MONTHLY REVIEW

OF

AGRICULTURAL AND BUSINESS CONDITIONS

IN THE

NINTH FEDERAL RESERVE DISTRICT

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Vol. IV (Serial No. 145)

Minneapolis, Minnesota

February 28, 1927

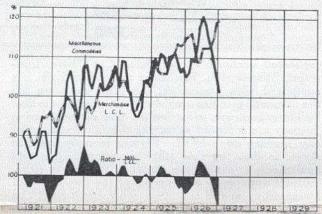
DISTRICT SUMMARY FOR THE MONTH

January business in this district was in smaller volume than during the same month of last year. The total money value, as reflected by individual debits during January at representative banks in seventeen cities, was 8 per cent less than last year. all reporting cities showing declines, except Billings, Fargo, Sioux Falls, Winona and La Crosse. The total physical volume, as reflected in car-loadings during the month of January, totaled 2 per cent less than during the same period in the preceding year. The reasons for this decline are revealed in part by the detailed classification of carloading figures, there being substantial declines for grain and grain products, coke, livestock and forest products. Shipments reported by manufacturers of flour, linseed products and lumber registered substantial declines in January, as compared with last year.

During the first two weeks in February, individual debits were 11 per cent smaller than in the corresponding period last year. All reporting cities showed declines except La Crosse, Sioux Falls, and Winona.

Wholesalers and retailers reported January sales below a year ago. The percentages of decline in wholesale trade ranged from 35 per cent in shoes to 12 per cent in farm implements. The only group showing an increase was groceries. Sales at retail by department stores declined slightly. Sales of lumber by over 500 retail yards scattered throughout the district declined 24 per cent in the number of board feet sold.

The fact of an increase in the loadings of less-than-carload lots of merchandise, while carload lots decreased, indicates more hand-to-mouth buying than last year, and reflects the cautious sentiment prevailing in general trade. Merchandise stocks at the end of January were smaller than a year ago for hardware, shoes and dry goods held by whole-salers; and department stores reported a reduction in inventories of 10 per cent. Stocks of lumber held by retail yards remained practically unchanged, while stocks increased for lumber held by manufacturers and for groceries and farm implements held by wholesalers.

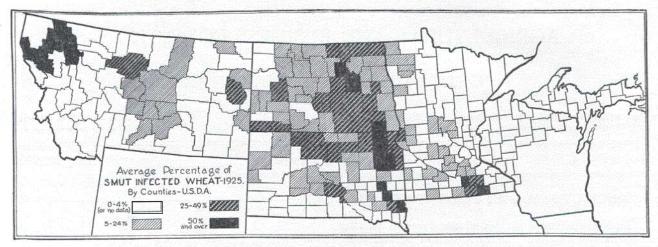


Freight Carloadings of Miscellaneous Commodities in Carload Lots and Merchandise in Less-than-carload Lots in the Northwestern District. The curves in the upper portion of the chart have been adjusted to eliminate seasonal changes. The diagram in the lower part of the chart shows the relationship between the two curves in the upper part of the chart to illustrate the extent of forward buying.

The money value of business transacted in this district during January, as compared with December, reflected by total debits at banks in seventeen representative cities, declined 16 per cent, which is a decline of 2 per cent more than is customarily expected at this time of year. Declines were shown for all cities, except Winona. Decreases were shown in January as compared with December for shipments by manufacturers of flour, lumber and linseed products, in sales at wholesale of hardware, shoes and dry goods and in sales at retail by department stores. Increases were shown in lumber cut by manufacturers, in sales at wholesale of farm implements and in sales at retail by lumber yards scattered throughout the district, measured in money value.

Northwestern banking conditions in the middle of February presented the contrast of growing ease in the larger cities and of reduced deposits and slightly larger borrowings in the country sections.

