MONTHLY REVIEW

OF

AGRICULTURAL AND BUSINESS CONDITIONS

IN THE

NINTH FEDERAL RESERVE DISTRICT

JOHN R. MITCHELL, Chairman of the Board and Federal Reserve Agent CURTIS L. MOSHER F. M. BAILEY Assistant Federal Reserve Agents OLIVER S. POWELL Statistician

Vol. IV (Serial No. 156)

Minneapolis, Minnesota

January 28, 1928

DISTRICT SUMMARY OF BUSINESS

The December volume of business in this district receded farther below the level established the early fall months. The December volume of debits to individual accounts is ordinarily 4 percent larger than the November volume, but in 1927 the seventeen reporting cities experienced a decline of 10 percent during this period. The return of money from circulation exceeded the issue of money by this bank during December for the first time in any December since 1921. It is probable that unfavorable weather conditions contributed largely to the poor business showing.

Nevertheless, the volume of business continued to exceed the 1926 volume, although by a smaller margin. Debits to individual accounts were 3 percent larger in December than in the corresponding month last year. Department store sales in the cities, wholesale trade and flour and linseed products shipments during December showed increases over December 1926. On the other hand, freight carloadings were smaller, especially in the classes of livestock, merchandise in less-than-carlots and miscellaneous commodities.

The most encouraging business sign at the turn of the year is the large and persistent demand for investment securities by the general buying public in the district. This buying public consists of all



Sales of Securities to the General Public by Representative Investment Dealers in Minneapolis and St. Paul.

individual and corporation purchasers with the exception of banks, insurance companies and investment dealers. In October, we reported that a total of \$9,600,000 of securities was sold to the general public by representative local dealers in Minneapolis and St. Paul. This made a new high monthly record for the six year period during which statistics have been compiled on this subject. In November, \$9,100,000 of securities were sold to the public, which was also a record, with the exception of the October volume. In December, the impressive total of \$10,300,000 of securities was sold to the public, making a still higher record. Total sales of securities to the public during the year 1927 were larger than in any other year on record, as shown in the accompanying table and chart, and amounted to \$86,000,000.

SECURITIES SOLD TO THE GENERAL PUBLIC BY REPRESENTATIVE MINNEAPOLIS AND ST. PAUL DEALERS

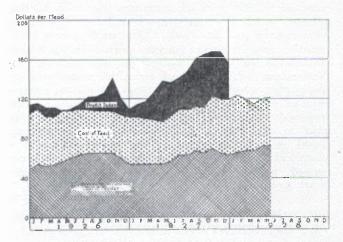
1922\$60,300,000	1925\$75,900,000
1923 59,700,000	1926 69,300,000
1924 74,300,000	1927 86,000,000

Another encouraging feature in the current business reports is the gradual reduction in the number of business failures reported, although the volume of failures continues abnormally high. Since June there has been a steady decline in the monthly totals as compared with corresponding months of 1926.

The agricultural industry continued to show larger income from crops than a year ago but smaller income from livestock marketings. The value of wheat, rye, and flax marketed during December was estimated to exceed the value of December marketings in 1926 by 63 percent. The value of hog marketings, on the other hand, was 30 percent lower in December than in the corresponding month last year. Smaller beef cattle marketings continued to offset higher prices for this class of livestock.

While it is probable that the total income from beef cattle marketings in the district was no larger than last year during the heavy marketing months, the profit to individual operators per head of livestock sold has been very large. The producer who marketed cattle of the feeder classification has enjoyed the highest prices for his product this fall

that he has received since the collapse of prices in 1920. Of course, this profitable condition of the feeder cattle industry imposes larger costs upon those farmers of the corn belt who are feeding cattle through the winter months. Fortunately, for nearly a year there has been a wide spread between the selling price of prime fat steers and the cost of feeder steers plus the cost of feed required for fattening. In December, however, this profit margin was narrowed by eleven dollars per animal. other words, the farmer who bought a feeder steer and a supply of feed in June and sold a finished steer in November received forty-eight dollars more than his initial outlay. A farmer who bought a steer and feed in July and sold the steer in December received only thirty-seven dollars more than his initial outlay.



