Many Minnesota firms “wish they could expand, … Labor is really the constraining thing,” said Raines. “[Firms] are not bidding work because they don’t have the workers.” Many workers left the industry during the recession and are no longer available to work construction, Raines said. And the industry is struggling to attract new workers to the construction trades. “The new generation is not seeing these as good long-term jobs. They want to play on their phones all day.” Contractors are adapting to tight labor, planning and staging projects more efficiently and with “more of a focus on lean construction methods to reduce labor and material cost,” said Dave Semeier, CEO of Associated General Contractors of Minnesota. “Contractors are doing more work with less labor. With the current labor shortage and experienced workers hard to come by, contractors are doing whatever they can to be efficient with the labor they do have.” Wages might be one reason construction firms are having trouble attracting labor. From 2009 to 2013 (the most recent QCEW data available by sector), average construction wages have increased only 2 percent in Minnesota, adjusted for inflation; in South Dakota, they were almost perfectly flat.

Flight of the worker bee

Going forward, however, demographics will likely play a much larger role in job growth than previously. On the housing side, according to Siegel from BATC, there is demand for framers, roofers, landscapers, siding and finish carpenters. “All of these positions have an aging workforce and not enough young people entering the market.” In talking with other construction associations, “I hear the same refrain—labor is a huge issue, and demographics are not in our favor. This will be an ongoing challenge for many years to come,” assuming the recovery continues, Siegel said.

In the coming years, a huge cohort of baby boomers will be retiring, replaced by a comparatively smaller group of young people coming in—Generation Z, the kids of Generation Xers. The result: The labor force is simply not growing like it used to.

Where’s all the workers going?

Change in Minnesota population age 16 to 64

1.8 percent

Source: Minnesota Management & Budget, February 2015 Forecast

In the 1990s and 2000s, Minnesota’s population aged 16 to 64 years old was growing by 30,000 to 50,000 people a year, according to figures from the state’s budget office. Those numbers started plummeting, somewhat ironically, in 2008, and now the working-age population is growing at an average of less than 10,000 a year—on top of the fact that labor force participation rates are also lower than prerecession levels (see Chart 5).

Put it all together, said Hine, from DEED, and “we’re just not going to ac-
Down the rabbit hole of occupational job growth

Occupational Employment Statistics offer cautious insights

By RONALD A. WIRTZ  Editor

All data have limitations. They can tell a story, maybe even a good one, but they often offer only a partial perspective.

For example, job growth among major industries is useful for seeing trends and activity among different and important parts of the economy (see cover article). Yet despite this seeming breadth, industry-based data have limited insights because the data do not allow for any differentiation among workers in an industry.

For example, all employees at health care organizations have the same worker-bee label, despite the fact that certain health care organizations, like large hospitals, are often their own self-contained economies, with workers of virtually every stripe under one industry roof—doctors and nurses, of course, but also cooks, janitors, real estate professionals, helicopter pilots, executives, administrative assistants, technology professionals, graphic designers, communications specialists, heating and cooling engineers, plumbers, accountants—you get the idea.

Each of these jobs is a separate occupation, with its own pay scale and education requirements. And although health care employment might be growing, it might not be growing across the board in terms of these many occupations with a single pay scale. However, OES data do allow for comparisons of two or more years apart (the BLS itself has published research doing so). But because of these methodological matters, this is only a comparison of two

bit, because from here the analysis goes down the methodological rabbit hole to identify the source of caution.

The BLS notes that although the OES is designed to create detailed annual employment and wage estimates, “it is less useful for comparisons of two or more points in time” because of a variety of changes over the years—in methodology, survey execution, data definitions—that can affect survey results in a given year. For example, there have been periodic alterations to occupational and industrial classification systems that are the backbone of the OES. Considerable effort is made to harmonize classifications systems in any update, but perfect matches are elusive.

But a bigger issue is the survey methodology itself. Because OES data are the product of three years’ worth of rolling surveys—six surveys with various amounts of sample overlap—the BLS strongly advises against the use of OES data for time-series comparisons that attempt to track annual changes over time. However, OES data do allow for comparing two points in time, provided they are three or more years apart (the BLS itself has published research doing so). But because of these methodological matters, this is only a comparison of two