Prospective business activity, based upon building operations as reflected in the total valuation of building permits granted at eighteen representative cities in this district, was 12 per cent smaller in January than a year ago. All the reporting cities



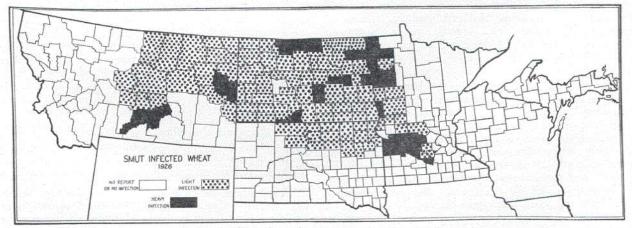
registered declines, except Butte, Eau Claire, Ironwood, Minneapolis, Rochester and Sioux Falls. As compared with December, the total valuation for the reporting cities registered a slight decline. Building contracts awarded in this district during January are reported as having the smallest total of any January since 1919. Figures recently brought down to date by this office covering houses and apartments available for rental in the larger cities, indicate apparently a stoppage of the trend toward increased vacancies and lower rents, but it would be unwise to draw conclusions from comparisons with last year of figures pertaining solely to the winter months.

Grain receipts at terminals in this district during January were one-third less than receipts of a year ago and about one-seventh less than in the preceding month of December. The only grain showing increased terminal receipts, both as compared with last month and a year ago, was corn. The median prices for the grains during January, as compared with a year ago, exhibited mixed trends, the aggregate gains in price per bushel shown for durum, oats and barley being much more than offset by the aggregate declines in price per bushel shown

for wheat, corn, flax and rye. As compared with the preceding month, the median prices of all varieties computed in this office declined, except for barley and rye. Total terminal stocks of the grains were less at the end of January than a year ago. This was due entirely to declines shown in holdings of oats and barley, as the holdings of all other grains increased.

Livestock receipts at terminals in this district during January exhibited gains for sheep, calves and cattle, and a decline for hogs. As compared with a year ago, the median prices for the varieties computed in this office exhibited a general downward trend, although one or two varieties were slightly higher. As compared with a month ago, the median prices for practically all varieties were higher. Feeder shipments as compared with a year ago were much greater for calves, hogs and sheep and somewhat less for cattle.

The smut situation menacing spring wheat continues serious, although some progress was made last year in its control. All seed wheat should be chemically treated again this spring to assure freedom from the disease. In addition, country eleva-



Smut Infection in Spring Wheat (Including Durum) in 1925 and 1926. Since the data for the two years are not exactly comparable, the systems of shading in the two maps are different.

tors are strongly recommending testing of all seed wheat for germination on account of the large proportion of the last crop which was exposed to moisture and frost.

TOPICAL REVIEWS

The commercial loans of twenty-four reporting city member banks-(the "all other" classification) continued to decline during the first half of February and have been reduced 8 per cent since the beginning of the year. In each of the last few years, commercial loans at these banks have remained practically stationary during this season of the year. Meanwhile, deposits at these banks have not been reduced, and the funds released from commercial loans have been placed in bonds and in loans secured by stocks and bonds. On February 16, deposits of these banks were about at the same level as a year ago, while commercial loans were 12 per cent smaller, loans secured by stocks and bonds were 17 per cent larger and investments were 3 per cent larger.

The condition of country banks has apparently shown no change in recent weeks. Borrowings from this Federal Reserve Bank, while not large in total, continue to be above the figures for a year ago. The reserve accounts of country banks at the Federal reserve bank are 10 per cent smaller than a year ago, indicating a decline in deposits. Further evidence of the general decline in deposits outside of the larger cities is given in the time deposits and net demand deposits of member banks in cities of less than 15,000 population. On January 26, these deposits were 9 per cent smaller than a year ago. A part of these declines may be due to the elimination of the figures of banks which closed during the year. Balances carried by country banks with city correspondent banks in this district are also slightly smaller than a year ago.

In Minneapolis, commercial paper rates were reduced one-half of 1 per cent, to $4\frac{1}{2}$ per cent, in January, and interest rates charged by Minneapolis commercial banks on prime loans were reduced by a small amount during the month ending February 15.

Northwestern Agricultural Outlook for 1927:—
(Excerpts from the national Agricultural Outlook Report for 1927, issued by the Bureau of Agricultural Economics of the United States Department of Agriculture.)

A favorable year for livestock producers is in prospect for 1927, but with an average season a continuation of relatively low returns from most cash crops is probable, unless acreages are reduced.