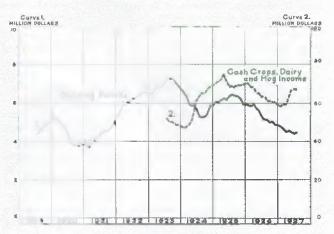
Steer Feeding Costs and Profits in the Northwest.

The volume of building in the district declined during 1927, due almost entirely to a smaller building program in the cities. Country building continued in large volume, exceeding every year since 1920, according to our record of lumber sold.

City building volume is well reflected in the statistics of building permits granted at eighteen cities in the district. If the twelve month moving average be employed to smooth out the seasonal fluctuations, as snown in the chart below, it is seen that the building volume in the cities advanced to a very high level in 1923 but suffered a serious set-back in the summer of 1924, followed by a small recovery in 1925 and a steady downward trend during 1926 and 1927.

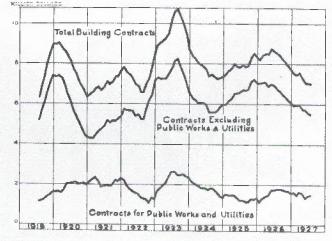
During these last five years there has been a marked reflection in city building of the varying income of the trade territory which the cities serve. A curve of farm income from major sources from 1923 to 1927 has been added to the chart to emphasize the relationship. The large farm income of 1922 was reflected in city building volume in 1923. Similarly, the poor crop of 1923 was reflected in a recession of building during 1924. With a lag of a few months, the city building volume also reflects the large farm income of 1924 and

1925 and the smaller farm income of 1926. The fact that the post-war peak of building in the cities was reached in 1923 rather than in 1925, as might be expected from the fact that the 1924 farm income was larger than the 1922 farm income of the district, can be explained by the fact that the wartime building shortage was a potent factor in 1923, but had lost much of its influence two years later.



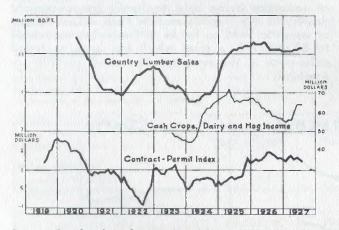
Valuation of Building Permits at Eighteen Northwestern Cities, Compared with Farm Income from Major Sources in the Ninth Federal Reserve District. Both curves are twelvemonth moving averages centered at the seventh month.

Building contracts reveal a very similar course of events to that shown by permit records. Such differences as appear are chiefly explained by two factors; first, that building contracts include road-building contracts and engineering projects of the public utility concerns, and, second, that building contracts include the larger building projects outside of the eighteen cities for which permit records are available. In other words, they include the larger suburban and rural building contracts. The chart below shows the fluctuation in building contracts from 1919 to 1927 by means of twelve month moving averages.



Building Contracts in the Northwestern District, as reported by the F. W. Dodge Corporation. The curves are twelvemonth moving averages centered at the seventh month.

It is interesting to compare the curve of building contracts, exclusive of public works and utilities, with the curve of building permits at eighteen cities. It is seen from this comparison that contracts exceeded permits during the years when farm income was large and it may be inferred that the variations in the excess of contracts over permits roughly reflect changes in the volume of rural building, thus providing an excellent check upon retail lumber sales as an index of rural building. To facilitate this comparison, the variation between contracts and permits is charted with the index of lumber sales, both reduced to twelve month moving averages to eliminate varying seasonal fluctuations. It will be seen that there is a surprisingly close correspondence in the major swings of the curves, in spite of the fact that the "contract-permit" curve measures dollar volume and the lumber curve measures physical volume, eliminating the price factors. The "contract-permit" index tends to move several months later than the lumber sales index. In both cases, the curves were high in 1920, 1923, 1926 and 1927. They furnish very decided evidence of the increase in agricultural purchasing power in the last three years. The farm income index is charted also for comparative purposes.