Hard spring and durum wheat growers can scarcely expect to receive returns for the 1927 crop similar to those which have prevailed for the 1926 crop, especially if production should be materially increased.

Flaxseed prices for the 1927 crop are unlikely to be higher than at present. Where flax is profitable at present some increase in acreage may be made. Reports indicate a reduction in the rye area seeded throughout the world, but with average or better than average yields, the production in 1927 may make the total world supply equal to or greater than in the past year, so that rye prices are likely to show little change from the present.

Unless livestock production is held at about the present level, allowing for increase in population from year to year, present prices cannot be maintained.

With beef cattle marketings in 1927 probably materially less than in 1926, and the demand for beef maintained, prices of slaughter and feeder cattle are expected to average somewhat higher than in 1926. On the whole, cattle prices are expected to continue the upward price swing begun in 1922.

Hog producers have a favorable outlook this year. The market supply of hogs probably will be little if any larger than in 1926, and domestic demand is expected to continue strong. Hog prices are likely to be maintained near the 1926 level. Prices now prevailing can be continued through 1928 only if farmers hold down hog production to the level of the past two years.

Sheep production is expected to continue to increase moderately, and lamb supplies this year may be slightly larger than in 1926. Strong consumptive demand for lamb is expected, but feeder demand may be less active than last year in some sections. The wool market appears firm, with no marked price changes in sight.

The dairy industry is on a stronger basis than a year ago. Dairymen are likely to have a moderately favorable spread between the price of feed and the price of dairy products.

Egg and poultry producers in most sections of the country may expect a fairly satisfactory year, although perhaps not as profitable as 1926. A moderate increase in egg production and no decrease in poultry marketings is expected.

Horses and mules are in sufficient supply to meet farmers' needs the coming season, but the number of young stock is only large enough to replace about half the number of work stock now on farms. Farmers cannot expect to replace their work stock 3 to 10 years from now at the low level of present day horse prices.

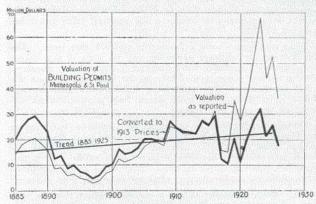
Potato growers should guard against the danger of overplanting and keep close watch on acreages being planted in competing states.

BUILDING CONDITIONS IN MINNEAPOLIS AND ST. PAUL WITH SPECIAL REFERENCE TO THE RESIDENTIAL BUILDING SUPPLY AND DEMAND

The dollar amount of building under construction at Minneapolis and St. Paul combined, as shown by the total valuation of all building permits granted in 1926, is lower than at any time since 1921-1922. The shortage of building which developed during the war apparently has been made up in recent years of great building activity.

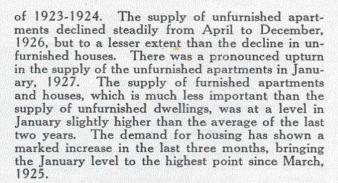
The supply of dwellings for rent in Minneapolis and its suburbs as indicated by vacancies advertised in newspapers, has increased each year from 1919 to 1926, inclusive. The increase was very rapid until 1924. Since 1924 the rate of increase has been much less. The supply of furnished apartments and houses increased more rapidly than the supply of unfurnished apartments and houses in the early years of the post-war building boom. The supply of unfurnished apartments increased very rapidly from 1921 to 1924. The supply of unfurnished

houses did not begin to increase until 1923, but has increased very rapidly since that time. In 1926 the advertised vacancies of unfurnished houses and furnished apartments were much more numerous than in 1925, while the advertisements of furnished houses for rent remained at the 1925 level and advertisements of unfurnished apartments decreased. The demand for dwellings of all kinds to rent as indicated by advertisements has decreased steadily from the 1920 peak to a low point in 1926.



Valuation of Building Permits at Minneapolis and St. Paul Combined, 1885-1926, Both as Actually Reported and Converted to 1913 Prices.

In recent months strong evidence is shown of a reversal of these trends. Removing seasonal variations from the newspaper advertising records, there was a downward drift in the advertising of vacant dwellings, beginning with April, 1926. This downward movement was interrupted in August, 1926 and January, 1927, but the January level of the curve is somewhat lower than the level in the spring of 1926. The most pronounced reduction in supply occurred in unfurnished houses, where the drop was precipitate from September to December, 1926. The January level for this class of dwelling is nearly as low as the lowest level since the winter

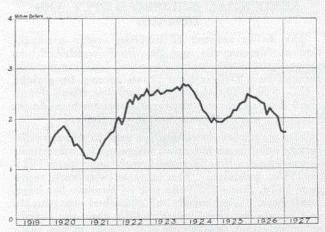


The following table gives the annual totals of rental advertising at Minneapolis and St. Paul, reduced to index numbers to facilitate comparisons between the various classes of advertising. It should be noted that the base used for Minneapolis is not the same as the base for St. Paul.

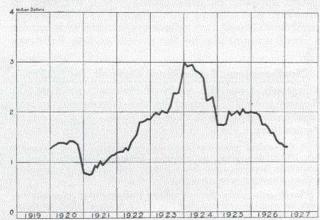
INDEXES OF RENTAL ADVERTISING IN MINNEAPOLIS AND ST. PAUL

	Vacant Dwellings for Rent D						
HOT		SES	APARTMENTS		Total	want-	
Minneapolis					Dwellings for Rent		
(Base: Av. f	or 1923	3-26 =	100.)				
1919		43 90	16 15	18 43	23 26	189 210	
1921	33	75 113	30 59	71 92	40 65	184 115	
1923 1924		93 104	78 102	88 103	79 102	135 108	
1925 1926	107	100 100	111 107	98 110	107 110	83 75	
St. Paul							
(Base: Av. f	or 1924	I-26 =	100.)				
1924* 1925 1926	A SCHOOL SHOW SHOW THE RESIDENCE	105 94 96	87 102 98	88 97 105	84 99 102	118 102 87	

*Estimated on basis of statistics from May to December, 1924.



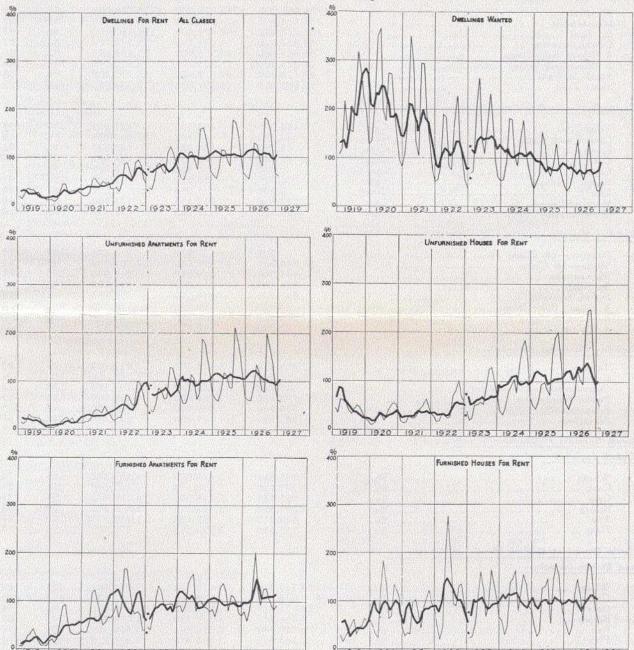
Building Permits at Minneapolis 1919-1927. Moving twelve-month averages are used, plotted at the twelfth month to show approximately the change in the amount of construction work being done.



Building Permits at St. Paul 1919-1927. Moving twelvemonth averages are used, plotted at the twelfth month to show approximately the change in the amount of construction work being done.

Rental advertising statistics for St. Paul are available only since May, 1924. It is, therefore, impossible to make as complete an analysis of the housing situation in St. Paul as in Minneapolis. From the available figures, however, it is apparent that the changes in the situation of St. Paul have been much

the same as in Minneapolis. There has been an increase in vacancies and a decrease in the demand for dwellings for rent from 1924 to 1926. During 1926 the increase in advertising of vacant dwellings for rent occurred in unfurnished houses and furnished apartments.