Country Lumber Sales by 498 Retail Yards in the Northwest, Compared with the Variation Between the Value of Building Contracts, Exclusive of Public Works and Utilities, and the Value of Building Permits at Eighteen Cities. The Chart Also Shows Farm Income in the Ninth Federal Reserve District from Important Sources. All Curves Are Twelve-Month Moving Averages Centered at the Seventh Month.

No definite evidence is shown as yet of the stimulating effect of the profitable 1927 crop. If any increase in rural building occurs it will probably be delayed until spring.

DISTRICT SUMMARY OF BANKING

Country member banks began the year 1928 auspiciously by reducing their borrowings with this Federal Reserve Bank to the lowest amount during the post-war period. On January 4 they were borrowing only \$1,852,000 and in the succeeding two weeks their borrowings fluctuated very slightly

above this figure. Country banks have drawn down their balances with city banks in this district 16 million dollars since November 2. This is good evidence of the progress of security buying by country banks.

The usual call for reports of condition on December 31 was issued by the Comptroller of the Currency. Our convenient index of country bank conditions based on called reports of selected banks, gives a clear idea of what the complete returns will show when they become available two months from now. Deposits at these representative banks were 7 percent larger on December 31, 1927 than a year earlier. Probably the increase in total country bank deposits will not be more than 5 percent because the selected banks experienced an increase in deposits from other banks and in public deposits, which was probably not experienced to the same degree by all country banks.

The loans of these selected country banks decreased 2 percent during 1927. The published loan reports in a period of rising deposits and debt liquidation are very unsatisfactory. At a time such as the present an interpreter of statistics wishes to know what proportion of the loans reported by banks consists of loans to customers and what proportion consists of commercial paper, acceptances and call loans, which are in reality short term investments. From interviews with representative bankers it is known that there is a considerable volume of these short term investments included in the loan item at the present time and, consequently, the reduction of 2 percent in loans does not fully measure the repayment of customers' borrowings from country banks.

Security holdings of these selected country banks increased 14 percent during 1927, reflecting the increase in deposits and reduction in loans which occurred. There was an increase of 6 percent in cash, uncollected items and balances "due from banks" during the year. The highest point was reached during the fall when the crop movement was heavy and some reduction has since been made as banks have found suitable investments for their funds.

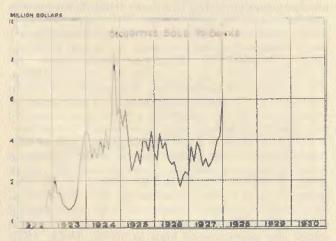
Banks in the cattle and sheep range country have experienced the greatest improvement during the year. Deposits at selected banks in that territory increased 13 percent. Security holdings at these banks increased 26 percent. At the same time, there was an increase of 10 percent in loans which, as stated above, indicates precisely nothing on account of the impossibility of determining whether the increase came from expansion in loans to customers or from other placement of funds.

Banks in the spring wheat belt showed the next largest increase in deposits and security holdings and reported a small decrease in loans. Banks in the lumber and mining regions of the district and in the mixed farming territory also reported gains in deposits and security holdings and reductions in loans. In summarizing banking conditions for the whole territory it is important to note that banks in the mixed farming region constitute the most important group of country banks in point of assets. The wheat belt banks are second in importance, the lumber and mining banks third and the range banks fourth.

The chart appearing at the foot of this page shows the varying trends in loans, security holdings and deposits in the various economic regions of this district during the year and a half for which records of this selected group of banks have been compiled. Since the statistics are to be considered as an index, the dollar amounts are unimportant and all figures have been reduced to percentages of the totals of the items as reported for June 30, 1926.