RENTAL ADVERTISEMENTS IN MINNEAPOLIS NEWSPAPERS

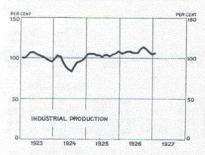
Newspaper Advertisement Indexes of Dwellings for Rent by Classes and for All Classes Combined and of Dwellings Wanted to Rent in Minneapolis, 1919-1927. (Base: Average month in 1923-1926 = 100.) The heavy curves represent figures adjusted to eliminate seasonal changes; the light curves represent actual, or unadjusted, figures. The star in each chart at the beginning of the year 1923 draws attention to the fact that the records of 1 newspaper were used in constructing the index from 1919 to 1922 and that the records of 2 newspapers were used from 1923 to the present time. A change in the seasonal correction was also made beginning with 1923.

COMPARATIVE STATISTICS OF BUSINESS IN THE NINTH FEDERAL RESERVE DISTRICT

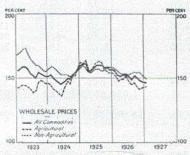
				% Jan.	
Debits to Individual Accounts— Unit	January 1927	December 1926	January 1926	1927 of Dec. 1926	1927 of Jan. 1926
17 cities Minneapolis St. Paul Duluth-Superior 8 Wheat Belt Cities. 3 Mississippi Valley Cities South St. Paul Sioux Falls	\$716,608,000 354,096,000 162,078,000 68,654,000 50,489,000 20,223,000 41,178,000 19,890,000	\$848,114,000 424,264,000 189,498,000 84,068,000 61,395,000 20,273,000 47,822,000 20,794,000	\$778,726,000 390,915,000 171,496,000 79,142,000 53,449,000 19,433,000 46,716,000 17,574,000	84 83 86 82 82 100 86 96	92 91 95 87 94 104 88 113
Carloadings-Northwestern District-					
Total Cars Grains and Grain Products Cars Livestock Cars Coal Cars Coke Cars Forest Products Cars Ore Cars Merchandise—L. C. L Cars Miscellaneous Cars	463,259 42,295 43,238 41,502 5,868 73,723 2,850 127,858 125,925	462,196 43,143 44,181 48,964 6,428 58,555 3,264 135,493 122,168	473,163 46,829 47,028 38,592 6,710 79,598 2,256 123,660 128,490	100 98 98 85 91 126 87 94 103	98 90 92 108 87 93 126 103 98
Building Permits—					
Number—18 Cities Value—18 Cities Minneapolis St. Paul Duluth-Superior 4 Wheat Belt Cities	\$1,924,300 877,900 424,400 263,600 16,400	\$1,950,800 510,900 417,200 814,200 68,000	\$2,181,900 812,900 548,000 572,300 103,400	107 99 172 102 32 24	89 88 108 77 46 16
6 Mixed Farming Cities	328,500 13,500	130,100 10,400	125,800 19,500	252 130	69
Building Contracts Awarded—					
Total	2,490,800 1,162,700 415,700 198,400 330,500 383,500	3,428,400 1,327,200 286,700 964,500 709,000 141,000	4,012,400 1,565,000 1,297,100 232,900 104,000 813,400	73 88 145 21 47 272	62 74 32 85 318 47
Grain Receipts at Minneapolis and					
<u>Duluth-Superior</u>					
Wheat Bu. Corn Bu. Oats Bu. Barley Bu. Rye Bu. Flax Bu.	7,401,662 1,567,190 955,824 899,559 698,118 547,350	8,420,029 1,032,708 1,774,934 1,117,740 909,183 1,024,813	9,802,882 1,243,840 4,186,423 1,468,786 1,035,535 473,989	88 152 54 80 77 53	76 126 23 61 67 115
Grain Stocks at End of Month at Minneapolis					
and Duluth-Superior—					
Wheat Bu. Corn Bu. Oats Bu. Barley Bu. Rye Bu. Flax Bu.	18,395,838 676,992 23,091,015 3,086,889 9,339,543 2,368,915	17,635,388 529,510 24,033,368 3,323,725 8,924,886 2,693,550	17,681,082 347,140 31,197,086 5,094,259 8,519,200 2,027,270	104 128 96 93 105 88	104 195 74 61 110
Median Cash Grain Prices-					
Wheat—No. I Dark Northern Bu. Durum—No. 2 Amber Bu. Corn—No. 3 Yellow Bu. Oats—No. 3 White Bu. Barley—No. 3 Bu. Rye—No. 2 Bu. Flax—No. 1 Bu.	\$1.471, 1.757, 75 453, 68 .991, 2.221,	1.78 .76 .451/.66 .941/4	1.61½ .79 .39 .63	99 99 100 103	83 109 95 116 108 99 89

COMPARATIVE STATISTICS OF BUSINESS IN THE NINTH FEDERAL RESERVE DISTRICT (Continued)

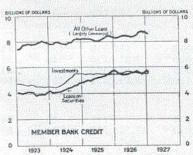
Unit	January 1927	Decembe 1926	r January 1926	% Jan. 1927 of Dec. 1926	% Jan. 1927 of Jan. 1926
Livestock Receipts at South St. Paul-					
Cattle Head Calves Head Hogs Head Sheep Head	69,155 57,523 374,599 59,361	79,937 57,258 482,214 90,730	68,590 53,291 389,126 46,820	87 100 78 65	101 108 96 127
Median Livestock Prices at South St. Paul-					
Butcher Cows Cwt. Butcher Steers Cwt. Prime Butcher Steers Cwt. Stocker & Feeder Steers Cwt. Veal Calves Cwt. Hogs Cwt. Heavy Hogs Cwt. Lambs Cwt. Ewes Cwt.	\$6.00 8.50 9.50 7.00 11.50 11.70 10.75 12.50 6.25	\$6.00 7.50 9.10 6.25 10.00 11.35 10.50 12.50 6.00	\$6.25 8.50 9.65 7.00 11.25 12.00 9.50 14.50 8.50	100 113 104 112 115 103 102 100 104	96 100 98 100 102 98 113 86 74
Flour—					
Production—Twin Cities & Duluth-SuperiorBbls. Shipments from MinneapolisBbls.	926,786 896,787	1,072,996 995,120	1,209,857 1,058,655	86 90	77 85
Linseed Products Shipments from Minneapolis. Lbs.	30,341,994	31,337,006	38,982,381	97	78
Retail Sales—					
22 Department Stores	\$2,103,700 6,134,000	\$3,911,840 6,055,000	\$2,159,730 8,112,000	54 101	97 76
Retail Merchandise Stocks-			STATES WIND SECOND S		
18 Department Stores	\$5,946,070 100,202,000	\$5,843,670 89,444,000	\$6,630,590 101,041,000	102 112	90 99
Life Insurance Sales (4 States)	\$19,065,000	\$26,888,000	\$21,380,000	71	89
Wholesale Trade—					
Farm Implements—6 firms	141,150 1,374,660 206,520 4,395,120	104,060 1,647,060 330,570 4,361,410	160,710 1,610,120 318,330 4,137,470	136 84 63 101	88 85 65 106
Business Failures—					
Number Liabilities	\$1,160,290	\$1,430,050	\$1,298,783	. 83 81	94 89
Securities Sold—					
To Banks	3,654,600 1,938,300 6,934,700	2,289,700 1,971,800 5,580,500	3,034,600 1,589,000 7,163,500	160 98 124	120 122 97
Ninth Federal Reserve District Member Banks-					
Net Demand Deposits Time Deposits	419,319,000 431,998,000	424,095,000 433,924,000	452,173,000 441,449,000	99 100	93 98
24 City Member Banks—	Feb. 16 1927	Jan. 19 1927	Feb. 17 1926	% Feb. of Jan.	% Feb. of Feb.
Loans Securities Net Demand Deposits Subject to Reserve Time Deposits Borrowings at Federal Reserve Bank	\$241,784,000 116,650,000 216,648,000 122,925,000 1,600,000	\$242,776,000 112,508,000 211,180,000 126,350,000 1,175,000	\$250,573,000 113,652,000 228,848,000 113,134,000 4,450,000	100 104 103 97 136	96 103 95 109 36
Minneapolis Federal Reserve Bank—					
Loans to Member Banks	4,431,708 63,771,005	4,088,701 65,526,865	6,788,031 64,629,345	108 97	65 99



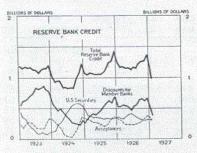
Index number of production of manufactures and minerals combined, adjusted for seasonal variations (1923-25 average = 100). Latest figure, January, 106.