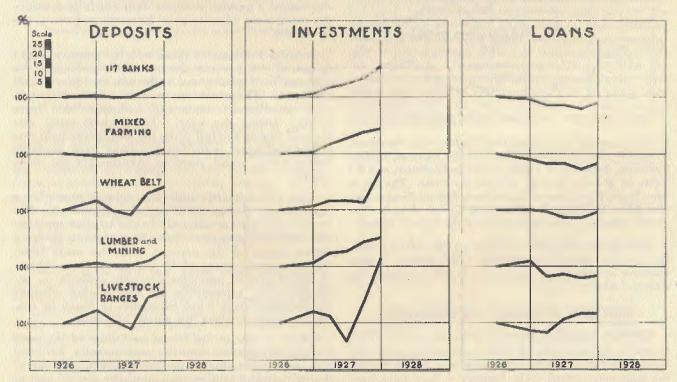
City member banks began the year 1928 with the largest volume of deposits and security holdings which they have held at the beginning of any year on record. There was some reduction in demand deposits during the last two months of 1927, following the usual seasonal trend. Investment holdings expanded rapidly during the same period as these banks found suitable investments for funds which they had placed on deposit with other banks during the heavy crop moving period. Loans secured by stocks and bonds decreased rapidly during the four weeks ending January 11. This was probably in part an accompaniment of the increase in investment holdings and partly a result of a sharp reversal in the downward trend of commercial loans

in the first two weeks of January. Commercial loans, the "all other" classification, had declined rapidly during November and December to the lowest December level in our five year record.



Sales of Securities to Banks by Representative Investment Dealers in Minneapolis and St. Paul.

The expanding volume of securities held by banks in this district is reflected in the large volume of securities being sold to banks by investment dealers in Minneapolis and St. Paul. The volume of securities sold to banks in December amounted to \$5,900,000, a total which has been exceeded only once in the six years for which records are available.



Indexes of Country Bank Conditions Based on Called Reports of 117 Representative Member Banks. For Each Curve the Figure for June 30, 1926, Was Used as the Base.

3

THE YEARS 1923 TO 1927 IN THE NINTH FEDERAL RESERVE DISTRICT

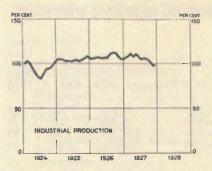
	1923		1924	1925		1926		1927
Farmers' Cash Income Bread Wheat \$ Durum Wheat Rye Flax Potatoes Dairy Products Hogs	139,723,000 50,751,000 19,554,000 33,306,000 28,355,000 150,864,000 161,749,000	\$	204,505,000 71,037,000 42,368,000 56,249,000 26,166,000 167,316,000 156,655,000	\$ 201,387,000 69,685,000 17,247,000 46,183,000 36,052,000 201,286,000 215,731,000	\$	138,722,000 53,713,000 11,501,000 26,612,000 48,276,000 210,495,000 214,622,000	\$	
Debits to Individual Accounts 17 Cities Minneapolis St. Paul Duluth-Superior 8 Wheat Belt Cities 3 Mississippi Valley Cities Sioux Falls South St. Paul	2,071,659,000	1	3,050,965,000 4,408,011,000 ,973,891,000 ,362,656,000 599,351,000 203,596,000 161,485,000 322,070,000	0,022,148,000 5,069,367,000 2,037,327,000 1,369,841,000 685,198,000 218,900,000 202,072,000 439,443,000	1	0,381,035,000 1,683,975,000 ,986,866,000 ,051,855,000 704,834,000 235,772,000 229,076,000 488,657,000	4 2	0,721,164,000 8,837,607,000 9,073,638,000 9,211,119,000 709,028,000 250,652,000 225,295,000 413,825,000
Freight Carloadings—N. W. Dist. Total Grain and Grain Products Livestock Forest Products Ore Merchandise L.C.L. Miscellaneous	7,418,065 667,495 509,977 1,002,117 1,323,034 1,516,820 1,892,824		6,878,582 730,007 505,231 958,487 913,429 1,512,425 1,825,040	7,271,099 646,001 462,710 979,333 1,126,485 1,637,649 1,963,408		7,410,992 549,952 480,120 954,515 1,239,446 1,692,270 2,023,177		7,229,424 651,099 428,070 886,289 1,056,233 1,728,613 2,028,426
Retail Sales Lumber (498 yards) (Bd. Ft.) General Merchandise (21 stores)\$ Securities sold (13 firms)	111,624,000 30,210,291 153,131,300	\$	106,568,000 30,508,060 234,066,900	\$ 134,633,000 31,671,790 211,686,100	\$	134,951,000 30,456,460 200,758,500	\$	135,723,000 29,818,480 227,669,200
Wholesale Sales Shoes (5 firms) \$ Hardware (12 firms) Groceries (45 firms) Agricultural Implements (6 firms)	8,141,739 24,159,770 58,363,710 3,019,570	\$	6,694,930 23,218,040 58,322,690 2,909,070	8,079,510 24,720,930 62,011,090 4,120,360	\$	6,720,980 23,480,470 57,802,910 3,841,160	\$	5,694,160 23,393,160 61,068,240 3,979,640
Manufacturing and Mining Flour Production at Mpls. (bbl.). Copper (5 firms) (lbs.)	13,488,460 358,975,800		11,679,130 374,291,900	12,059,557 420,435,500		11,793,258 432,726,500		11,540,051 416,602,300
Building Permits Number (18 cities)	25,495 84,626,543	\$	22,006 59,970,900	\$ 23,492 73,260,800	\$	20,044 57,859,800	\$	18,166 49,722,200
Stocks of Goods on December 31 Lumber Retailers (473 yds.) (bd.ft.) Retail Stores (17 firms)\$	82,022,000 6,503,300	\$	78,634,000 6,641,740	\$ 82,330,000 6,541,370	\$	76,242,000 5,788,800	\$. 76,224,000 5,620,720
Prices Median Cash Grain Prices at Mpls. Wheat—No. 1, D.N.S. (bu.) Durum—No. 2 Amber (Duluth) (bu. Corn—No. 3 Yellow (bu.) Oats—No. 3 White (bu.) Barley—No. 3 (bu.) Rye—No. 2 (bu.) Flax—No. 1 (bu.)) 1.09½ .64¾ .39¾ .57 .65½		Dec. 1924 \$ 1.69 1.66½ 1.20 .545% 85½ 1.30 2.84	Dec. 1925 \$1.745/8 1.53 .80 .381/2 .631/2 .98 2.60		Dec. 1926 \$1.485% 1.78 .76 .451/2 .66 .941/4 2.23		Dec. 1927 \$1.34½ 1.27 .837/8 .52 .82½ 1.02 2.143/8
Median Livestock Prices at So. St. I Butcher Cows (Cwt.) Butcher Steers (Cwt.) Stock and Feeder Steers (Cwt.) Veal Calves (Cwt.) Hogs (Cwt.) Lambs (Cwt.)	5.00 6.75 5.25 7.75 6.50		4.50 6.50 5.00 7.75 8.85 15.00	5.75 8.00 6.75 9.75 10.85 15.50		6.00 7.50 6.25 10.00 11.35 12.50		8.00 10.50 8.50 10.50 8.00 12.50
Wholesale Produce Prices at Minnean Butter (lb.). Eggs, city candled (doz.) Hens, over 4 lbs. (lbs.) Potatoes (cwt.)		/2	.39 .48 .20	.46½ .37 .26 4.25		.48 .40 .21 2.60		.48 .35 .19 1.75