Indexes of United States Bureau of Labor Statistics (1913 = 100). Latest figures, January, all commodities 146.9, non-agricultural commodities 149.6, agricultural commodities 143.4.



Monthly averages of weekly figures for banks in 101 leading cities. Latest figures are averages for first three weekly report dates in February.



Monthly averages of daily figures for 12 Federal Reserve Banks. Latest figures are averages of first 23 days in February.

Summary of National Business Conditions (Compiled February 25 by Federal Reserve Board)

Industrial activity has been slightly larger since the turn of the year than at the close of 1926. Seasonal liquidation of Reserve Bank credit has been in unusually large volume, owing chiefly to the inflow of gold from abroad and conditions in the money market have been easy. Wholesale prices have continued to decline.

PRODUCTION: The output of factories was larger in January than in December, but smaller than in January, 1926, or 1925. Mineral production, though somewhat below the December level, continued in unusually large volume, reflecting the maintenance of production of bituminous coal, crude petroleum and copper. The manufacture of iron and steel, which was sharply curtailed in December, increased in January and February. Automobile output was increased considerably from the unusually low level of production reached last December, but the number of passenger cars produced since the beginning of the year has been smaller than for the corresponding period of the past four years. The textile industries have continued active since December without, however, showing the usual seasonal increase.

Building contracts awarded in thirty-seven states during the first seven weeks of the year were smaller in value than those for the same period of 1926. Decreases have been largest in New York and the New England, southeastern and northwestern states, while increases occurred in the middle Atlantic and central western states. By types of building, contracts awarded for residential and industrial building in January showed large reductions, as compared with December and with January, 1926, while contracts for commercial buildings were larger than a month or a year ago.

TRADE: Retail trade showed more than the usual seasonal decline between December and January. Sales of department stores were in about the same volume as a year ago, while those of mail order houses were 7 per cent smaller. Wholesale trade declined in nearly all leading lines in January and was considerably smaller than a year ago. Inventories of department stores were reduced less than is customary and at the end of the month were in about the same volume as in January, 1926. Stocks of merchandise carried by wholesale firms increased slightly, but continued in smaller volume than in the corresponding month of the previous year. Freight carloadings declined by somewhat more than the usual seasonal amount between December and January, but, owing chiefly to heavier shipments of coal this year, weekly loadings since the beginning of the year were larger than for the same period of 1926. Shipments of merchandise in less-than-carload lots were also slightly larger than last year; but those of most basic commodities were smaller.

PRICES: The general level of wholesale prices declined fractionally in January, according to the index of the Bureau of Labor Statistics, considerable advances in prices of livestock being somewhat more than offset in the total by decreases in nearly all other commodity groups included in the index. Prices of non-agricultural products, as a group, declined to the lowest level since early in 1922. In February there were decreases in the price of iron and steel, non-ferrous metals, bituminous coal, grains and hides, while prices of cattle, sheep, cotton, and gasoline increased.

BANK CREDIT: Commercial loans of member banks in leading cities continued to decline during the four weeks ending February 16, although at a less rapid rate than in earlier weeks, and in the middle of February the volume of these loans was about \$270,000,000 below the seasonal peak reached in the middle of November, though about \$200,000,000 above last year's level. Loans on securities also declined during the period, while the banks' investment holdings increased somewhat.

The volume of Reserve bank credit remained during the four weeks ending February 23 near the low level reached at the end of January. Liquidation of Reserve Bank credit, since the high point of last December, has been in excess of \$500,000,000, the unusual extent of this reduction being due chiefly to the large inflow of gold from abroad. Total bills and securities of the Reserve banks on February 23 were about \$200,000,000 smaller than on the corresponding date of last year.

Easier money conditions in February were reflected in a decline in the rate on prime commercial paper from 41/4 to 4 per cent, after the first week of the month.