COMPARATIVE STATISTICS OF BUSINESS IN THE NINTH FEDERAL RESERVE DISTRICT

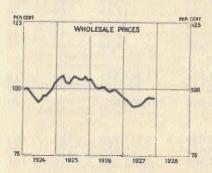
				% Dec. 1927	1927
Debits to Individual Accounts— 17 Cities Minneapolis St. Paul Duluth-Superior 8 Wheat Belt Cities 3 Mississippi Valley Cities South St. Paul Sioux Falls	December, 1927 \$871,358,000 428,209,000 201,039,000 95,416,000 65,173,000 21,230,000 41,651,000 18,640,000	November, 1927 \$964,440,000 452,753,000 201,515,000 147,287,000 72,201,000 20,798,000 52,234,000 17,652,000	December, 1926 \$848,114,000 424,264,000 189,498,000 84,068,000 61,395,000 20,273,000 47,822,000 20,794,000	of Nov. 1927 90 95 100 65 90 102 80	of Dec. 1926 103 101 106 113 106 105 87
Carloadings-Northwestern District—					
Total Cars Grains and Grain Products Cars Livestock Cars Coal Cars Coke Cars Forest Products Cars Ore Cars Merchandise—L. C. L. Cars Miscellaneous Cars	451,191 52,596 38,517 49,667 6,909 55,690 2,297 130,196 115,319	537,656 59,357 40,146 44,977 5,083 65,333 23,738 144,002 155,020	462,196 43,143 44,181 48,964 6,428 58,555 3,264 135,493 122,168	84 89 96 110 136 85 10 90 74	98 122 87 101 107 95 70 96 94
Building Permits—	Name of the last o				Vertical Control
Number—18 Cities Value—18 Cities Minneapolis St. Paul Duluth-Superior 4 Wheat Belt Cities 6 Mixed Farming Cities 4 Mining Cities	\$ 2,251,400 625,600 204,100 1,030,000 49,100 317,100 25,500	1,358 \$ 2,928,900 1,132,300 722,700 300,900 206,900 373,900 192,200	\$ 1,950,700 510,900 417,200 814,200 67,900 130,100 10,400	32 77 55 28 342 22 85	85 115 122 49 127 68 244 245
Building Contracts Awarded—					
Total Residential Commercial and Industrial Public Works and Utilities Educational All Other	3,032,600 1,131,000 424,900 1,412,700 40,000 24,000	4,976,700 2,474,000 613,300 1,695,300 63,000 131,100	3,428,400 1,327,200 286,700 964,500 709,000 141,000	61 46 69 83 63 18	88 85 148 146 6
Cash Value of Farm Products Sold—					
Bread Wheat Durum Wheat Rye Flax Potatoes Fluid Milk Hogs	1!,805,000 4,581,000 1,466,000 982,000 1,100,000 1,482,000 21,392,000	27,537,000 7,924,000 3,092,000 7,956,000 3,064,000 t,301,000 18,989,000	5,972,000 3,658,000 640,000 1,302,000 1,236,000 1,408,000 30,418,000	43 58 47 12 36 114 113	198 122 229 75 89 105 70
Grain Stocks at End of Month at Minneapolis	700 . 4				
and Duluth-Superior— Bu. Wheat Bu. Corn Bu. Oats Bu. Barley Bu. Rye Bu. Flax Bu.	32,857,771 1,646,411 7,842,195 653,019 1,423,581 4,014,559	34,144,369 1,704,821 8,747,236 1,046,880 977,502 4,794,315	17,635,388 529,510 24,033,368 3,323,725 8,924,886 2,693,550	96 97 90 62 146 84	186 310 33 20 16 149
Median Cash Grain Prices-		11000			
Wheat—No. 1 Dark Northern	\$1.34½ 1.27 .8378 .52 .82½ 1.02 2.1438	\$1.317 ₈ 1.253 ₄ .82 .461 ₂ .78 1.00 2.131 ₄	\$1.485/8 1.78 .76 .451/2 .66 .941/4 2.23	102 101 102 112 106 102 101	91 71 110 114 125 108 96
Wholesale Produce Prices—					
Butter Lb. Milk Cwt. Hens—4½ Pounds Lb. Eggs Doz. Potatoes Bu.	.48 2.63 .181/ ₂ .371/ ₂ 1.05	.46 2.63 .18 .37½ 1.05	.48 2.52 .19 .34 1.53	104 100 103 100 100	100 104 97 110 69

COMPARATIVE STATISTICS OF BUSINESS IN THE NINTH FEDERAL RESERVE DISTRICT (Continued)

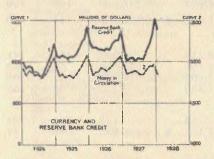
(Continued			e/ D	er B
	1			%Dec. 1927 of Nov.	%Dec. 1927 of Dec.
Livestock Receipts at South St. Paul-	December, 1927	November, 1927	December, 1926	1927	1926
Cattle Head Calves Head Hogs Head Sheep Head	65,960 41,680 468,393 54,605	132,887 54,886 424,007 136,098	79,937 57,258 482,214 90,730	50 76 110 40	83 73 97 60
Median Livestock Prices at South St. Paul-					
Butcher Cows Cwt. Butcher Steers Cwt. Prime Butcher Steers Cwt. Stocker and Feeder Steers Cwt. Veal Calves Cwt. Hogs Cwt. Heavy Hogs Cwt. Lambs Cwt. Ewes Cwt.	\$ 8.00 10.50 13.00 8.50 10.50 8.00 7.50 12.50 6.00	\$ 7.00 10.00 14.00 8.00 11.00 8.50 7.75 13.50 6.00	\$ 6.00 7.50 9.10 6.25 10.00 11.35 10.50 12.50 6.00	114 105 93 106 95 94 97 93 100	133 140 143 136 105 70 91 100
Flour	1,262,313	1,253,356	1,069,933	101	110
Production—Twin Cities & Duluth-SuperiorBbls. Shipments from MinneapolisBbls.	1,120,844	1,113,165	995,120	101	118
Linseed Products Shipments from Minneapolis Lbs.	34,618,534	44,109,810	31,337,006	78	110
Retail Sales—					
Department Stores Furniture Stores Country Lumber Yards Bd. Ft.	\$ 4,001,440 587,950 4,592,000	\$ 2,582,830 524,420 12,754,000	\$ 3,911,840 729,020 4,543,000	155 112 -36	102 81 101
Retail Merchandise Stocks-			9101		
Department Stores Furniture Stores Country Lumber Yards Bd. Ft.	\$ 5,620,720 2,762,510 76,224,000	\$ 6,983,170 2,972,730 74,658,000	\$ 5,788,800 2,776,390 76,242,000	80 93 102	97 100 100
Life Insurance Sales (4 States)	\$ 26,461,000	\$ 23,255,000	\$ 26,888,000	114	98
Wholesale Trade—					
Farm Implements Hardware Shoes Groceries	146,950 1,792,440 287,130 4,521,230	170,710 2,179,160 459,690 5,487,650	104,060 1,647,060 330,570 4,317,720	86 82 62 82	141 109 87 105
Business Failures—					
Number Liabilities	\$ 1,125,953	\$ 1,153,335	\$ 1,430,050	174	93 79
Securities Sold—	2				
To Banks To Insurance Companies To General Public	5,865,700 1,179,500 10,273,900	4,199,600 1,414,100 9,122,400	2,289,700 1,971,800 5,580,500	140 83 113	256 60 184
Ninth Federal Reserve District Member Banks—	Jan. 11, 1928	Dec. 7, 1927	Ion 26 1927	%Jan. of Dec.	% Jan. 1928 of Jan.
In Cities under 15,000 Population	\$190,469,000	\$195,763,000	Jan. 26, 1927 \$177,691,000	97	1927
Net Demand Deposits Time Deposits In Cities over 15,000 Population	263,898,000	260,242,000	263,201,000	101	100
Net Demand Deposits	263,847,000 191,178,000	284,800,000 188,472,000	241,628,000 168,797,000	93 101	109 113
24 City Member Banks— Loans Secured by Stocks and Bonds All Other Loans Securities Net Demand Deposits Subject to Reserve Time Deposits Borrowings at Federal Reserve Bank	Jan. 18, 1928 \$ 83,801,000 165,833,000 133,385,000 223,320,000 138,295,000 2,250,000	Dec. 14, 1927 \$ 96,154,000 168,013,000 129,493,000 247,743,000 133,679,000	Jan. 19, 1927 \$ 80,002,000 162,774,000 \$12,508,000 211,180,000 126,350,000 \$,175,000	87 99 103 90 103 180	105 102 119 106 109
Minneapolis Federal Reserve Bank-					
Loans to Member Banks	4,153,987 58,224,875	3,541,935 61,263,955	4,088,701 65,526,865	117 95	102 89



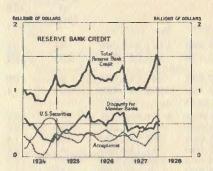
Index number of production of manufactures and minerals combined, adjusted for seasonal variations (1923-25 average=100). Latest figure, December 99.



Index of United States Bureau of Labor Statistics (1926=100, base adopted by bureau). Latest figure, December, 96.8.



Money in circulation data are averages of first of month figures and reserve bank credit data are monthly averages of daily figures. Latest figures, January, partly estimated.



Monthly averages of daily figures for 12 Federal reserve banks. Latest figures are averages of first twenty-three days in January.

Summary of National Business Conditions (Compiled January 25 by Federal Reserve Board)

Industrial activity continued in December at a relatively low level and railroad distribution of commodities declined further, while the general level of prices remained unchanged. Holiday trade at retail stores was in somewhat larger volume than in the previous year.

PRODUCTION: Production of manufactures remained in practically the same volume in December as in November, while output of minerals, when allowance is made for usual seasonal changes, showed a slight increase. Activity in the textile, shoe and tobacco industries was reduced in December, while the output of steel, nonferrous metals and petroleum increased. Production of automobiles continued in small volume during December, but increased considerably in January and within recent weeks there has been also a further increase in the activity of steel mills.

Building contract awards were slightly larger in December than in November, but smaller than in December of the two preceding years. Total awards for the year 1927 in thirty-seven eastern states, as reported by the F. W. Dodge Corporation, were valued at about \$6,300,000,000, which is slightly less than the 1926 total of \$6,380,000,000. December awards for residential and commercial buildings were larger than in December 1926, while those for industrial buildings and public works were smaller. During the first three weeks of January, contract awards were in approximately the same volume as during the corresponding weeks of last year.

TRADE: Retail sales of department stores and mail order houses increased slightly more than is usual in December and were somewhat larger than a year ago. Inventories of merchandise carried by department stores were reduced in December and at the end of the year were slightly smaller than at the end of 1926. Whole-sale trade in nine leading lines continued smaller than in the corresponding month of last year. Stocks of groceries, shoes, hardware and furniture carried by whole-sale firms were smaller at the end of December than a year earlier and stocks of dry goods and drugs were slightly larger. Freight carloadings declined further in December and were in smaller volume during that month and the early part of January than at any time in four years. The decrease in loadings occurred in practically all groups of commodities.

PRICES: The Bureau of Labor Statistics' index of wholesale commodity prices remained practically unchanged in December and was at the end of the year about I percent lower than a year ago. Prices of grains, hide and leather products, nonferrous metals and rubber increased in December, while prices of livestock, cotton and lumber declined. In the first three weeks of January, there were increases in prices of iron and steel, grains and wool, while prices of cattle, hogs and cotton declined.

BANK CREDIT: At the Reserve banks the seasonal demand for currency, after reaching its peak on December 24, was followed by a return flow of money from circulation, which amounted to about \$440,000,000 between December 24 and January 18. This decline in the demand for currency, which was approximately the same as a year ago, was reflected in a decrease for the same period of about \$360,000,000 in bills and securities of the Reserve banks.

Loans and investments of member banks in leading cities declined during the first half of January, but were still at a higher level than at any time last year. The decline of about \$200,000,000 between January 4 and January 18 reflected a decrease of about \$280,000,000 in the volume of loans on securities, offset in part by a considerable increase in the banks' investment holdings.

Call loan rates showed the usual seasonal decline at the turn of the year, but other money rates were slightly firmer. The rate on bankers' acceptances increased during the second week of January from 31/4 to 31/8 percent and there was also a slight advance in rates on time money in the open market.